

Billing Address:
 SANTA CLARA, CITY OF
 601 EL CAMINO REAL
 SANTA CLARA, CA 95050
 US

Shipping Address:
 Saskia Lagergren
 601 EL CAMINO REAL
 SANTA CLARA, CA 95050
 US

Quote Date:03/20/2024
 Expiration Date:06/28/2024
 Quote Created By:
 Chris Chamberlain
 Senior Account Manager
 chris.chamberlain1@
 motorolasolutions.com
 916 500 8537

End Customer:
 SANTA CLARA, CITY OF
 Saskia Lagergren
 slagergren@santaclaraca.gov
 408-615-4810

Contract: 36144 - SVRCS
 Payment Terms:30 NET

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT SINGLE BAND					
1	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE*	229		\$6,641.00	\$4,847.93	\$1,110,175.97
1a	QA00569AP	ADD: 7/800MHZ BAND	229		\$0.00	\$0.00	\$0.00
1b	H499KC	ENH: SUBMERSIBLE (DELTA T)	229		\$165.00	\$120.45	\$27,583.05
1c	H38DA	ADD: SMARTZONE OPERATION	229		\$1,320.00	\$963.60	\$220,664.40
1d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	229		\$567.00	\$413.91	\$94,785.39
1e	Q361CD	ADD: P25 9600 BAUD TRUNKING	229		\$330.00	\$240.90	\$55,166.10
1f	QA00580BA	ADD: TDMA OPERATION	229		\$495.00	\$361.35	\$82,749.15
1g	QA09001AM	ADD: WIFI CAPABILITY	229		\$330.00	\$240.90	\$55,166.10



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1h	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	229		\$814.00	\$594.22	\$136,076.38
1i	Q15AU	ADD: AES/DES-XL/DES- OFB ENCRYPTION AND ADP	229		\$879.00	\$641.67	\$146,942.43
1j	QA09113AA	ADD: BASELINE RELEASE SW	229		\$0.00	\$0.00	\$0.00
1k	Q173CA	ADD: SMARTZONE OMNILINK	229		\$0.00	\$0.00	\$0.00
1l	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	229		\$0.00	\$0.00	\$0.00
1m	QA00380AA	ALT: HARD LEATHER CARRY CASE STANDARD BATTERY 2.5 INCH BELT LOOP	229		\$75.00	\$54.75	\$12,537.75
1n	QA08853AA	ADD: CPS ENABLEMENT*	229		\$0.00	\$0.00	\$0.00
2	LSV01S03446A	APX NEXT DMS ESSENTIAL	229	7 YEARS	\$484.60	\$484.60	\$110,973.40
3	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T	229		\$248.05	\$186.04	\$42,603.16
4	PMMN4135B	XVP850 REMOTE SPEAKER MICROPHONE WITH CHANNEL KNOB	229		\$507.60	\$380.70	\$87,180.30
5	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	229		\$169.56	\$127.17	\$29,121.93
6	LSV01S03197A	ASTRO RM TECH SUP & LICENSE	229	5 YEARS	\$160.20	\$160.20	\$36,685.80
7	LSV01S03198A	ASTRO RM HOSTING	229	5 YEARS	\$0.00	\$0.00	\$0.00
8	PSV01S03366A	RADIO MANAGEMENT HOSTED SUPPORT*	1		\$0.00	\$0.00	\$0.00
	APX™ 8500						
9	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	12		\$5,893.68	\$4,302.39	\$51,628.68
9a	GA00250AB	ADD: MOTORCYCLE WIFI/ GNSS	12		\$110.00	\$80.30	\$963.60



