

RESOLUTION NO. 20-8842

**A RESOLUTION OF THE CITY OF SANTA CLARA, CALIFORNIA
TO APPROVE AND ADOPT THE AMENDED SALARY PLAN FOR
VARIOUS UNCLASSIFIED POSITIONS WITH AN APPROVAL
DATE OF MAY 12, 2020 AND AN EFFECTIVE DATE OF MAY 17,
2020**

BE IT RESOLVED BY THE CITY OF SANTA CLARA AS FOLLOWS:

WHEREAS, the City of Santa Clara contracts with CalPERS to provide retirement benefits;

WHEREAS, to comply with California Code Regulations Section 570.5, the City of Santa Clara shall among other things, have pay schedules approved and adopted by the City Council; and indicate an effective date and date of any revisions; and,

WHEREAS, as required by California Code Regulations section 570.5 and as mandated by CalPERS, the City Council deems it to be in the best interests of the City to approve and adopt the Amended Salary Plan for City of Santa Clara classifications when there are salary modifications to existing classifications, and when new classifications are created and salary ranges need to be established, with an approval date of May 12, 2020, and an effective date of May 17, 2020.

NOW THEREFORE, BE IT FURTHER RESOLVED BY THE CITY OF SANTA CLARA AS FOLLOWS:

1. That the City hereby approves and adopts the Amended Salary Plan for various City of Santa Clara unclassified positions, as set forth in the attachment hereto.

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2. Effective date. In accordance with the California Code Regulations section 570.5 and to comply with CalPERS, the salary schedule for various unclassified positions shall be effective May 17, 2020, with an approval date of May 12, 2020.

I HEREBY CERTIFY THE FOREGOING TO BE A TRUE COPY OF A RESOLUTION PASSED AND ADOPTED BY THE CITY OF SANTA CLARA, CALIFORNIA, AT A REGULAR MEETING THEREOF HELD ON THE 12TH DAY OF MAY, BY THE FOLLOWING VOTE:

AYES:	COUNCILORS:	Chahal, Davis, Hardy, O'Neill, and Watanabe, and Mayor Gillmor
NOES:	COUNCILORS:	None
ABSENT:	COUNCILORS:	None
ABSTAINED:	COUNCILORS:	None

ATTEST:



NORA PIMENTEL, MMC
ASSISTANT CITY CLERK
CITY OF SANTA CLARA

Attachments incorporated by reference:

