

From: Christine Jung
To: ["jimmy@gfientertainment.com"](mailto:jimmy@gfientertainment.com)
Cc: [Greg Collins](#)
Subject: RE: Santa Clara 2018 Street Dance
Date: Friday, April 27, 2018 11:47:00 AM
Attachments: [image001.png](#)
[Pages from GFI Entertainment - FULLY EXECUTED \(2\).pdf](#)

Hi Jimmy,

Per our phone conversation, the quote for this year's Street Dance for the attached scope of services (same as last year) is \$4,000. 50% deposit when the agreement is fully executed and the other 50% on the day of the event.

The Cultural Commission will make a decision on May 9th whether or not to move forward with an agreement. I will update you the next day. Thank you!

Sincerely,
Christine Jung
Management Analyst | City Manager's Office
1500 Warburton Avenue | Santa Clara, CA 95050
Direct: 408.615.2218 | Office: 408.615.2210
www.SantaClaraCA.gov



From: jimmy@gfientertainment.com [mailto:jimmy@gfientertainment.com]
Sent: Wednesday, April 25, 2018 12:11 PM
To: Christine Jung
Cc: Greg Collins
Subject: RE: Santa Clara 2018 Street Dance

Yes,
I will get it out to you tomorrow. I am submerged in a project today.
Best,
JG

----- Original Message -----

Subject: RE: Santa Clara 2018 Street Dance
From: Christine Jung <CJung@SantaClaraCA.gov>
Date: Wed, April 25, 2018 11:32 am
To: "jimmy@gfientertainment.com" <jimmy@gfientertainment.com>
Cc: Greg Collins <greg@gfientertainment.com>

Hi Jimmy,

Just following up to see if you can provide the quote before next week. We have to include it in the Cultural Commission's agenda to vote on. Thank you!

Sincerely,
Christine Jung
Management Analyst | City Manager's Office
1500 Warburton Avenue | Santa Clara, CA 95050
Direct: 408.615.2218 | Office: 408.615.2210
www.SantaClaraCA.gov



From: Christine Jung
Sent: Monday, April 23, 2018 8:40 AM
To: 'jimmy@gfientertainment.com'
Cc: Greg Collins
Subject: RE: Santa Clara 2018 Street Dance

Hi Jimmy,

The Hitmen are playing this year.

Sincerely,
Christine Jung
Management Analyst | City Manager's Office
1500 Warburton Avenue | Santa Clara, CA 95050
Direct: 408.615.2218 | Office: 408.615.2210
www.SantaClaraCA.gov



From: jimmy@gfientertainment.com [<mailto:jimmy@gfientertainment.com>]
Sent: Saturday, April 21, 2018 4:32 PM
To: Christine Jung
Cc: Greg Collins
Subject: RE: Santa Clara 2018 Street Dance

Hi Christine!

Who is the band for this year? I am on the road (again) back on Monday. I will get a quote to you once i know what the band requirements will be. i will put Aug 3 down on the calendar. I hope we can make it happen again!

Thanks!
Jg
650-465-8066

----- Original Message -----

Subject: Santa Clara 2018 Street Dance
From: Christine Jung <CJung@SantaClaraCA.gov>
Date: Fri, April 20, 2018 4:14 pm
To: "jimmy@gfientertainment.com" <jimmy@gfientertainment.com>

Hi Jimmy,

I hope you're doing well. The Santa Clara Cultural Commission is planning to have their annual Street Dance on Friday, August 3rd this year. Last year when we were working on the event You requested an increase for this year's event. Can you please provide a quote for the scope of service you provide for the event? Thank you!