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
9b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	12		\$0.00	\$0.00	\$0.00
9c	G996AS	ENH: OVER THE AIR PROVISIONING	12		\$110.00	\$80.30	\$963.60
9d	GA00580AA	ADD: TDMA OPERATION	12		\$495.00	\$361.35	\$4,336.20
9e	G51AT	ENH:SMARTZONE	12		\$1,650.00	\$1,204.50	\$14,454.00
9f	GA05509AA	DEL: DELETE UHF BAND	12		-\$800.00	-\$584.00	-\$7,008.00
9g	GA09001AA	ADD: WI-FI CAPABILITY	12		\$330.00	\$240.90	\$2,890.80
9h	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	12		\$814.00	\$594.22	\$7,130.64
9i	B18CS	ADD: AUXILIARY SPKR SPEC MCYCL APX	12		\$66.00	\$48.18	\$578.16
9j	GA00513AB	ADD: ANT MTCL 1/4 WAVE WHIP 162-174	12		\$55.00	\$40.15	\$481.80
9k	G843AH	ADD: AES ENCRYPTION AND ADP	12		\$523.00	\$381.79	\$4,581.48
9l	G138AC	ADD: APX7500 MOTORCYCLE CH SFWR O5	12		\$0.00	\$0.00	\$0.00
9m	W620AE	ADD:NO MTRCYCLE ENCL NEEDED APX	12		\$0.00	\$0.00	\$0.00
9n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	12		\$0.00	\$0.00	\$0.00
9o	G67EJ	ADD: E5 REMOTE MOUNT MOTORCYCLE	12		\$440.00	\$321.20	\$3,854.40
9p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	12		\$0.00	\$0.00	\$0.00
9q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	12		\$567.00	\$413.91	\$4,966.92
9r	W22BB	ADD: STD PALM MICROPHONE APEX	12		\$79.00	\$57.67	\$692.04
9s	GA01670AA	ADD: APX E5 CONTROL HEAD	12		\$717.00	\$523.41	\$6,280.92
9t	G174AG	ADD: ANT 3DB LOWPRO MCYC 762-870	12		\$47.00	\$34.31	\$411.72