1. Unclassified Salary Plan (effective 05-17-2020) approved 05-12-2020

City of Santa Clara
Unclassified/Elected Salary Plan

Effective 5/17/2020
Approved 5/12/2020

Job Title	Job Code	Union Code	Minimum Salary		Maximum Salary			
			Hourly	Monthly	Hourly	Monthly		
ACCOUNTING DIVISION MANAGER	109	9	\$ 74,267,308	\$ 12,873.00	\$ 154,476.00	\$ 96,109,615	\$ 16,659.00	\$ 199,908.00
ASST BUILDING OFFICIAL	222	9	\$ 79,159,615	\$ 13,721.00	\$ 164,652.00	\$ 102,450,000	\$ 17,758.00	\$ 213,096.00
ASST CITY ATTORNEY	015	9	\$ 92,001,923	\$ 15,947.00	\$ 191,364.00	\$ 119,065,385	\$ 20,638.00	\$ 247,656.00
ASST CITY CLERK	010	9	\$ 61,534,615	\$ 10,666.00	\$ 127,992.00	\$ 79,632,692	\$ 13,803.00	\$ 165,636.00
ASST CITY LIBRARIAN	012	9	\$ 80,163,462	\$ 13,895.00	\$ 166,740.00	\$ 103,742,308	\$ 17,982.00	\$ 215,784.00
ASST CITY MANAGER	016	9	\$ 124,661,538	\$ 21,608.00	\$ 259,296.00	\$ 161,319,231	\$ 27,962.00	\$ 335,544.00
ASST DIR OF ELECTRIC UTIL	021	9	\$ 108,605,769	\$ 18,825.00	\$ 225,900.00	\$ 140,550,000	\$ 24,362.00	\$ 292,344.00
ASST DIR OF FINANCE	022	9	\$ 86,434,615	\$ 14,982.00	\$ 179,784.00	\$ 111,859,615	\$ 19,389.00	\$ 232,668.00
ASST DIR OF HUMAN RESOURCES	018	9	\$ 86,434,615	\$ 14,982.00	\$ 179,784.00	\$ 111,859,615	\$ 19,389.00	\$ 232,668.00
ASST DIR OF PUB WORKS/CITY ENG	071	9	\$ 95,319,231	\$ 16,522.00	\$ 198,264.00	\$ 123,357,692	\$ 21,382.00	\$ 266,584.00
ASST DIR OF WATER & SEWER UTIL	014	9	\$ 85,551,923	\$ 14,829.00	\$ 177,948.00	\$ 110,723,077	\$ 19,192.00	\$ 230,304.00
ASST FIRE CHIEF	024	9B	\$ 124,332,058	\$ 21,550.89	\$ 258,610.68	\$ 160,908,462	\$ 27,890.80	\$ 334,689.60
ASST FIRE MARSHAL	026	9B	\$ 95,361,692	\$ 16,529.36	\$ 198,352.32	\$ 123,409,212	\$ 21,390.93	\$ 256,691.16