Sincerely,

Christine Jung

Management Analyst | City Manager's Office

1500 Warburton Avenue | Santa Clara, CA 95050

Direct: 408.615.2218 | Office: 408.615.2210

www.SantaClaraCA.gov



**City of
Santa Clara**
The Center of What's Possible

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PO Box 3175
Daly City, CA 94015
Phone 415.504.1341

Event Budget Summary / Agreement

Quote Number 18-0119
Name Franklin Square Street Dance
Submittal Date 4/15/2018

Budget Prepared For

City of Santa Clara
(408) 615-2200

City of Santa Clara
1500 Warburton Ave
Santa Clara, California 95050
Phone: (408) 615-2200

Event Information and Budget

Franklin Square
1300 Franklin St
Santa Clara, California 95050

<i>Description</i>	<i>Cost</i>
Rental	\$4,615.00
Labor	\$1,260.00
Line Discounts	(\$692.25)
Subtotal	\$5,182.75
Delivery & Pickup	\$200.00
Sales Tax	\$362.85
Grand Total	\$5,745.60
Deposit Amount Due to Secure	\$2,298.24
Deposit Due by	5/25/2018

By signing below you acknowledge you have read and agree to the Terms and Conditions located on page two of this agreement.

Signed: _____ Date: _____
City of Santa Clara

Title: _____



415 Nelo St.
 Santa Clara, CA 95054
 Phone: (650) 965-8358
 Fax: (650) 472-1410
 www.corpav.net

Quote

Quote Number 080318CSC
 Franklin Square Street Dance

Client
 City of Santa Clara

Venue / Site
 City of Santa Clara- Franklin Square

Account Manager Andy Takara	Shipping Method	Customer PO	Terms Credit Card
Load In 8/3/2018 1:00 PM	Show Start	Show End 8/3/2018 9:30 PM	Warehouse Return 8/3/2018 11:00 PM
Warehouse Out 8/3/2018 12:00 PM			

Qty.	Description	Note	Time	Rate	Price	Ext. Price
	This quote does not include any power connects or power distribution. Power is to be provided by the venue.					
	This quote is general pricing and may change depending on the requirements of the band.					
6	JBL VRX932LAP 12 in. Two-Way Powered Line Array Loudspeaker		1	Day Rate	150.00	900.00
2	QSC KW181 1000W 18" Active Subwoofer		1	Day Rate	150.00	300.00
6	QSC K12 1000W 12" Active Loud Speaker	Stage monitors and delays	1	Day Rate	80.00	480.00
1	Yamaha QL1 16 Channel Digital Mixing Console		1	Day Rate	400.00	400.00
1	Yamaha Tio1608-D Digital Stage Box with Dante		1	Day Rate	100.00	100.00
1	Cat5 - 150'		1		0.00	0.00
6	Whirlwind Direct Box		1	Day Rate	10.00	60.00
8	1/4" - 1/4" - 6'		1	Day Rate	0.00	0.00
1	Switchcraft 318 AudioStix Stereo 1/8" to Mono XLR Male Adapter		1	Day Rate	20.00	20.00
1	Shure Drum Microphone kit		1	Day Rate	150.00	150.00
6	Shure SM57 Instrument Microphone		1	Day Rate	50.00	300.00
8	Shure ULXP Wireless Combo Pack		1	Day Rate	100.00	800.00
10	Microphone Stand		1	Day Rate	5.00	50.00
4	Lighting Tree 8' - 13'		1	Day Rate	50.00	200.00
8	Sand Bag		1	Day Rate	5.00	40.00
16	Blizzard Skybox RGBAW Battery Powered Uplight		1	Day Rate	100.00	1,600.00
4	ETC LED Source 4 Tungsten		1	Day Rate	100.00	400.00
1	Source 4 High Definition Lens 19 Degrees		1		0.00	0.00
1	ETC Smartfade ML 24 Channel Light Board		1	Day Rate	150.00	150.00

Delivery and Labor

1	Santa Clara Delivery 8/3/2018 1:00 PM		1	Each	100.00	100.00
1	Setup Technician 8/3/2018 1:00 PM - 5:00 PM Setup		4	Hourly Rate	70.00	280.00
1	Audio Technician 8/3/2018 12:00 PM - 11:00 PM Load In, Setup, Rehearsal, Operate, Strike, Load Out		11	Day Rate	805.00	805.00
1	A2 Technician 8/3/2018 12:00 PM - 11:00 PM		11	Day Rate	805.00	805.00

