

SCSA
Santa Clara Stadium Authority

October 18, 2018

Mr. Jim Mercurio, Stadium Manager
San Francisco Forty Niners Management Company
4900 Marie P. De Bartolo Way
Santa Clara, California 95054

SUBJECT: Off-Site Parking

Dear Mr. Mercurio:

Per the terms of the Stadium Management Agreement¹,

Stadium Manager shall have full authority and discretion to select the off-site private parking locations for Stadium Events, and to negotiate, approve, enter into and administer contracts with the private parking lot owners for the use of their parking spaces for all or certain of such Stadium Events which agreements may also make provision, to the extent available, for additional parking for surrounding properties that would be paid for by such properties ("Private Parking Agreements"). At the quarterly meeting described in Paragraph 3.3 above, the Stadium Manager shall report on the status of such Private Parking Agreements, the status of any ongoing negotiations with private parking lot owners, and the financial performance and other matters relating to the off-site private parking locations for Stadium Authority Events, and such other similar or other topics as the Stadium Authority may request.

As we discussed during our most recent Quarterly Status Meeting on August 23, 2018 monthly coordination meeting, the notification currently provided via email from the Forty Niners Stadium Management Company LLC (ManCo) to the City of Santa Clara (City) on behalf of the Forty Niners SC Stadium Company LLC (StadCo) pursuant to the Parking Rights Agreement² does not satisfy this agreement provision. The February 14, 2018 notification emailed to me is attached for your reference.

Beginning with the next Quarterly Status Meeting³ on November 29, 2018, please provide written reports in accordance with the above agreement provision including but not limited to the location, parking capacity and availability dates for large non-NFL events; in addition, load the financial performance data, including detail of all revenues and expenditures by location and agreement, in Microsoft Excel or some other electronic spreadsheet format on the laptop in the Santa Clara Stadium Authority (SCSA) office at Levi's Stadium as it becomes available and at least two weeks before every Quarterly Status Meeting. Notify SCSA Treasurer Angela Kraetsch and Stadium Authority Auditor Linh Lam when information is available on the laptop.

Sincerely,



Deanna J. Santaña
Executive Director

Attachment

¹ Section 4.1 of the First Amendment to Stadium Management Agreement made and entered into as of November 13, 2012 by and between the Santa Clara Stadium Authority, Forty Niners Stadium Management Company LLC, and Forty Niners SC Stadium Company

² Parking Rights Agreement made and entered into as of March 28, 2012 by and among the City of Santa Clara and Forty Niners SC Stadium Company, LLC

³ Section 3.3 of the First Amendment to Stadium Management Agreement made and entered into as of November 13, 2012 by and between the Santa Clara Stadium Authority, Forty Niners Stadium Management Company LLC, and Forty Niners SC Stadium Company

Mr. Jim Mercurio, Stadium Manager

Re: Off-Site Parking

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CC: Walter C. Rossmann, Chief Operating Officer
Brian Doyle, Stadium Authority Counsel
Angela Kraetsch, Stadium Authority Treasurer
Linh Lam, Stadium Authority Auditor



FORTY NINERS STADIUM MANAGEMENT COMPANY

February 14, 2018

VIA ELECTORNIC MAIL

Attn: Deanna Santana
City Manager, City of Santa Clara
1500 Warburton Avenue
Santa Clara, CA 95050

Dear Deanna,

Pursuant to Sections 2.1, 2.3 and in accordance with sections 7 and 16 of the City of Santa Clara Parking Rights Agreement ("Agreement"), by and between the City of Santa Clara ("City"), and Forty Niners SC Stadium Company, LLC ("StadCo"), StadCo hereby notifies the City of the use of the Tasman Garage, Convention Center/TechMart Garage and Tasman Drive Surface Lots in conjunction with the attached events.

The attached list includes events scheduled thus far for 2018. New events, updated times, and updated lot requests will be added and highlighted in future requests.

We are excited about the upcoming season at Levi's® Stadium. As future events are confirmed, we will notify you.

Sincerely,

A handwritten signature in black ink that reads "Jim Mercurio". The signature is fluid and cursive, with a large, stylized 'J' at the beginning.

Jim Mercurio
Vice President Stadium Operations
General Manager
Forty Niners Stadium Management Company LLC

CC – Walter Rossmann, City Attorney
Ruth Shikada, Assistant City Manager
Hannah Gordon, 49ers Vice President of Legal and Government Affairs
Rahul Chandhok, 49ers Manager of Government Affairs
49ers Stadium Operations

Letter to Deanna Santana

2/14/2018

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Date	Event	Expected Attendees	Start Time	Lot Request
Friday, March 23, 2018	Mexico Soccer Match	70,000	7:00 PM	Convention Center/TechMart Garage, Tasman Garage & Tasman Drive Surface Lots
Saturday, April 28, 2018	Monster Jam	30,000	2:00 PM	Convention Center/TechMart Garage, Tasman Garage & Tasman Drive Surface Lots
Friday, May 11, 2018	Taylor Swift Concert	50,000	6:00 PM	Convention Center/TechMart Garage, Tasman Garage & Tasman Drive Surface Lots
Saturday, May 12, 2018	Taylor Swift Concert	50,000	6:00 PM	Convention Center/TechMart Garage, Tasman Garage & Tasman Drive Surface Lots