ASST POLICE CHIEF	027	9A	\$ 130,234,615	\$ 22,574.00	\$ 270,888.00	\$ 168,536,538	\$ 29,213.00	\$ 350,556.00
ASST TO THE CITY MANAGER	028	9	\$ 84,496,154	\$ 14,646.00	\$ 175,752.00	\$ 109,344,231	\$ 18,953.00	\$ 227,436.00
AUDIT MANAGER	201	9	\$ 71,498,077	\$ 12,393.00	\$ 148,716.00	\$ 92,526,923	\$ 16,038.00	\$ 192,456.00
BATTALION CHIEF	036	9B	\$ 102,738,462	\$ 17,808.00	\$ 213,696.00	\$ 132,945,404	\$ 23,043.87	\$ 276,526.44
BATTALION CHIEF 24 HRS	036S	9B	\$ 97,846,731	\$ 16,960.10	\$ 203,521.20	\$ 126,618,115	\$ 21,947.14	\$ 263,365.68
BUDGET & TREASURY DIVISION MGR	113	9	\$ 74,267,308	\$ 12,873.00	\$ 154,476.00	\$ 96,109,615	\$ 16,659.00	\$ 199,908.00
BUILDING MAINTENANCE MANAGER	041	9	\$ 65,769,231	\$ 11,400.00	\$ 136,800.00	\$ 85,113,462	\$ 14,753.00	\$ 177,036.00
BUILDING OFFICIAL	042	9	\$ 87,080,769	\$ 15,094.00	\$ 181,128.00	\$ 112,690,385	\$ 19,533.00	\$ 234,396.00
CEMETERY OPERATIONS MANAGER	045	9	\$ 52,592,308	\$ 9,116.00	\$ 109,392.00	\$ 68,059,615	\$ 11,797.00	\$ 141,564.00
CHIEF ASSISTANT CITY ATTORNEY	037	9	\$ 105,801,923	\$ 18,339.00	\$ 220,068.00	\$ 136,925,192	\$ 23,733.70	\$ 284,804.40
CHIEF ELECTRIC UTILITY OFFICER	108	9	\$ 143,365,385	\$ 24,850.00	\$ 298,200.00	\$ 185,526,923	\$ 32,158.00	\$ 385,896.00
CHIEF OPERATING OFFICER	311	9	\$ 143,365,385	\$ 24,850.00	\$ 298,200.00	\$ 185,526,923	\$ 32,158.00	\$ 385,896.00
CITY ATTORNEY	060	9	\$ 159,998,077	\$ 27,733.00	\$ 332,796.00	\$ 159,998,077	\$ 27,733.00	\$ 332,796.00
CITY CLERK	063	Elected				\$ 11,538,462	\$ 2,000.00	\$ 24,000.00
CITY COUNCIL MEMBER	CNCL	Elected				\$ 11,538,462	\$ 2,000.00	\$ 24,000.00
CITY LIBRARIAN	066	9	\$ 100,194,231	\$ 17,367.00	\$ 208,404.00	\$ 129,663,462	\$ 22,475.00	\$ 269,700.00
CITY MANAGER	069	9				\$ 215,621,077	\$ 37,374.32	\$ 448,491.84

