



AVEVA Distributor

126 Mill Street  
Healdsburg, CA 95448  
(866) WONDER N  
(866) 966-3376

**QUOTE**

**249210.1**

**SCLARA**

WW CF #47817 Support Reinstatement

10/15/2020

Direct  
Delivered

**Attn: Dave Weitz**  
**SILICON VALLEY POWER/CITY SANTA CLA**  
*direct* (408) 615-6556

*fax*

**From: Tony Vasco**  
[tony.vasco@california.wonderware.com](mailto:tony.vasco@california.wonderware.com)

*direct* (707) 473-3102

*main* (866) 966-3376

*fax* (707) 473-3190

**Ship To:** SILICON VALLEY POWER/CITY SANTA CLA  
850 DUANE AVENUE  
Attn:PAUL MANCHESTER  
SANTA CLARA, CA 95054

**Bill To:** SILICON VALLEY POWER/CITY SANTA CLA  
PURCHASING-CITY HALL  
1500 WARBURTON AVE  
SANTA CLARA, CA 95050-3796

Thank you for the opportunity to offer you this quote!

According to our records, your Wonderware Customer First Agreement #s 47817 & 48436 expired on 9/13/20.

CF #47817, Customer Site ID: 100899 - City of Santa Clara-DVR Power Plant, 850 Duane Ave, Santa Clara California 95054  
\*\*Name of Site to be changed to SVP Generation.

Licenses covered: 1022792, 851326, 1800071, 901118, 851327, 851328, 851329, 851330, 851331, 851332, 851333, 901119, 901120

Quote reflects that License #s 1425756, 367964, 1456806, 431372, 367694, 367963, 422120, 499473, 499474, 724394, 793904, 793905, 846030, 846031, 846032, 846033, 856346 will be moved from Site 48436 to Site 100899.

Note: Quote reflects that license #567397 will be deactivated. Please note that deactivation request must be made in writing at time of purchase. Should you decide to reactivate the license at a later date, please note that reactivation fees, upgrades fees and support fees may apply.

Included with Wonderware Premium Customer First Program are the following services:

- Emergency 24/7/365 Technical Telephone Support
- Wonderware Direct Technical Support: Access to technical resources at both the local distributor and directly from Wonderware
- No Charge for Version Upgrades
- Access to the Wonderware Global Customer Support Website Access: Search for answers to your questions and log and track cases
- Customer Support Shipments Including New Releases of Software, maintenance releases, Service Packs, and Patches, updates and hotfixes
- Online Training Webinars: Access to library of eLearning webinars
- Support Usage and Summary Reports: Automatically receive a monthly summary of all of your support activity
- Software Asset Manager

\*\*\*Please note: Customer First support contracts START from the date of license issue and are due for renewal one (1) year after date of contract inception. Support is calculated based on the list price of all licenses at the site.\*\*\*

Interested in additional training? Please visit our website and view our events schedule at [www.california.wonderware.com](http://www.california.wonderware.com).

Access the status of your order on our Online Order Status system!! Just click on the link contained in your order confirmation to begin the login process. Once signed up you can access via [www.california.wonderware.com](http://www.california.wonderware.com).

**PO Number:**

**Duration:** This quote is valid for 30 days. **FOB:** Healdsburg, CA

**Freight:** Prepaid and Add

**Terms:** Net 30 Days

**Pages:** 1 of 3

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## CF #47817 / Site #100899 Reinstatement

\*Please Note: 10% Reinstatement Fee is required to get back on Support.

| Quantity    | Part Number/Description  | Availability*         | Tax | Price       | Extension   |
|-------------|--|-----------------------|-----|-------------|-------------|
| 1<br>Line:1 | CF-PREMIUM-R-HST<br>CF #47817 - Customer FIRST - Premium -<br>Renewal - Historian, Exp 9/13/21 | 1 Estimated 1-2 Weeks | N   | \$9,620.00  | \$9,620.00  |
| 1<br>Line:2 | CF-PREMIUM-R-WW<br>CF #47817 - Customer FIRST - Premium -<br>Renewal - WW HMI, Exp 9/13/21     | 1 Estimated 1-2 Weeks | N   | \$27,260.00 | \$27,260.00 |
| 1<br>Line:3 | 10-7090<br>WCF - Reinstatement Fee   | 1 Estimated 1-2 Weeks | N   | \$3,688.00  | \$3,688.00  |