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
9u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	12		\$330.00	\$240.90	\$2,890.80
9v	QA09113AB	ADD: BASELINE RELEASE SW	12		\$0.00	\$0.00	\$0.00
9w	GA01630AA	ADD: SMARTCONNECT	12		\$0.00	\$0.00	\$0.00
9x	GA09008AA	ADD: GROUP SERVICES	12		\$165.00	\$120.45	\$1,445.40
9y	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	12		\$604.80	\$604.80	\$7,257.60
10	EQ000103A02	MULTIPLEXER,_ALL BAND, APX8500, VEHICLE	12		\$214.92	\$171.91	\$2,062.92
11	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	12		\$44.16	\$35.32	\$423.84
	APX™ 8500						
12	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	94		\$5,893.68	\$4,302.39	\$404,424.66
12a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	94		\$0.00	\$0.00	\$0.00
12b	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	94		\$110.00	\$80.30	\$7,548.20
12c	G996AS	ENH: OVER THE AIR PROVISIONING	94		\$110.00	\$80.30	\$7,548.20
12d	GA00580AA	ADD: TDMA OPERATION	94		\$495.00	\$361.35	\$33,966.90
12e	G51AT	ENH:SMARTZONE	94		\$1,650.00	\$1,204.50	\$113,223.00
12f	GA09001AA	ADD: WI-FI CAPABILITY	94		\$330.00	\$240.90	\$22,644.60
12g	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	94		\$814.00	\$594.22	\$55,856.68
12h	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	94		\$66.00	\$48.18	\$4,528.92
12i	G843AH	ADD: AES ENCRYPTION AND ADP	94		\$523.00	\$381.79	\$35,888.26
12j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	94		\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
12k	G67EH	ADD: REMOTE MOUNT E5 MP	94		\$327.00	\$238.71	\$22,438.74
12l	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	94		\$0.00	\$0.00	\$0.00
12m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	94		\$567.00	\$413.91	\$38,907.54
12n	GA01670AA	ADD: APX E5 CONTROL HEAD	94		\$717.00	\$523.41	\$49,200.54
12o	W22BA	ADD: STD PALM MICROPHONE APX	94		\$79.00	\$57.67	\$5,420.98
12p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	94		\$330.00	\$240.90	\$22,644.60
12q	QA09113AB	ADD: BASELINE RELEASE SW	94		\$0.00	\$0.00	\$0.00
12r	GA01630AA	ADD: SMARTCONNECT	94		\$0.00	\$0.00	\$0.00
12s	GA09008AA	ADD: GROUP SERVICES	94		\$165.00	\$120.45	\$11,322.30
12t	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8V/U)	94		\$105.00	\$76.65	\$7,205.10
12u	GA05508AA	DEL: DELETE VHF BAND	94		-\$800.00	-\$584.00	-\$54,896.00
12v	GA05509AA	DEL: DELETE UHF BAND	94		-\$800.00	-\$584.00	-\$54,896.00
12w	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	94		\$604.80	\$604.80	\$56,851.20
13	HAF4016A	UNITY GAIN ANTENNA QUARTERWAVE 762-870MHZ - ROOF MOUNT	94		\$24.84	\$19.87	\$1,728.69
APX™ 8500							
14	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	19		\$5,893.68	\$4,302.39	\$81,745.41
14a	G90AC	ADD: NO MICROPHONE NEEDED APX	19		\$0.00	\$0.00	\$0.00
14b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	19		\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
14c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	19		\$110.00	\$80.30	\$1,525.70
14d	G996AS	ENH: OVER THE AIR PROVISIONING	19		\$110.00	\$80.30	\$1,525.70
14e	G72AD	ADD: APX O3 HANDHELD CH	19		\$1,041.00	\$759.93	\$14,438.67
14f	G67DE	ADD: REMOTE MOUNT O3 MP	19		\$327.00	\$238.71	\$4,535.49
14g	GA00580AA	ADD: TDMA OPERATION	19		\$495.00	\$361.35	\$6,865.65
14h	G51AT	ENH:SMARTZONE	19		\$1,650.00	\$1,204.50	\$22,885.50
14i	GA05509AA	DEL: DELETE UHF BAND	19		-\$800.00	-\$584.00	-\$11,096.00
14j	GA09001AA	ADD: WI-FI CAPABILITY	19		\$330.00	\$240.90	\$4,577.10
14k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	19		\$814.00	\$594.22	\$11,290.18
14l	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	19		\$66.00	\$48.18	\$915.42
14m	G843AH	ADD: AES ENCRYPTION AND ADP	19		\$523.00	\$381.79	\$7,254.01
14n	G89AC	ADD: NO RF ANTENNA NEEDED	19		\$0.00	\$0.00	\$0.00
14o	G444AH	ADD: APX CONTROL HEAD SOFTWARE	19		\$0.00	\$0.00	\$0.00
14p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	19		\$0.00	\$0.00	\$0.00
14q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	19		\$567.00	\$413.91	\$7,864.29
14r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	19		\$330.00	\$240.90	\$4,577.10
14s	QA09113AB	ADD: BASELINE RELEASE SW	19		\$0.00	\$0.00	\$0.00
14t	GA01630AA	ADD: SMARTCONNECT	19		\$0.00	\$0.00	\$0.00
14u	GA09008AA	ADD: GROUP SERVICES	19		\$165.00	\$120.45	\$2,288.55
14v	GA05508AA	DEL: DELETE VHF BAND	19		-\$800.00	-\$584.00	-\$11,096.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
14w	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	19		\$604.80	\$604.80	\$11,491.20
15	HAF4013A	7/8/900 MHZ WIDEBAND LOW PROFILE, 3DB GAIN THROUGH HOLE NMO MOUNT	19		\$46.44	\$37.15	\$705.85
16	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	38		\$103.50	\$82.79	\$3,146.02
	APX™ 8500						
17	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	3		\$5,893.68	\$4,302.39	\$12,907.17
17a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	3		\$0.00	\$0.00	\$0.00
17b	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	3		\$110.00	\$80.30	\$240.90
17c	G996AS	ENH: OVER THE AIR PROVISIONING	3		\$110.00	\$80.30	\$240.90
17d	GA00580AA	ADD: TDMA OPERATION	3		\$495.00	\$361.35	\$1,084.05
17e	G51AT	ENH:SMARTZONE	3		\$1,650.00	\$1,204.50	\$3,613.50
17f	GA09001AA	ADD: WI-FI CAPABILITY	3		\$330.00	\$240.90	\$722.70
17g	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	3		\$814.00	\$594.22	\$1,782.66
17h	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	3		\$66.00	\$48.18	\$144.54
17i	G843AH	ADD: AES ENCRYPTION AND ADP	3		\$523.00	\$381.79	\$1,145.37
17j	G89AC	ADD: NO RF ANTENNA NEEDED	3		\$0.00	\$0.00	\$0.00
17k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	3		\$0.00	\$0.00	\$0.00
17l	G67EH	ADD: REMOTE MOUNT E5 MP	3		\$327.00	\$238.71	\$716.13
17m	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	3		\$0.00	\$0.00	\$0.00