City of Santa Clara
Unclassified/Elected Salary Plan

Effective 5/17/2020
Approved 5/12/2020

Job Title	Job Code	Union Code	Minimum Salary			Maximum Salary		
			Hourly	Monthly	Annual	Hourly	Monthly	Annual
COMMUNICATIONS & OUTREACH MGR	083	9	\$ 59,705769	\$ 10,349.00	\$ 124,188.00	\$ 77,261538	\$ 13,392.00	\$ 160,704.00
COMMUNICATIONS OPERATIONS MGR	068	9	\$ 67,655769	\$ 11,727.00	\$ 140,724.00	\$ 87,553846	\$ 15,176.00	\$ 182,112.00
COMPLIANCE MANAGER	081	9	\$ 60,646154	\$ 10,512.00	\$ 126,144.00	\$ 78,478846	\$ 13,603.00	\$ 163,236.00
CONTRACTS MANAGER	342	9	\$ 66,853846	\$ 11,588.00	\$ 139,056.00	\$ 86,509615	\$ 14,995.00	\$ 179,940.00
DEPUTY CITY ATTORNEY I	170	9	\$ 57,496154	\$ 9,966.00	\$ 119,592.00	\$ 74,405769	\$ 12,897.00	\$ 154,764.00
DEPUTY CITY ATTORNEY II	172	9	\$ 67,078846	\$ 11,627.00	\$ 139,524.00	\$ 86,809615	\$ 15,047.00	\$ 180,564.00
DEPUTY CITY CLERK	178	9	\$ 51,784615	\$ 8,976.00	\$ 107,712.00	\$ 67,021154	\$ 11,617.00	\$ 139,404.00
DEPUTY CITY MANAGER	079	9	\$ 92,948077	\$ 16,111.00	\$ 193,332.00	\$ 120,276923	\$ 20,848.00	\$ 250,176.00
DEPUTY FIRE CHIEF	080	9B	\$ 113,028577	\$ 19,591.62	\$ 235,099.44	\$ 146,281558	\$ 25,355.47	\$ 304,265.64
DEPUTY PARKS & REC DIRECTOR	175	9	\$ 75,109615	\$ 13,019.00	\$ 156,228.00	\$ 97,200000	\$ 16,848.00	\$ 202,176.00
DEPUTY PUBLIC WORKS DIRECTOR	176	9	\$ 75,242308	\$ 13,042.00	\$ 156,504.00	\$ 97,373077	\$ 16,878.00	\$ 202,536.00
DEVELOPMENT REVIEW OFFICER	144	9	\$ 72,790385	\$ 12,617.00	\$ 151,404.00	\$ 94,200000	\$ 16,328.00	\$ 195,936.00
DIRECTOR OF COMMUNITY DEVELOPM	090	9	\$ 110,151923	\$ 19,093.00	\$ 229,116.00	\$ 142,551923	\$ 24,709.00	\$ 296,508.00
DIRECTOR OF FINANCE	087	9	\$ 109,932692	\$ 19,055.00	\$ 228,660.00	\$ 142,263462	\$ 24,659.00	\$ 295,908.00
DIRECTOR OF HUMAN RESOURCES	088	9	\$ 101,342308	\$ 17,566.00	\$ 210,792.00	\$ 131,146154	\$ 22,732.00	\$ 272,784.00
DIRECTOR OF INF TECHNOLOGY/CIO	089	9	\$ 104,573077	\$ 18,126.00	\$ 217,512.00	\$ 135,334615	\$ 23,458.00	\$ 281,496.00
DIRECTOR OF PUBLIC WORKS	091	9	\$ 116,515385	\$ 20,196.00	\$ 242,352.00	\$ 150,784615	\$ 26,136.00	\$ 313,632.00
DIRECTOR OF WTR & SEWER UTILS	102	9	\$ 105,605769	\$ 18,305.00	\$ 219,660.00	\$ 136,661538	\$ 23,688.00	\$ 284,256.00
ELEC DIV MGR - ENGINEERING	104Q	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIV MGR - GENERATION	104R	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIV MGR - OPERATIONS	104P	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIV MGR - SUBSTATIONS	104M	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIV MGR - TRANSM, DISTRIB	104S	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIV MGR-MKT A & P	107F	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC DIVISION MANAGER	104	9	\$ 89,751923	\$ 15,557.00	\$ 186,684.00	\$ 116,157692	\$ 20,134.00	\$ 241,608.00
ELEC PROGRAM MANAGER	424	9	\$ 78,051923	\$ 13,529.00	\$ 162,348.00	\$ 101,001923	\$ 17,507.00	\$ 210,084.00
ELEC UTIL CHIEF OPER OFFICER	116	9	\$ 119,469231	\$ 20,708.00	\$ 248,496.00	\$ 154,609615	\$ 26,799.00	\$ 321,588.00
ELEC UTIL RISK CONTROL ANALYST	697	9	\$ 69,900000	\$ 12,116.00	\$ 145,392.00	\$ 90,461538	\$ 15,680.00	\$ 188,160.00
EMERGENCY SERVICES COORDINATOR	106	9	\$ 58,696154	\$ 10,174.00	\$ 122,088.00	\$ 75,963462	\$ 13,167.00	\$ 158,004.00
ENVIRONMENTAL PROGRAMS MGR	461	9	\$ 60,646154	\$ 10,512.00	\$ 126,144.00	\$ 78,478846	\$ 13,603.00	\$ 163,236.00

