



**FORTY NINERS STADIUM MANAGEMENT COMPANY**

Date: September 12, 2022

To: Rajeev Batra  
Executive Director  
Santa Clara Stadium Authority

From: Jenti Vandertuig  
Procurement Director

Subject: Recommendation for Award for Genetec Security Advantage Software License  
Renewal and Related Supplies for Levi's Stadium

**Recommendation**

1. Recommend approval and award of a Purchase Order to EyeP Solutions, Inc., to provide Genetec Advantage software subscription renewal for a one year period, beginning September 1, 2022 through August 31, 2023, in the amount of \$40,126.22.
2. Recommend approval and award of a Purchase Order to EyeP Solutions, Inc., to procure Genetec proximity cardkeys and Microprox tags, in the amount of \$6,930.87.

**Because this document contains information regarding security systems at Levi's Stadium (Stadium), we recommend that the Santa Clara Stadium Authority (SCSA) limit the public disclosure/discussion of this particular item, to the extent possible.**

**Proprietary Software System as a Single Source**

Forty Niners Stadium Management Company LLC (Stadium Manager) utilizes the Genetec Security Center system as a unified security monitoring system at the Stadium for access control and for closed-circuit television also known as CCTV. Genetec Omnicast is used for CCTV security and Genetec Synergis is used for access control. These systems were installed during the construction of the Stadium in 2014.

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In order to maintain the Genetec Omnicast and Genetec Synergis system current, updated, and supported, Genetec, Inc., requires Stadium Manager to subscribe to their ongoing software maintenance support referenced as Genetec Advantage.

## **Utilize the Federal General Services Administration (GSA) Schedules as Cooperative Agreements to Procure from EyeP Solutions, Inc.**

Genetec software license subscriptions, products and related maintenance and subscription renewals can be procured only through Genetec's third party resellers. Stadium Manager requested assistance from Genetec, Inc., and was referred to the Federal GSA Schedule 47QSWA18D0050 for software subscriptions, products and maintenance services.

Stadium Manager evaluated the current needs and determined that it was in our best interest to utilize a cooperative agreement. EyeP Solutions, Inc. is one of the value added resellers on the Federal GSA Schedules who has provided the required Genetec certification training to our Security personnel and will accept our local terms and conditions to contract with Stadium Manager. The links to the GSA Schedules are provided here:

Genetec GSA Schedule Cooperative Agreement:

<https://resources.genetec.com/genetec-awards-certifications/general-services-administration-gsa>

Federal GSA Schedule 47QSWA18D0050 for Genetec Software Licenses, Products and Maintenance Services:

[https://www.gsaadvantage.gov/ref\\_text/47QSWA18D0050/0X8LED.3SYD2\\_47QSWA18D0050\\_GENETECTERMSMASPA0039MAY2022.PDF](https://www.gsaadvantage.gov/ref_text/47QSWA18D0050/0X8LED.3SYD2_47QSWA18D0050_GENETECTERMSMASPA0039MAY2022.PDF)

### **Genetec Advantage**

The specific items are referenced in the GSA Schedule as ADV-RE-CAM-E-1Y - Page 89 and ADV-RE-RDR-E-1Y – Page 95.

### **Proximity Cards**

The specific items are referenced in the GSA Schedule as 1386LGGMV – Page 14 and 1391LGSMN – Page 14.

#### **1. Genetec Advantage Software License Renewal**

Stadium Manager engaged EyeP Solutions, Inc. and Genetec, Inc. to true-up our existing Genetec Security System portfolio and obtained a quotation from EyeP Solutions, Inc. Stadium Manager has a portfolio of 748 Genetec Omnicast licenses and 850 Genetec Synergis licenses that require to be renewed for a one year period. EyeP Solutions, Inc., provided a discount of approximately 11% off the GSA pricing.

The cost for this purchase is covered in the FY22/23 SCSA Budget, Security Department, as a shared expense.

#### **2. Genetec Proximity Cardkeys and Tags**

Stadium Manager has a need to replenish Genetec proximity cardkeys and Microprox tags.

On June 21, 2022, the SCSA Board approved Stadium Manager's recommendation to procure the Genetec proximity cardkeys, Microprox HID tags and related supplies from Johnson Controls, Inc. Fire and Security (JCI). JCI was the main integrator of our Genetec security system when the Stadium was built. JCI owned the rights to our card's format and issue level including becoming the main distributor for ordering HID products.



When Stadium Manager issued the Purchase Order, JCI took exception to our terms and conditions and insisted that the order be filled on their terms. Stadium Manager contacted Genetec and requested assistance. Genetec recommended using the Corporate 1000 format and cease using the proprietary format with JCI. This was made possible by procuring the standard proximity cards and Microprox tags and formatting for our use by a Genetec authorized dealer.

Therefore, the SCSA Board approval on June 21, 2022 to issue a Purchase Order to Johnson Controls, Inc. Fire & Security in the amount of \$7,845.15 will not be exercised by Stadium Manager.

Stadium Manager requested a quotation from EyeP Solutions, Inc., for the regular Genetec proximity cardkeys and Microprox tags with the additional Corporate 1000 format so that those cards can be used at the Stadium. Stadium Manager has a need to procure 1000 Genetec proximity cardkeys and 200 Microprox tags with no biometric data stored. The quotation provided included pricing of the cardkeys and tags plus the cost of formatting them for Stadium Manager use.

Therefore, approval is sought to issue a Purchase Order to procure the Genetec proximity cardkeys and Microprox tags from EyeP Solutions, Inc., in the amount of \$6,930.87 inclusive of all shipping and applicable sales tax.

The cost for this purchase is covered in the FY22/23 SCSA Budget, Security Department, as a shared expense.

**Next Steps**

Once Stadium Manager receives approval from the SCSA Board, Purchase Orders will be issued to EyeP Solutions, Inc. and executed copies forwarded to the Board. Supporting documentation is provided for review and approval.

Submitted By:  \_\_\_\_\_ Date: 9/12/2022  
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Jenti Vandertuig, Procurement Director