



## FORTY NINERS STADIUM MANAGEMENT COMPANY

Date: February 16, 2024

To: Jovan Grogan  
Executive Director  
Santa Clara Stadium Authority

From: Jenti Vandertuig  
Procurement Director  
Forty Niners Stadium Management Company LLC

Subject: Recommendation to Amend Agreement with Allied Universal Security Services  
Universal Protection Services LLP for Event Staffing Services at Levi's Stadium

### **Recommendation**

Recommend approval to execute the second amendment to the agreement with Allied Universal Security Services Universal Protection Services LLP (successor in interest to Landmark Event Staffing Services, Inc.) for event staffing services at Levi's Stadium to extend the term of the agreement on a month-to-month basis that will not exceed six months, commencing April 1, 2024 with thirty calendar days' advance notice to contractor to terminate the agreement.

### **Reasons for Recommendation**

In January 2017, the Forty Niners Stadium Management Company LLC (Stadium Manager) issued a Request for Proposal for event staffing services at Levi's Stadium and awarded an agreement with Landmark Event Staffing Services, Inc., for a five year term, beginning April 1, 2017 through March 31, 2022 with an option to extend the agreement for an additional two years. That extension option was exercised, which extended the termination date to March 31, 2024. The recommendations were reviewed and approved by the Santa Clara Stadium Authority (SCSA) prior to the execution of the agreement and subsequent amendment.

Security services are used on a contractual basis for ticketed and non-ticketed events held at Levi's Stadium. The contractor is required to support the in-house security operation in order to maintain best practices and requirements for NFL events, and to work in partnership with the event promoters and production teams to handle security for Non-NFL ticketed events. Security responsibilities include, but are not limited to, access control, entry screening procedures via the use of frictionless and non frictionless technology, perimeter security, personal protection, foot patrols, camera monitoring, and other security related functions specific to different events.

The Bureau of Security and Investigative Services (BSIS)

requires specific training for members of the security staff in order to secure their guard card, which is a requirement of the job.

Stadium Manager began developing the scope of work and requirements with a plan to issue the solicitation in late 2023. However, given the addition of new security leadership and the remarkable post-season success of the Forty Niners combined, it is anticipated that Stadium Manager will release the formal solicitation for event staffing services in March 2024 and bring forth a recommendation to the SCSA Board in June 2024. Stadium Manager hired a new Vice President, Security, Safety & Transportation Operations on December 1, 2023 and the time since has been imperative to learn the operation in order to objectively put together an appropriate formal solicitation for long term security services. Therefore, an extension of the current agreement on a month-to-month basis is appropriate in order to maintain continuity until completion of the solicitation process. The rates paid to contractor for the proposed month-to-month extension will be identical to the rates charged under the current contract, which are set forth in the attached Exhibit B – Contractor Compensation and Fees.

**Fiscal Impact**

There is no fiscal impact to the SCSA. The event security charges for NFL and the Non-NFL events are charged directly to the events.

**Next Steps**

Once approved, Stadium Manager will forward a copy of the executed amendment to the SCSA.

Submitted By:  Date: 3/4/2024  
Jenti Vandertuig, Procurement Director