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17n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	3		\$567.00	\$413.91	\$1,241.73
17o	GA01670AA	ADD: APX E5 CONTROL HEAD	3		\$717.00	\$523.41	\$1,570.23
17p	W22BA	ADD: STD PALM MICROPHONE APX	3		\$79.00	\$57.67	\$173.01
17q	QA09113AB	ADD: BASELINE RELEASE SW	3		\$0.00	\$0.00	\$0.00
17r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	3		\$330.00	\$240.90	\$722.70
17s	GA01630AA	ADD: SMARTCONNECT	3		\$0.00	\$0.00	\$0.00
17t	GA09008AA	ADD: GROUP SERVICES	3		\$165.00	\$120.45	\$361.35
17u	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	3		\$604.80	\$604.80	\$1,814.40
18	EQ000103A02	MULTIPLEXER,_ALL BAND, APX8500, VEHICLE	3		\$214.92	\$171.91	\$515.73
19	HAE6016A	ANT LOW PROFILE 450-512 MHZ	3		\$129.60	\$103.67	\$311.01
20	HAF4016A	UNITY GAIN ANTENNA QUARTERWAVE 762-870MHZ - ROOF MOUNT	3		\$24.84	\$19.87	\$59.61
21	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	3		\$44.16	\$35.32	\$105.96
22	HAD4021A	VHF ANT WIDEBAND 136-174 MHZ	3		\$64.80	\$51.83	\$155.49
23	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	9		\$103.50	\$82.79	\$745.11
APX™ Consolette							
24	L37TSS9PW1AN	ALL BAND CONSOLETTTE	4		\$9,933.04	\$7,251.12	\$29,004.48
24a	GA09001AC	ADD: WI-FI CAPABILITY CONSOLETTTE	4		\$385.00	\$281.05	\$1,124.20
24b	CA01942AA	ADD: DC CORD	4		\$61.00	\$44.53	\$178.12