City of Santa Clara
Unclassified/Elected Salary Plan

Effective 5/17/2020
Approved 5/12/2020

Job Title	Job Code	Union Code	Minimum Salary			Maximum Salary		
			Hourly	Monthly	Annual	Hourly	Monthly	Annual
EXECUTIVE ASSISTANT	187	9	\$ 51,005769	\$ 8,841.00	\$ 106,092.00	\$ 66,005769	\$ 11,441.00	\$ 137,292.00
FIRE CHIEF	117	9B	\$ 135,219346	\$ 23,438.02	\$ 281,256.24	\$ 174,980538	\$ 30,329.96	\$ 363,959.52
FIRE MARSHAL	120	9B	\$ 102,738462	\$ 17,808.00	\$ 213,696.00	\$ 132,945404	\$ 23,043.87	\$ 276,526.44
FLEET MANAGER	034	9	\$ 62,665385	\$ 10,862.00	\$ 130,344.00	\$ 81,092308	\$ 14,056.00	\$ 168,672.00
HOUSING & COMM SVC DIV MGR	075	9	\$ 75,305769	\$ 13,053.00	\$ 156,636.00	\$ 97,459615	\$ 16,893.00	\$ 202,716.00
HOUSING DEVELOPMENT OFFICER	749	9	\$ 59,140385	\$ 10,251.00	\$ 123,012.00	\$ 76,534615	\$ 13,266.00	\$ 159,192.00
HUMAN RESOURCES DIV MGR	139	9	\$ 74,267308	\$ 12,873.00	\$ 154,476.00	\$ 96,109615	\$ 16,659.00	\$ 199,908.00
INFORMATION TECHNOLOGY SVC MGR	112	9	\$ 69,703846	\$ 12,082.00	\$ 144,984.00	\$ 90,196154	\$ 15,634.00	\$ 187,608.00
INSPECTION MANAGER	134	9	\$ 74,590385	\$ 12,929.00	\$ 155,148.00	\$ 96,536638	\$ 16,733.00	\$ 200,796.00
LEGAL EXECUTIVE ASSISTANT	185	9	\$ 51,005769	\$ 8,841.00	\$ 106,092.00	\$ 66,005769	\$ 11,441.00	\$ 137,292.00
LIBRARY DIV MGR -SUPPORT SVCS	127G	9	\$ 62,619231	\$ 10,854.00	\$ 130,248.00	\$ 81,046154	\$ 14,048.00	\$ 168,576.00
MANAGEMENT ANALYST	008	9	\$ 51,784615	\$ 8,976.00	\$ 107,712.00	\$ 67,021154	\$ 11,617.00	\$ 139,404.00
MAYOR		Elected				\$ 14,423077	\$ 2,500.00	\$ 30,000.00
MUNICIPAL SERVICES DIV MGR	110	9	\$ 74,267308	\$ 12,873.00	\$ 154,476.00	\$ 96,109615	\$ 16,659.00	\$ 199,908.00
PARK MAINT & OPERATIONS SUPERV	131	9	\$ 61,898077	\$ 10,729.00	\$ 128,748.00	\$ 80,094231	\$ 13,883.00	\$ 166,596.00
PARKS & RECREATION DIRECTOR	132	9	\$ 102,109615	\$ 17,699.00	\$ 212,388.00	\$ 132,132692	\$ 22,903.00	\$ 274,836.00
PARKS CONST, MTC & REPAIR MGR	130	9	\$ 61,898077	\$ 10,729.00	\$ 128,748.00	\$ 80,094231	\$ 13,883.00	\$ 166,596.00
PERFORMANCE AUDITOR I	203	9	\$ 43,153846	\$ 7,480.00	\$ 89,760.00	\$ 55,850962	\$ 9,680.83	\$ 116,170.00
PERFORMANCE AUDITOR II	204	9	\$ 51,784615	\$ 8,976.00	\$ 107,712.00	\$ 67,021154	\$ 11,617.00	\$ 139,404.00
PLAN REVIEW MANAGER	629	9	\$ 75,392308	\$ 13,068.00	\$ 156,816.00	\$ 97,557692	\$ 16,910.00	\$ 202,920.00
PLANNING MANAGER	072	9	\$ 78,623077	\$ 13,628.00	\$ 163,536.00	\$ 101,746154	\$ 17,636.00	\$ 211,632.00
POLICE CAPTAIN	138	9A	\$ 124,044231	\$ 21,501.00	\$ 258,012.00	\$ 160,523077	\$ 27,824.00	\$ 333,888.00
POLICE CHIEF	141	Elected				\$ 150,813462	\$ 26,141.00	\$ 313,692.00
POLICE RECORDS MANAGER	647	9	\$ 53,342308	\$ 9,246.00	\$ 110,952.00	\$ 69,034615	\$ 11,966.00	\$ 143,592.00
POWER SYSTEM SCHEDULER/TRADER	674	9	\$ 66,940385	\$ 11,603.00	\$ 139,236.00	\$ 86,630769	\$ 15,016.00	\$ 180,192.00
POWER TRADER	673	9	\$ 85,551923	\$ 14,829.00	\$ 177,948.00	\$ 110,723077	\$ 19,192.00	\$ 230,304.00
PRINCIPAL ACCOUNTANT	148	9	\$ 66,853846	\$ 11,588.00	\$ 139,056.00	\$ 86,509615	\$ 14,995.00	\$ 179,940.00
PRINCIPAL ELECTRIC UTILITY ENG	145	9	\$ 85,488462	\$ 14,818.00	\$ 177,816.00	\$ 110,630769	\$ 19,176.00	\$ 230,112.00
PRINCIPAL ENG/CITY SURVEYOR	140	9	\$ 87,037019	\$ 15,086.42	\$ 181,037.00	\$ 112,638462	\$ 19,524.00	\$ 234,288.00
PRINCIPAL ENGINEER	142	9	\$ 82,892308	\$ 14,368.00	\$ 172,416.00	\$ 107,273077	\$ 18,594.00	\$ 223,128.00

