



FORTY NINERS STADIUM MANAGEMENT COMPANY

Date: December 3, 2025

To: Jovan Grogan
Executive Director
Santa Clara Stadium Authority

From: Procurement Department
Forty Niners Stadium Management Company LLC

Subject: Recommendation for Award for Radio Booth Cabling - Phase I

Recommendation:

1. Recommend approval and award of a one-time contract to SCC Electric Inc., in the amount of \$485,000 for the Radio Booth Cabling - Phase I (Project) at Levi's Stadium.
2. Authorize Stadium Manager to execute change orders with SCC Electric Inc. and incur other project related expenditures including, for design, engineering, advertising, permits, and inspections, of up to \$48,500 for a total not to exceed amount of \$533,500.
3. Recommend an augmentation of the SCSA capital expenditure budget for this project of \$4,082.06, which will increase the total budget amount for this Project from \$549,893 to \$553,975.06. The Project budget was approved by the SCSA as part of the FY25/26 SCSA Capital Expenditure Budget.
4. Authorize Stadium Manager to execute any and all documents associated with, and necessary for the award, completion, and acceptance of this Project

Solicitation Processes for the Project:

Levi's Stadium (Stadium) requires the addition of supplementary broadcast cabling, conduit, hangars, and connection interfaces, from the 800 level booths to the Stadium truck dock. The Project was approved as part of the FY25/26 SCSA Capital Expenditures budget as a carryforward from FY19/20.

On June 26, 2025, Stadium Manager issued a Request for Bids (RFB) FY25-0084 for the Project. A non-mandatory pre-bid conference and site walk was held on July 15, 2025 at 9:00 a.m. (PT). Electronic bid submissions were due on or before August 14, 2025 at 3:00 p.m. (PT). A single bid was received before the due date and time. The evaluation determined that the bidder's bid amount was over budget, and the cost was too high. Therefore, Stadium Manager cancelled the bid. In preparation for the rebid of the Project, Stadium Manager value engineered the plans and specifications incorporated into the RFB. Stadium Manager also invited eleven more potential bidders and incorporated a video walkthrough of the Project to assist those bidders.

On September 15, 2025, Stadium Manager reissued a Request for Bids (RFB) FY25-0088 for the Project.

Stadium Manager published the RFB on Bonfire Interactive, Stadium Manager's eProcurement portal <https://49ers.bonfirehub.com/portal/>. In addition to inviting a list of suppliers on our established supplier list, Stadium Manager also selected suppliers registered on the portal with specific commodity codes offering such services.

On September 15, 2025, Stadium Manager published the Notice Inviting Bids for the Project in the San Jose Mercury News. On September 8, 2025, a pre-notice was emailed to prospects about the upcoming RFB release. On September 15, 2025, notices were also emailed to multiple Builders' Exchange Groups: Builders' Exchange of Santa Clara County, Bay Area Builders Exchange, Bid America, Builders Exchange of San Joaquin, Sacramento Regional Builders Exchange, San Francisco Builders Exchange, and Valley Builders Exchange to communicate with their respective membership regarding the solicitation for the Project.

Stadium Manager held a non-mandatory pre-bid conference and site walk on September 25, 2025 at 9:30 a.m. (PT) to provide an overview of the Project, facilitate a site walk, and answer any questions from prospective bidders.

Stadium Manager issued Addendum No. 1 to the RFB on October 8, 2025. The addendum provided revisions to the various deadlines in the RFB to allow Stadium Manager additional time to respond to questions from prospective bidders. Stadium Manager issued Addendum No. 2 on October 15, 2025, to respond to bidder questions.

Public Bid Opening:

Electronic bid submissions were due on or before November 6, 2025 at 3:00 p.m. (PT). Five bids were received on or before the closing due date and time from the following firms.

1. Fireside Security Group Inc DBA Access Cabling - \$249,800.00
2. SCC Electric Inc. - \$485,000.00
3. Data Kable Technology Inc - \$525,000.00
4. Wittmers Electric - \$652,450.00
5. Communication Technology Services LLC - \$795,841.39

A public bid opening was held on November 6, 2025 at 4:00 p.m. (PT). The RFB provided the public bid opening webcast information including a meeting ID and password for bidders to log on via Zoom to attend. Four callers were in attendance. Stadium Manager announced the receipt of the five bids on or before the due date and time, announced the name of the bidders and the total amount for each bidder, and declared Fireside Security Group Inc DBA Access Cabling, the apparent low bidder.

Evaluation of Apparent Low Bidder:

On November 7, 2025, Stadium Manager issued a Notice of Intended Award and made it available to all the bidders. Fireside Security Group Inc DBA Access Cabling (the lowest bidder) withdrew their bid, resulting in their disqualification. Stadium Manager collected the bid security in the amount of 10% of their bid (\$24,980) from Fireside in lieu of their bid bond and has forwarded that amount for deposit to the Stadium Authority Revenue Account.

On November 11, 2025, Stadium Manager reissued a Notice of Intended Award and made it available to all the bidders, indicating our intent to award the bid to SCC Electric Inc. Stadium Manager reviewed and confirmed that the bid from SCC Electric Inc. met the responsiveness and responsibility factors.

The protest period ended on November 13, 2025. There were no protests.

Budget Augmentation:

An augmentation to the capital expenditure budget in the amount of \$4,082.06 is required to complete this project. The Project was approved as part of the FY25/26 SCSA Capital Expenditures budget. The approved amount for this Project is \$549,893.

In FY25/26, we have incurred approximately \$20,000¹ in costs for design, engineering and advertising. Combining that \$20,000 with our recommended authorization of \$533,500 herein, results in total expenditures for FY25/26 of \$553,975.06.

Next Steps:

Once Stadium Manager receives approval from the SCSA Board, an Agreement (with the terms included in the RFB) will be executed with SCC Electric Inc., and a fully executed copy of the Agreement will be forwarded to the SCSA.

Supporting documentation has been provided for review and approval. The cost for advertising the RFB in the San Jose Mercury News publication for the first RFB was \$309.92 and the revised RFB is \$165.14. Stadium Manager's request to publish legal notices in the San Jose Mercury News for various solicitations, including public works, was approved by the SCSA Board on July 13, 2021. This Project is a public works project.

¹ This amount is not yet finalized as we are still awaiting invoices for design services from the A&E team for the value engineering work.