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
24c	G90AC	ADD: NO MICROPHONE NEEDED APX	4		\$0.00	\$0.00	\$0.00
24d	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	4		\$0.00	\$0.00	\$0.00
24e	G996AS	ENH: OVER THE AIR PROVISIONING	4		\$110.00	\$80.30	\$321.20
24f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8V/U)	4		\$105.00	\$76.65	\$306.60
24g	GA00580AA	ADD: TDMA OPERATION	4		\$495.00	\$361.35	\$1,445.40
24h	CA01598AB	ADD: AC LINE CORD US	4		\$0.00	\$0.00	\$0.00
24i	G51AT	ENH:SMARTZONE	4		\$1,650.00	\$1,204.50	\$4,818.00
24j	L999AG	ADD: FULL FP W/E5/ KEYPAD/CLOCK/VU	4		\$868.00	\$633.64	\$2,534.56
24k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	4		\$814.00	\$594.22	\$2,376.88
24l	G843AH	ADD: AES ENCRYPTION AND ADP	4		\$523.00	\$381.79	\$1,527.16
24m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	4		\$567.00	\$413.91	\$1,655.64
24n	QA09113AB	ADD: BASELINE RELEASE SW	4		\$0.00	\$0.00	\$0.00
24o	GA01630AA	ADD: SMARTCONNECT	4		\$0.00	\$0.00	\$0.00
24p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	4		\$330.00	\$240.90	\$963.60
24q	GA09008AA	ADD: GROUP SERVICES	4		\$165.00	\$120.45	\$481.80
24r	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	4		\$604.80	\$604.80	\$2,419.20
25	HKN6233C	APX CONSOLETTA RACK MOUNT KIT	4		\$200.00	\$146.00	\$584.00
	APX™ NEXT	APX NEXT XE MULTI					
26	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE*	91		\$8,241.00	\$6,015.93	\$547,449.63
26a	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	91		\$28.00	\$20.44	\$1,860.04



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
26b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	91		\$770.00	\$562.10	\$51,151.10
26c	H499KC	ENH: SUBMERSIBLE (DELTA T)	91		\$165.00	\$120.45	\$10,960.95
26d	H38DA	ADD: SMARTZONE OPERATION	91		\$1,320.00	\$963.60	\$87,687.60
26e	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	91		\$567.00	\$413.91	\$37,665.81
26f	QA00580BA	ADD: TDMA OPERATION	91		\$495.00	\$361.35	\$32,882.85
26g	QA09001AM	ADD: WIFI CAPABILITY	91		\$330.00	\$240.90	\$21,921.90
26h	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	91		\$814.00	\$594.22	\$54,074.02
26i	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	91		\$879.00	\$641.67	\$58,391.97
26j	QA09113AA	ADD: BASELINE RELEASE SW	91		\$0.00	\$0.00	\$0.00
26k	Q361CD	ADD: P25 9600 BAUD TRUNKING	91		\$330.00	\$240.90	\$21,921.90
26l	Q173CA	ADD: SMARTZONE OMNILINK	91		\$0.00	\$0.00	\$0.00
26m	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	91		\$0.00	\$0.00	\$0.00
26n	QA08853AA	ADD: CPS ENABLEMENT*	91		\$0.00	\$0.00	\$0.00
27	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	91		\$284.35	\$213.26	\$19,406.66
28	LSV01S03446A	APX NEXT DMS ESSENTIAL	91	7 YEARS	\$484.60	\$484.60	\$44,098.60
29	PMMN4137A	XVE500 REMOTE SPEAKER MICROPHONE, HIGH IMPACT GREEN, NO CHANNEL KNOB	91		\$642.60	\$481.95	\$43,857.45
30	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	91		\$169.56	\$127.17	\$11,572.47



