

## Santa Clara Golf and Tennis Club FY 2019/20 Budget

	July 2019	August 2019	September 2019	October 2019	FY 2019/20
<b>SALES</b>					
Cart Rental	\$ 45,200	\$ 46,600	\$ 42,400	\$ 15,000	\$ 149,200
Food Sales	1,800	1,900	1,500	450	5,650
Green Fees	142,600	123,950	115,000	45,000	426,550
Instruction	3,100	2,100	2,000	0	7,200
Merchandise Sales	15,000	13,000	10,000	4,250	42,250
Range Income	28,000	28,000	26,000	13,000	95,000
Tennis	3,300	3,000	2,000	1,000	9,300
Other	2,100	2,200	1,100	450	5,850
<b>TOTAL INCOME</b>	<b>\$ 241,100</b>	<b>\$ 220,750</b>	<b>\$ 200,000</b>	<b>\$ 79,150</b>	<b>\$ 741,000</b>
<b>COST OF SALES</b>	<b>\$ 10,657</b>	<b>\$ 9,382</b>	<b>\$ 7,233</b>	<b>\$ 3,600</b>	<b>\$ 30,872</b>
<b>GROSS PROFIT</b>	<b>\$ 230,443</b>	<b>\$ 211,368</b>	<b>\$ 192,767</b>	<b>\$ 75,550</b>	<b>\$ 710,128</b>
Salaries and Wages	\$ 81,113	\$ 81,160	\$ 122,560	\$ 124,214	\$ 409,047
Administrative/Management Fees	41,586	41,003	40,395	36,861	159,845
Audit Fees	1,458	1,458	1,458	1,458	5,832
Board Stipend	1,305	1,305	1,305	1,305	5,220
Credit Card Banking Fees	4,400	4,200	4,100	3,400	16,100
Insurance	833	833	833	833	3,333
Lease/Rental	5,900	5,900	5,900	5,900	23,600
Other Expenses	1,550	1,550	1,550	1,550	6,200
Range Balls	2,000	1,500	1,000	500	5000
Repair and Maintenance	9,250	8,000	10,000	7,000	34,250
Sanitation	1,700	1,700	1,700	1,700	6,800
Seed, Soil and Fertilizers	5,000	5,000	7,000	5,000	22,000
Supplies	8,300	5,475	4,975	6,725	25,475
Telephone	1,100	1,100	1,100	1,100	4,400
Uniforms and Laundry	350	350	350	350	1400
Utilities-Power	4,500	4,500	4,500	4,500	18,000
Utilities-Water	70,000	70,000	68,000	40,000	248,000
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 240,345</b>	<b>\$ 235,034</b>	<b>\$ 276,726</b>	<b>\$ 242,396</b>	<b>\$ 994,502</b>
<b>NET PROFIT/(LOSS)</b>	<b>(\$ 9,902)</b>	<b>(\$ 23,666)</b>	<b>(\$ 83,959)</b>	<b>(\$ 166,846)</b>	<b>(\$ 284,374)</b>
Number Of Rounds	5,650	5,450	5,225	4,200	20,525