Qty.	Description	Note	Time	Rate	Price	Ext. Price
1	Load In, Setup, Rehearsal, Operate, Strike, Load Out Lighting Technician 8/3/2018 12:00 PM - 11:00 PM		11	Day Rate	805.00	805.00
1	Load In, Setup, Rehearsal, Operate, Strike, Load Out Strike Technician 8/3/2018 9:00 PM - 11:30 PM		2	Hourly Rate	70.00	140.00
1	Strike Santa Clara Pickup 8/3/2018 10:30 PM - 11:00 PM		1	Each	100.00	100.00

Delivery and Labor: 3,035.00

Rental: \$5,950.00

Labor: \$2,835.00

Delivery: \$200.00

Subtotal: \$8,985.00

Total: \$8,985.00

Total Applied Payments: \$0.00

Balance Due: \$8,985.00



Event Budget Summary / Agreement

Quote Number 18-0119

Name Franklin Square Street

Agreement / Terms & Conditions

1. This Agreement shall only become binding upon Envision Entertainment's receipt of a signed copy of this Agreement with payment of the full Retainer. Prior to receipt of the signed copy of this Agreement, and payment of the full Retainer, Envision Entertainment is not under any obligation to hold the date of Event open for the Client.
2. Upon receipt of a signed copy of this Agreement together with full payment of the Retainer, Envision Entertainment will reserve the Date of Event for Client, and shall not seek to plan other engagements for this time. As such, unless otherwise specified herein, Envision Entertainment shall retain Client's Retainer as a reasonable estimation of its damages hereunder if this Agreement is not performed for any reason, including, but not limited to, the following circumstances: a. The Client canceling this Agreement; b. The Client's failure to complete all the conditions precedent to Envision Entertainment's obligations, as specified in this Agreement; c. Envision Entertainment's inability to perform hereunder if its performance is impeded by matters outside of its control, including, but not limited to, fire, casualty, acts of God, local, state or federal regulations, inadequate crowd control or protection from environmental conditions.
3. In the event the Client cancels the Event, but requests Envision Entertainment's services for a different date (a "Rescheduled Date"), the parties shall enter into a new Agreement for the Rescheduled Date. Envision Entertainment reserves the right to apply Client's previously paid retainer and balances to the Rescheduled Date, and Client agrees to pay any additional Retainer due at that time.
4. In the event Envision Entertainment is unable to perform due to illness, accident, equipment failure or otherwise, Envision Entertainment shall use its best efforts to find a qualified replacement, equipment or to otherwise perform hereunder. If Envision Entertainment is unable to locate a replacement or replacement equipment, and therefore fails to perform hereunder, Client's Retainer shall be refunded within thirty (30) days after the Event Date. The parties agree that refund of its Retainer shall be Client's sole and exclusive remedy in either law or in equity for Envision Entertainment's failure to perform hereunder.
5. Envision Entertainment does not provide any warranties or guarantees with respect to its performance hereunder and none should be implied by Client, or by law.
6. The Client agrees to be fully responsible for any loss or damage suffered by Envision Entertainment to its equipment, representatives or otherwise during the performance, including, but not limited to, damage as a result of improper crowd control, negligent or willful misconduct by the Client's guests or exposure to environmental elements.
7. Envision Entertainment reserves the right to assign this Agreement.
8. If Client fails to pay the full amount due seven (7) days prior to the Event, Envision Entertainment reserves the right to cancel this event with or without notifying the Client. In the event Envision Entertainment must commence collection procedures for any reason, Client shall pay the costs and expenses of the same, including, but not limited to, reasonable attorneys fees.
9. Envision Entertainment herein reserves the right to utilize photographs, video recordings, audio or other media documentation of the Event for purposes of its own marketing and the Client herein expressly authorizes any such activities by Envision Entertainment.
10. This Agreement shall be construed in accordance with the laws of the Commonwealth of California.
11. Labor charges are estimates and may change once the event occurs. A final labor bill will be sent with the final invoice.
12. Client agrees to arrange for accessible loading and parking for Envision Entertainment's vehicles. An additional fee of \$75.00 will be applied if there is not an readily accessible entrance to the venue. This includes stairs and distant parking locations.



