

Overview of Tenant Using Space at 2201 Lafayette, Santa Clara

AIG-Tech is an engineering company that provides services in factory automation, contract, manufacturing, and operating small machine shops. Additional details are below.

AIG-Tech will use 2201 Lafayette as follows:

- **Employees**: About 15
- **Time of Operation at 2201 Lafayette**: 8:00 AM to 6:00 PM, Monday to Friday (including sometimes on the weekend or later to meet deadlines.
- **Operations** –AIG Tech, here in the US, is a service company that provides engineering services for mechanical, electrical, and software. Our focus is on factory automation and controls of specified equipment. From design to assembly and test for customized equipment per customer specification. We designed and built systems for different industries based on what the customer needed to help produce their products. We manufacture the equipment the customer orders after each design and prototyping is approved and tested. We are also a UL508A panel shop, so we also build control panels/box build based on customer needs. We manufacture small batches of equipment's electrical panels per customer need. Those equipment/systems are shown in our website gallery.

About Us

At AIG-Tech, we continue to strive in order to provide our customers with the best professional services and cutting-edge solutions. Our mission is to increase productivity with a cost-effective solution through innovative culture and total commitment to exceed customers' expectations.

In 2009, AIG-Tech was named as one of "America's Fastest Growing Private Companies" and a "Top Engineering Firm" nationwide by Inc. 500 Magazine.



- We provide outstanding values through the practical and innovative applications of the art of technologies.
- Maintaining focus on our core business of providing automated manufacturing solutions to companies in diverse industries.
- Developing long term relationship with customers.
- Enhancing our ability to serve customers by utilizing our technological strengths to manufacture high quality component parts and assemblies, and provide related services.



• Creating a distinct, high-performance workplace where all employees build success for their customers and for their careers.

About us AIG-Tech Vietnam (supporting company in VN)

AIG – Tech Vietnam was established in 2006, just before Vietnam joined the World Trade Organization (WTO) in 2007. Vietnam has been opened its markets to the world so as AIG-Tech. We have had provided low-cost engineering services to our customers here in the USA and other parts of the world.

At the turn of 2010, after the completion of building up AIG Tech engineering group, AIG-Tech is now starting to provide a full low cost turnkey solutions to our customer by providing fabrication, manufacturing and full system integration in Vietnam. Due to the different time zone, AIG-Tech work 24 hours per day to provide the best services for our customers. We achieve faster development cycles and reduced product costs by bridging our overseas engineering and integration. With this bridge, the design and turnkey equipment will be at the lowest possible cost, engineering and manufacturing capabilities ensure the competitively priced, from building prototypes to high volume manufacturing with a very low-price tag.

All projects are managed and channeled through AIG-USA, our customer only need to work with head quarter in the USA for all projects with no time zone conflict. All coordination between the customers and projects in Vietnam will be handled in the USA.

Beside engineering services and supports, AIG-Tech Int'l (Vietnam) also provides:

- Fabrication
- Manufacturing
- Assembly
- Integration and final test
- Machining
- Sheet-metal fabrication
- Mold injection
- Mass production of products

<u>Applied Innovation Group</u>

- We work continuously to improve our process and strengthen our design and manufacture ability to meet customers' requests.
- Established in 2004 at the heart of Silicon Valley, Applied Innovation Group Inc (AIG-Tech) is
 one of the most trusted and reliable sources for your product engineering development and
 manufacturing needs.
 - We started out as a family and friendship business. However, with the different demands of the growth of technology markets, our company has been expanding since then. We offer manufacture and services for all kinds of fields from automobile, medical, food, and semi-conductor to robotics industries. We offer total solutions for your equipment from strategic planning to complete turnkey solutions for original equipment manufacturer (OEMs) and original design manufacture (ODMs).



Customer Focus

- We think of you first with intimacy and absolute commitment to your success. We work closely
 with you to understand your needs, and using innovative technologies to provide not only the
 right solutions but a long term and trusted partnership.
 - Customer focus
 - o Total support and feedback
 - Absolute satisfaction

Innovation/R&D

Innovation is our essential constituent. At AIG-Tech, we partner with our clients as they enter
new markets around the world. As they continuously look for pathways to become more
competitive while improving profit, they call us for engineering custom turnkey automation
solutions that enhance product quality, quantity, lower defect rates, eliminate waste and
increase productivity.

Operation Management

- We are committed to being the best-in-class on cost, quality and time-to-market. At AIG-Tech, we work continuously to improve our process and strengthen our design and manufacture ability to meet the customer needs.
 - Expertise engineering
 - Systematic process
 - Ouality process
 - Proven track record