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
31	SSV01S01406A	SMARTCONNECT	6	5 YEARS	\$720.00	\$720.00	\$4,320.00
32	LSV01S03197A	ASTRO RM TECH SUP & LICENSE	91	5 YEARS	\$160.20	\$160.20	\$14,578.20
33	LSV01S03198A	ASTRO RM HOSTING	91	5 YEARS	\$0.00	\$0.00	\$0.00
34	PSV01S03366A	RADIO MANAGEMENT HOSTED SUPPORT*	1		\$0.00	\$0.00	\$0.00
35	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	24		\$103.50	\$82.79	\$1,986.96
	APX™ 6000 Series	APX6000 XE					
36	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	20		\$3,595.00	\$2,624.35	\$52,487.00
36a	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	20		\$110.00	\$80.30	\$1,606.00
36b	Q361AR	ADD: P25 9600 BAUD TRUNKING	20		\$330.00	\$240.90	\$4,818.00
36c	QA02006AA	ENH: APX6000XE RUGGED RADIO	20		\$880.00	\$642.40	\$12,848.00
36d	QA00580AC	ADD: TDMA OPERATION	20		\$495.00	\$361.35	\$7,227.00
36e	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	20		\$0.00	\$0.00	\$0.00
36f	QA09001AB	ADD: WIFI CAPABILITY	20		\$330.00	\$240.90	\$4,818.00
36g	Q498AY	ENH: ASTRO 25 OTAR W/ MULTIKEY	20		\$814.00	\$594.22	\$11,884.40
36h	H38BT	ADD: SMARTZONE OPERATION	20		\$1,320.00	\$963.60	\$19,272.00
36i	QA07682AA	ADD: SMARTCONNECT	20		\$0.00	\$0.00	\$0.00
36j	QA09113AB	ADD: BASELINE RELEASE SW	20		\$0.00	\$0.00	\$0.00
36k	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	20		\$567.00	\$413.91	\$8,278.20
36l	Q629AK	ENH: AES ENCRYPTION AND ADP	20		\$523.00	\$381.79	\$7,635.80
36m	HA00690AA	ADD: 7Y ESSENTIAL SERVICE HTP	20		\$386.00	\$386.00	\$7,720.00





Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
37	PMNN4547A	BATT IMPRES 2 LIION TIA4950 R IP68 3100T	20		\$213.15	\$159.86	\$3,197.20
38	NNTN8860B	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	20		\$186.50	\$139.88	\$2,797.60
	APX™ 8500						
39	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	30		\$5,893.68	\$4,302.39	\$129,071.70
39a	GA09008AA	ADD: GROUP SERVICES	30		\$165.00	\$120.45	\$3,613.50
39b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	30		\$0.00	\$0.00	\$0.00
39c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	30		\$110.00	\$80.30	\$2,409.00
39d	G996AS	ENH: OVER THE AIR PROVISIONING	30		\$110.00	\$80.30	\$2,409.00
39e	GA00580AA	ADD: TDMA OPERATION	30		\$495.00	\$361.35	\$10,840.50
39f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8V/U)	30		\$105.00	\$76.65	\$2,299.50
39g	G51AT	ENH:SMARTZONE	30		\$1,650.00	\$1,204.50	\$36,135.00
39h	GA00092AU	ADD: APXM DUAL E5 CH	30		\$627.00	\$457.71	\$13,731.30
39i	GA09001AA	ADD: WI-FI CAPABILITY	30		\$330.00	\$240.90	\$7,227.00
39j	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	30		\$814.00	\$594.22	\$17,826.60
39k	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	60		\$66.00	\$48.18	\$2,890.80
39l	G843AH	ADD: AES ENCRYPTION AND ADP	30		\$523.00	\$381.79	\$11,453.70
39m	G610AC	ADD: REMOTE MOUNT CABLE 30 FT APX	60		\$28.00	\$20.44	\$1,226.40
39n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	30		\$0.00	\$0.00	\$0.00
39o	G67EH	ADD: REMOTE MOUNT E5 MP	30		\$327.00	\$238.71	\$7,161.30