Envision Pro AV
 PO Box 3175
 Daly City, CA 94015
 Phone: 415.504.1341
 Envisionproav.com

Event Order

Quote Number: 18-0119



18-0119

Franklin Square Street Dance

Client City of Santa Clara 1500 Warburton Ave Santa Clara, California 95050 Phone: (408) 615-2200	Contact City of Santa Clara 1500 Warburton Ave Santa Clara, California 95050 Phone: (408) 615-2200	Venue / Site Franklin Square 1300 Franklin St Santa Clara, California 95050
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Account Manager Aaron Benn	Shipping Method N/A	Customer PO	Payment Method 40 Dep 60 Due Before Event
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Ship Date 8/3/2018 12:00 PM	Load In 8/3/2018 1:00 PM	Show Start 8/3/2018 7:00 PM	Load Out 8/3/2018 9:30 PM	Return Date 8/4/2018 12:30 AM
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Type	Qty.	Description	Time	Rate	Price	Price Ext.
Audio						
Rental	6	QSC KLA12 Line Array Speaker	1	Day Rate	150.00	765.00
Rental	2	QSC KLA181 Subwoofer	1	Day Rate	175.00	297.50
Rental	2	QSC KLA Array Frame - QSC	1	Day Rate	55.00	93.50
Rental	2	Sumner Eventer 16	1	Day Rate	160.00	272.00
Rental	1	Midas M32 Digital Mixer	1	Day Rate	225.00	191.25
Rental	1	Medium Band Microphone Package	1	Day Rate	220.00	187.00
Note		Stage monitors:				
Rental	6	JBL EON 612 Speakers	1	Day Rate	45.00	229.50
Audio Total Before Discount:						\$2,395.00
Applied Discount:						\$359.25
Audio:						\$2,035.75
Lighting						
Rental	6	8' 12" Box Truss	1	Day Rate	40.00	204.00
Rental	2	5' 12" Box Truss	1	Day Rate	25.00	42.50
Rental	6	Metal Truss Base	1	Day Rate	30.00	153.00
Rental	16	RUSH PAR 2 CT Zoom	1	Day Rate	45.00	612.00
Rental	4	Martin MH10 Beam FX	1	Day Rate	220.00	748.00
Rental	1	Lighting Controller	1	Day Rate	150.00	127.50
Lighting Total Before Discount:						\$2,220.00
Applied Discount:						\$333.00
Lighting:						\$1,887.00
Labor						
Labor	1	A1 Audio Engineer 8/3/2018 1:00 PM - 8/4/2018 12:30 AM	1	Day Rate	450.00	450.00
Labor	1	A2 Audio Engineer 8/3/2018 1:00 PM - 8/4/2018 12:30 AM	1	Day Rate	360.00	360.00
Labor	1	Lighting Tech 8/3/2018 1:00 PM - 8/4/2018 12:30 AM	1	Day Rate	450.00	450.00
Labor:						\$1,260.00

Notes:
 Schedule:
 1PM Load-in
 5PM Band arrives
 6:45 Show ready
 7PM Show begins
 9:30PM End of show
 11:30PM Strike complete

Subtotal:	\$5,182.75
Delivery and Pickup:	\$200.00
Sales Tax:	\$362.85
Total:	\$5,745.60
Total Applied Payments:	\$0.00
Balance Due:	\$5,745.60