**Sub-Total \$40,568.00**

## Historian 1K Subscription

\*\*Please note: License is a subscription license that needs to be renewed along with WW CFP support renewal term. Quote is budgetary and reflects subscription price for 12 months. Wonderware by AVEVA requires that if there is a subscription license at a site, that all other licenses that are on that site are also covered under support.

| Quantity    | Part Number/Description   | Availability*         | Tax | Price      | Extension  |
|-------------|---|-----------------------|-----|------------|------------|
| 1<br>Line:4 | HSTSTD-01-S-20-P1<br>Add to CF #47817 - AVEVA Historian Server<br>2020 Standard, 1K Subscription; Premium<br>Support, Exp 9/13/21 | 1 Estimated 1-2 Weeks | N   | \$3,445.00 | \$3,445.00 |

## Aveva Communication Drivers & Support

| Quantity    | Part Number/Description   | Availability*         | Tax | Price      | Extension  |
|-------------|---|-----------------------|-----|------------|------------|
| 1<br>Line:5 | COMDRV-01-N-20<br>AVEVA Communication Drivers 2020, Standard                          | 1 Estimated 1-2 Weeks | N   | \$1,075.00 | \$1,075.00 |
| 1<br>Line:6 | CF-ADD-WW<br>CF#47817 Customer FIRST - Add to Existing -<br>WW HMI SCADA, Exp 9/13/21 | 1 Estimated 1-2 Weeks | N   | \$230.00   | \$230.00   |

**Sub-Total \$1,305.00**

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**Base Quotation Pricing Summary**

**Availability:**

- Part availability is subject to change and is based on the availability at the time this quote was created.
- Time in transit is subject to change depending on the "Ship To" address that is provided by the customer at the time the order is placed and the method in which customer requests that the part(s) ship.
- For "In Stock" parts, orders must be received by 3:00PM PST to ship same day.
- For Factory Stock parts, please allow approximately one week for delivery via our standard shipping methods.

**Freight is NOT included in this total. Your final invoice may include freight charges.**

|                     |                    |
|---------------------|--------------------|
| <b>Taxable:</b>     | \$0.00             |
| <b>Non-Taxable:</b> | \$45,318.00        |
| <hr/>               |                    |
| <b>Subtotal:</b>    | \$45,318.00        |
| <b>Fax (9.00%):</b> | \$0.00             |
| <b>Freight:</b>     | TBD                |
| <hr/>               |                    |
| <b>TOTAL:</b>       | <b>\$45,318.00</b> |

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# QUOTE

# 249521.1

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WWCA IT Services - SCADA Server

10/20/2020

Direct Opp  
Delivered

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Thank you for the opportunity to offer you this quote!

**\*\*Special Payment Terms apply to this order.** By agreeing to these terms, you agree to pay all invoices 30 days from the date of invoice and you recognize that some invoices represent progress payment that will be issued prior to delivery of goods or services. Failure to pay invoices with terms could result in project delays.

Wonderware solutions are now AVEVA solutions: Learn more about this exciting change here:  
<https://sw.aveva.com/wonderware>

Interested in additional training? Please visit our website and view our events schedule at [www.california.wonderware.com](http://www.california.wonderware.com).

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### Summary of Functional Specification Services

Create a Configuration spreadsheet that will be used to define the Scope of work for the software purchased. Spreadsheet will define the configuration for Host and VMs, along with the software installed on each VM with its version and networking configurations.

\*Please note: A completed configuration sheet must be returned to Wonderware California, an AVEVA Distributor before parts can be ordered and work can be performed.

| Quantity | Part Number/Description  | Availability*   | Tax | Price  | Extension |
|----------|--|-----------------|-----|--------|-----------|
| 1        | WWCA-CONFIG-SHEET  | 1 Estimated TBD | Y   | \$0.00 | \$0.00    |
| Line:1   | Completed WWCA Configuration Sheet is required w/ purchase of WWCA IT Services |                 |     |        |           |

### Summary of Base Documentation Services

Base Documentation is highly recommended as it provides the basic needs to commission the system. It outlines what was done to the system(s), the passwords that were used and any next steps that need to be take. Without this documentation, it will be the responsibility of the customer to determine the proper cabling for the system. Without this documentation System support for installation and commissioning will be limited.