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
39p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	30		\$0.00	\$0.00	\$0.00
39q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	30		\$567.00	\$413.91	\$12,417.30
39r	GA01670AA	ADD: APX E5 CONTROL HEAD	30		\$717.00	\$523.41	\$15,702.30
39s	W22BA	ADD: STD PALM MICROPHONE APX	60		\$79.00	\$57.67	\$3,460.20
39t	QA09113AB	ADD: BASELINE RELEASE SW	30		\$0.00	\$0.00	\$0.00
39u	GA01630AA	ADD: SMARTCONNECT	30		\$0.00	\$0.00	\$0.00
39v	G361AH	ENH: P25 TRUNKING SOFTWARE APX	30		\$330.00	\$240.90	\$7,227.00
39w	GA05509AA	DEL: DELETE UHF BAND	30		-\$800.00	-\$584.00	-\$17,520.00
39x	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	30		\$604.80	\$604.80	\$18,144.00
	APX™ 8500						
40	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	22		\$5,893.68	\$4,302.39	\$94,652.58
40a	GA09008AA	ADD: GROUP SERVICES	22		\$165.00	\$120.45	\$2,649.90
40b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	22		\$0.00	\$0.00	\$0.00
40c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	22		\$110.00	\$80.30	\$1,766.60
40d	G996AS	ENH: OVER THE AIR PROVISIONING	22		\$110.00	\$80.30	\$1,766.60
40e	GA00580AA	ADD: TDMA OPERATION	22		\$495.00	\$361.35	\$7,949.70
40f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	22		\$105.00	\$76.65	\$1,686.30
40g	G51AT	ENH: SMARTZONE	22		\$1,650.00	\$1,204.50	\$26,499.00
40h	GA05509AA	DEL: DELETE UHF BAND	22		-\$800.00	-\$584.00	-\$12,848.00
40i	GA09001AA	ADD: WI-FI CAPABILITY	22		\$330.00	\$240.90	\$5,299.80



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
40j	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	22		\$814.00	\$594.22	\$13,072.84
40k	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	22		\$66.00	\$48.18	\$1,059.96
40l	G843AH	ADD: AES ENCRYPTION AND ADP	22		\$523.00	\$381.79	\$8,399.38
40m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	22		\$0.00	\$0.00	\$0.00
40n	G67EH	ADD: REMOTE MOUNT E5 MP	22		\$327.00	\$238.71	\$5,251.62
40o	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	22		\$0.00	\$0.00	\$0.00
40p	G806BL	ENH: ASTRO DIGITAL CAI OP APX	22		\$567.00	\$413.91	\$9,106.02
40q	GA01670AA	ADD: APX E5 CONTROL HEAD	22		\$717.00	\$523.41	\$11,515.02
40r	W22BA	ADD: STD PALM MICROPHONE APX	22		\$79.00	\$57.67	\$1,268.74
40s	QA09113AB	ADD: BASELINE RELEASE SW	22		\$0.00	\$0.00	\$0.00
40t	GA01630AA	ADD: SMARTCONNECT	22		\$0.00	\$0.00	\$0.00
40u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	22		\$330.00	\$240.90	\$5,299.80
40v	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	22		\$604.80	\$604.80	\$13,305.60
	APX™ 8500						
41	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	11		\$5,893.68	\$4,302.39	\$47,326.29
41a	GA09008AA	ADD: GROUP SERVICES	11		\$165.00	\$120.45	\$1,324.95
41b	W665BF	ADD: BASE STATION OP APX	11		\$77.00	\$56.21	\$618.31
41c	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	11		\$0.00	\$0.00	\$0.00
41d	G996AS	ENH: OVER THE AIR PROVISIONING	11		\$110.00	\$80.30	\$883.30