Job Title	Job Code	Union Code	Minimum Salary			Maximum Salary		
			Hourly	Monthly	Annual	Hourly	Monthly	Annual
PRINCIPAL ENGINEER - WATER	142W	9	\$ 82,892308	\$ 14,368.00	\$ 172,416.00	\$ 107,273077	\$ 18,594.00	\$ 223,128.00
PRINCIPAL FINANCIAL ANALYST	149	9	\$ 66,853846	\$ 11,588.00	\$ 139,056.00	\$ 86,509615	\$ 14,995.00	\$ 179,940.00
PRINCIPAL PLANNER	143	9	\$ 66,853846	\$ 11,588.00	\$ 139,056.00	\$ 86,509615	\$ 14,995.00	\$ 179,940.00
PRINCIPAL POWER ANALYST	154	9	\$ 66,853846	\$ 11,588.00	\$ 139,056.00	\$ 86,509615	\$ 14,995.00	\$ 179,940.00
PRINCIPAL UTIL INFO SYSTEM MGR	146	9	\$ 85,551923	\$ 14,829.00	\$ 177,948.00	\$ 110,723077	\$ 19,192.00	\$ 230,304.00
PUBLIC INFORMATION OFFICER	077	9	\$ 81,248077	\$ 14,083.00	\$ 168,996.00	\$ 105,138462	\$ 18,224.00	\$ 218,688.00
PUBLIC RECORDS MANAGER	082	9	\$ 51,784615	\$ 8,976.00	\$ 107,712.00	\$ 67,021154	\$ 11,617.00	\$ 139,404.00
PURCHASING DIVISION MANAGER	147	9	\$ 71,498077	\$ 12,393.00	\$ 148,716.00	\$ 92,526923	\$ 16,038.00	\$ 192,456.00
RECREATION MANAGER	150	9	\$ 67,488462	\$ 11,698.00	\$ 140,376.00	\$ 87,334615	\$ 15,138.00	\$ 181,656.00
RISK MANAGER	700	9	\$ 71,498077	\$ 12,393.00	\$ 148,716.00	\$ 92,526923	\$ 16,038.00	\$ 192,456.00
SR DEPUTY CITY ATTORNEY	161	9	\$ 71,301923	\$ 12,359.00	\$ 148,308.00	\$ 92,278846	\$ 15,995.00	\$ 191,940.00
SR ELEC DIV MGR	173	9	\$ 98,723077	\$ 17,112.00	\$ 205,344.00	\$ 127,771154	\$ 22,147.00	\$ 265,764.00
SR ELEC DIV MGR-MKT A&P	174A	9	\$ 98,723077	\$ 17,112.00	\$ 205,344.00	\$ 127,771154	\$ 22,147.00	\$ 265,764.00
SR INFORMATION TECH SVCS MGR	743	9	\$ 76,378846	\$ 13,239.00	\$ 158,868.00	\$ 98,844231	\$ 17,133.00	\$ 205,596.00
SR MANAGEMENT ANALYST	742	9	\$ 56,962981	\$ 9,873.58	\$ 118,483.00	\$ 73,723077	\$ 12,778.67	\$ 153,344.00
SR PERFORMANCE AUDITOR	202	9	\$ 60,646154	\$ 10,512.00	\$ 126,144.00	\$ 78,478846	\$ 13,603.00	\$ 163,236.00
SR POWER SYSTEM SCHEDLR/TRADER	772	9	\$ 71,948077	\$ 12,471.00	\$ 149,652.00	\$ 93,115385	\$ 16,140.00	\$ 193,680.00
STREET SUPERINTENDENT	159	9	\$ 68,400000	\$ 11,856.00	\$ 142,272.00	\$ 88,523077	\$ 15,344.00	\$ 184,128.00
TRANSPORTATION MANAGER	171	9	\$ 83,648077	\$ 14,499.00	\$ 173,988.00	\$ 108,253846	\$ 18,764.00	\$ 225,168.00
UTILITY BUSINESS SYSTEMS MGR	898	9	\$ 66,744231	\$ 11,569.00	\$ 138,828.00	\$ 86,371154	\$ 14,971.00	\$ 179,652.00
UTILITY OPERATIONS ENGINEER	155	9	\$ 70,459615	\$ 12,213.00	\$ 146,556.00	\$ 91,176923	\$ 15,804.00	\$ 189,648.00
WATER & SEWER OPERATIONS MGR	180	9	\$ 69,253846	\$ 12,004.00	\$ 144,048.00	\$ 89,630769	\$ 15,536.00	\$ 186,432.00
WATER & SEWER SUPERINTENDENT	029	9	\$ 62,619231	\$ 10,854.00	\$ 130,248.00	\$ 81,046154	\$ 14,048.00	\$ 168,576.00
WEB & DIGITAL MEDIA MANAGER	073	9	\$ 59,705769	\$ 10,349.00	\$ 124,188.00	\$ 77,261538	\$ 13,392.00	\$ 160,704.00