WWCA-VM-BASE-DOC - Hypervisor System Base Documentation:

- \* System Cabling Documentation - Network Interface Card Connections, external storage connections if applicable.
- \* Hypervisor Guide - Guide on installing ESXi vSphere Client, how to Connect to the ESXi Hypervisor and simple management of ESXi Server.
- \* Quality Assurance - Statement of Warranty, Deliverables, System Status and Usernames and Passwords

| Quantity | Part Number/Description              | Availability*   | Tax | Price      | Extension  |
|----------|--------------------------------------|-----------------|-----|------------|------------|
| 1        | WWCA-VM-BASE-DOC                     | 1 Estimated TBD | N   | \$1,000.00 | \$1,000.00 |
| Line:2   | Hypervisor System Base Documentation |                 |     |            |            |

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## Summary of Optional Documentation Services

Optional Documentation details the specifics of the configuration that was done to your specific server host hardware. It would allow you to recreate the base installation of the hypervisor host system(s). This documents the configuration and settings used to create the hypervisor host system(s). With this documentation, the host system(s) can be recreated with hypervisor host system knowledge. It is responsibility of the customer to educate themselves on the operation and maintenance of hypervisor host systems. Without this documentation system support will be limited.

- Configuration of Typical Host
- Configuration of Storage RAID
- Installation and Configuration of a VM into a Host

| Quantity | Part Number/Description                | Availability*    | Tax | Price    | Extension  |
|----------|--|------------------|-----|----------|------------|
| 25       | WWCA-SVC-DOC<br>Optional Documentation | 25 Estimated TBD | N   | \$150.00 | \$3,750.00 |

## Summary of Installation Services

- Install and Configure Two R640 DELL Servers
  - Install Wonderware Software and Licenses
- System 01
  - CSC-WW-HOST01
    - CSC-WW-DC01-Primary Domain Controller
    - CSC-WW-AOS01 - Primary AOS
  - CSC-WW-GR01- Wonderware Galaxy Repository
- System 02
  - CSC-WW-HOST02
    - CSC-WW-DC02 - Secondary Domain Controller
    - CSC-WW-AOS02 - Secondary AOS
    - CSC-WW-HIST01 -Primary Historian

\*NOTE: Servers will be added to a new Activity Directory Domain. New AD DC will be a VM on this system.  
\*NOTE: WWCA IT Services does NOT include any Wonderware application installation, development or Migration services, unless specifically quoted elsewhere

| Quantity | Part Number/Description  | Availability*    | Tax | Price    | Extension   |
|----------|--|------------------|-----|----------|-------------|
| 59       | WWCA-SVC-0010<br>IT Services / I Hour - Install and Configure<br>DELL Server with 6 Installed: WW Historian<br>:Galaxy :AOS and DC | 59 Estimated TBD | N   | \$185.00 | \$10,915.00 |

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## Hardware and Software Components

\*Dell Rack Server based upon Project specs

| Quantity     | Part Number/Description  | Availability*          | Tax | Price       | Extension   |
|--------------|--|------------------------|-----|-------------|-------------|
| 2<br>Line:5  | DELL-POWEREDGE-R640<br>Dell PowerEdge R640   | 2 Estimated 3-4 Weeks  | Y   | \$11,465.00 | \$22,930.00 |
| 32<br>Line:6 | 5301552<br>└ 9EM-00653<br>Microsoft Windows Server 2019 Standard - license                                   | 32 Estimated 2-3 Weeks | N   | \$160.00    | \$5,120.00  |
| 2<br>Line:7  | 6030360<br>└ VS7-STD-C<br>VMware vSphere Standard (v. 7) - license - 1 processor                             | 2 Estimated 2-3 Weeks  | N   | \$1,225.00  | \$2,450.00  |
| 2<br>Line:8  | 6030376<br>└ VS7-STD-3P-SSS-C<br>VMware Support and Subscription Production - technical support - for VMware | 2 Estimated 2-3 Weeks  | N   | \$1,115.00  | \$2,230.00  |

**Sub-Total** \$32,730.00

### Base Quotation Pricing Summary

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- Time in transit is subject to change depending on the "Ship To" address that is provided by the customer at the time the order is placed and the method in which customer requests that the part(s) ship.
- For "In Stock" parts, orders must be received by 3:00PM PST to ship same day.
- For Factory Stock parts, please allow approximately one week for delivery via our standard shipping methods.

**Taxable:** \$22,930.00  
**Non-Taxable:** \$25,465.00

**Subtotal:** \$48,395.00  
**Tax (9.00%):** \$2,063.70  
**Freight:** TBD

**Freight is NOT included in this total. Your final invoice may include freight charges.**

**TOTAL:** \$50,458.70

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