



## FORTY NINERS STADIUM MANAGEMENT COMPANY

Date: February 25, 2026

To: Executive Director  
Santa Clara Stadium Authority

From: Procurement Department  
Forty Niners Stadium Management Company LLC

Subject: Recommendation for Award for Jones Sign Co. Inc. Contract  
Amendment

### **Recommendation:**

1. Recommend an augmentation of the SCSA capital expenditure budget of \$101,515.49, to cover the estimated remaining costs of installing the naming rights signs, increasing the total SCSA budget from \$3,861,081.14 to \$3,962,596.63.
2. Recommend that the SCSA select the extended warranty option for the nine-year extension beyond the one-year warranty for a total of ten years, at a cost of \$1,178,750 for the new naming rights signs.
3. Recommend approval for a change order to the construction contract with Jones Signs, Inc. ("Jones") to include the specific extended warranty selected by the SCSA.
4. Authorize further augmentation of the SCSA capital expenditure budget to cover the cost associated with the selected extended warranty.

### **Background:**

On December 3, 2024, the SCSA Board approved an overall project budget (excluding an extended warranty) of \$4,658,687.34, which would be shared by the SCSA (\$3,861,081.14) and StadCo (\$797,606.20). We anticipate the final project costs exclusive of the cost of the selected warranty will be approximately \$4,803,709.47, which is an increase of \$145,022.13. That additional cost will be shared 70% by the SCSA (\$101,515.49) and 30% by StadCo (\$43,506.64).

The cost breakdown comparing the original budget to the revised cost estimate is below:

Description	Vendors	Estimated Cost from 12.2.24 Board Package	Revised Cost Estimate 3.25.26	Increase (Decrease)
Jones Sign (Fabricate & Install)	Jones Sign	3,978,555.87	4,108,305.83	129,749.96
Design Services	Populous	214,000.00	417,000.00	203,000.00
City of Santa Clara Permits	CSC	67,059.10	77,186.86	10,127.76
Newspaper Publications		1,216.78	1,216.78	-
Testing & Inspections	Smith-Emery (Note 1)	-	200,000.00	200,000.00
Contingency		397,855.59	-	(397,855.59)
<b>Total</b>		<b>4,658,687.34</b>	<b>4,803,709.47</b>	<b>145,022.13</b>
<b>SCSA Share</b>		<b>3,861,081.14</b>	<b>3,962,596.63</b>	<b>101,515.49</b>
StadCo Share		797,606.20	841,112.84	43,506.64
<b>Total</b>		<b>\$ 4,658,687.34</b>	<b>\$ 4,803,709.47</b>	<b>\$ 145,022.13</b>
<b>Note 1: StadCo has paid Smith-Emery directly for the special inspections</b>				

### Warranty:

The SCSA was interested in evaluating the costs of extending the one-year warranty from Jones, and Jones has provided cost proposals for two separate warranty extension options:

1. A two-year extension beyond the one-year warranty for a total of three years, at a cost of \$108,740. That cost would be shared 70% SCSA (\$76,118) and 30% StadCo (\$32,622).
2. A nine-year extension beyond the one-year warranty for a total of ten years, at a cost of \$1,178,750. The Levi's Stadium Naming Rights Extension and Enhanced Signage Project Implementation Agreement effective January 30, 2024, between StadCo and the SCSA calls for the SCSA to pay 100% of the warranty cost beyond three years. Accordingly, the SCSA share of the ten-year warranty would be \$1,146,128, and StadCo's share would be \$32,622.

Stadium Manager recommends the SCSA select option 2, a nine-year extension beyond the one-year warranty for a total of ten years, at a cost of \$1,178,750. The original signs from 2014, experienced multiple failures, resulting in significant repair costs over their lifetime. Stadium Manager records reflect that repair costs from July 15, 2016 through December 30, 2024 amounted to approximately \$770,297.

Based on the historical maintenance cost adjusted for increased size of the signage<sup>1</sup>, the expected baseline cost is approximately \$1,000,000. The proposed \$1,178,750 warranty is in the SCSA's best interest, as it provides protection against long-term material pricing volatility and the ongoing increase in skilled labor costs in the Bay Area. Without this long-term warranty, SCSA could face significant unknown risks and cost increases that could exceed the cost of the additional nine-year extension beyond the one-year warranty.

Please refer to the attached quote from Jones for details.

The following table summarizes the cost allocations:

Warranty Coverage	Additional Years Covered	Total Warranty Years	Total Cost	SCSA Share of Cost	StadCo Share of Cost
Material & Labor	2	3	\$ 108,740	\$ 76,118	\$ 32,622
Material & Labor	9	10	\$ 1,178,750	\$ 1,146,128	\$ 32,622

<sup>1</sup> Signage increased in size relative to the original signage by between 20% to 55%. We have conservatively estimated the total square footage of the signage to have increased by a minimum of 30% relative to the original signage.

## Attachment: Jones Extended Warranty Options

### Itemized Quote

**Customer Contact:**

Forty Niners Stadium Management Company LLC  
4900 Marie P DeBartolo Way  
Santa Clara, California 95054  
Attn: Meera D'Costa

**Project Location:**

Levi's Stadium - Santa Clara, CA  
Ext'd Warranty  
4900 Marie P DeBartolo Way,  
Santa Clara, CA 95054

**Date:** February 10, 2026**Est:** 22934**Rev:** R-

**PROPOSED SCOPE OF WORK:** Pricing is based upon the attached Exhibit A-Scope Clarifications & Exceptions and Terms and Conditions provided herein. The included exhibit and this itemized quote shall constitute the entire offer.

Description	Total
<b>EXTENDED MATERIAL AND LABOR</b>	
<b>2-year Warranty (Years 2-3)</b> Two-year Comprehensive Warranty Covering Everything, including face material for letters and batwing	\$108,740
<b>9-year Warranty (Years 2-10)</b> Nine-year Comprehensive Warranty Covering everything, including face material for letters and batwing	\$1,178,750
<b>Sales Tax</b>	TBD
TBD, taxes will be reconciled on final invoice. Tax is not required if an Exempt or Resale Certificate is provided.	

**COMMODITY PRICE ADJUSTMENT**

Pricing is based on current market costs. Final price may be adjusted to reflect any difference in the price of materials and labor which go into the fabrication and installation of our products from the time of proposal offer until the time Jones actually purchases the commodities to construct the work and complete the project.

**PAYMENT TERMS:**

Full payment in advance

2.75% processing fee for credit card payments

**CONTACT:**

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