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
41e	GA01579AB	ADD: BLUETOOTH/WIFI GLASSMOUNT 2.4/5GHZ	11		\$77.00	\$56.21	\$618.31
41f	GA00580AA	ADD: TDMA OPERATION	11		\$495.00	\$361.35	\$3,974.85
41g	G66BN	ADD: DASH MOUNT E5	11		\$138.00	\$100.74	\$1,108.14
41h	G51AT	ENH:SMARTZONE	11		\$1,650.00	\$1,204.50	\$13,249.50
41i	G142AD	ADD: NO SPEAKER APX	11		\$0.00	\$0.00	\$0.00
41j	GA09001AA	ADD: WI-FI CAPABILITY	11		\$330.00	\$240.90	\$2,649.90
41k	G843AH	ADD: AES ENCRYPTION AND ADP	11		\$523.00	\$381.79	\$4,199.69
41l	G444AH	ADD: APX CONTROL HEAD SOFTWARE	11		\$0.00	\$0.00	\$0.00
41m	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	11		\$0.00	\$0.00	\$0.00
41n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	11		\$567.00	\$413.91	\$4,553.01
41o	GA01670AA	ADD: APX E5 CONTROL HEAD	11		\$717.00	\$523.41	\$5,757.51
41p	W22BA	ADD: STD PALM MICROPHONE APX	11		\$79.00	\$57.67	\$634.37
41q	QA09113AB	ADD: BASELINE RELEASE SW	11		\$0.00	\$0.00	\$0.00
41r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	11		\$330.00	\$240.90	\$2,649.90
41s	GA05508AA	DEL: DELETE VHF BAND	11		-\$800.00	-\$584.00	-\$6,424.00
41t	GA05509AA	DEL: DELETE UHF BAND	11		-\$800.00	-\$584.00	-\$6,424.00
41u	G91AF	ADD: CNTRL STATION PWR SUPPLY	11		\$296.00	\$216.08	\$2,376.88
41v	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	11		\$0.00	\$0.00	\$0.00
41w	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	11		\$814.00	\$594.22	\$6,536.42
41x	G89AC	ADD: NO RF ANTENNA NEEDED	11		\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
41y	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	11		\$604.80	\$604.80	\$6,652.80
	Product Services						
42	LSV00Q00203A	RADIO AND SIREN INSTALLATION	1		\$324,497.00	\$324,497.00	\$324,497.00
43	REMOVED	REMOVED	0		\$0	\$0	\$0
	KVL 5000						
44	T8476B	KVL 5000	1		\$6,900.00	\$6,210.00	\$6,210.00
44a	CA00182AW	ADD: AES ENCRYPTION SOFTWARE	1		\$0.00	\$0.00	\$0.00
44b	CA03467AA	ADD: NORTH AMERICA MICRO USB CHARGER 100/240V	1		\$0.00	\$0.00	\$0.00
44c	CA03358AA	ADD: ASTRO 25 MODE	1		\$0.00	\$0.00	\$0.00
44d	HA00673AA	ADD: 5YR ESSENTIAL	1		\$500.00	\$500.00	\$500.00
45	PMLN8209B	CARRY ACCESSORY- CASE,CARRY ACCESSORY- HOLSTER,APX NEXT XE LEATHER CARRY CASE	20		\$81.00	\$64.79	\$1,295.80
46	PMLN8208A	CARRY ACCESSORY- HOLSTER,APX NEXT XE CLASSIC HOLSTER	20		\$37.80	\$30.24	\$604.80
47	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC- CHARGER	6		\$1,420.20	\$1,065.15	\$6,390.90
	APX™ Radio Management	RADIO MANAGEMENT					
48	T7914A	RADIO MANAGEMENT	1		\$0.00	\$0.00	\$0.00
48a	LSV01S03198A	ADD: RADIO MANAGEMENT HOSTED LICENSES	230	5 YEARS	\$160.20	\$160.20	\$36,846.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
49	PSV01S01989A	RADIO MANAGEMENT (RM) TRAINING CUST SITE (12 SEATS)*	1		\$18,000.00	\$18,000.00	\$18,000.00

Subtotal \$5,579,226.37

Estimated Tax \$479,756.79

Grand Total \$6,058,983.16 (USD)

Pricing Summary

	List Price	Sale Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$7,158,950.64	\$5,372,363.53
Year 2 Subscription Fee	\$40,639.14	\$40,639.14
Year 3 Subscription Fee	\$40,639.14	\$40,639.14
Year 4 Subscription Fee	\$40,639.14	\$40,639.14
Year 5 Subscription Fee	\$40,639.14	\$40,639.14
Year 6 Subscription Fee	\$22,153.14	\$22,153.14
Year 7 Subscription Fee	\$22,153.14	\$22,153.14
Grand Total System Price	\$7,365,813.48	\$5,579,226.37

Notes:

- SQ-179986 included



