

**AMENDMENT NO. 2  
TO THE AGREEMENT FOR SERVICES  
BETWEEN THE  
CITY OF SANTA CLARA, CALIFORNIA,  
AND  
SMART ENERGY SYSTEMS, INC.**

**PREAMBLE**

This Amendment No. 2 ("Amendment No. 2") is entered into between the City of Santa Clara, California, a chartered California municipal corporation ("City"), and Smart Energy Systems, Inc., a Delaware corporation ("Contractor"). City and Contractor may be referred to individually as a "Party" or collectively as the "Parties."

**RECITALS**

- A. The Parties previously entered into an agreement entitled "Agreement for Services between the City of Santa Clara, California and Smart Energy Systems, LLC", dated December 22, 2018 ("Agreement");
- B. The Agreement was amended by Amendment No. 1, dated November 10, 2021. The Agreement as amended by all previous amendments are collectively referred to herein as the "Agreement as Amended"; and
- C. The Parties entered into the Agreement as Amended for the purpose of having Contractor provide a cloud-hosted Customer Self-Service Portal, and the Parties now wish to amend the Agreement as Amended to change the fees governing commercial credit card transactions.

NOW, THEREFORE, the Parties agree as follows:

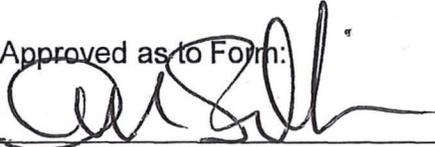
**AMENDMENT TERMS AND CONDITIONS**

- 1. Exhibit B-1 of the Agreement as Amended, entitled "Detailed Fee Schedule" is hereby deleted in its entirety and amended and restated to read as set forth in that certain Second Revised Exhibit B-1, attached hereto.
- 2. Except as set forth herein, all other terms and conditions of the Agreement as Amended shall remain in full force and effect. In case of a conflict in the terms of the Agreement as Amended and this Amendment No. 2, the provisions of this Amendment No. 2 shall control.

The Parties acknowledge and accept the terms and conditions of this Amendment No. 2 as evidenced by the following signatures of their duly authorized representatives.

**CITY OF SANTA CLARA, CALIFORNIA**  
a chartered California municipal corporation

Approved as to Form:



GLEN R. GOOGINS  
City Attorney

Dated: 6/30/23



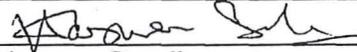
JÖVAN D. GROGAN  
City Manager  
City of Santa Clara  
1500 Warburton Avenue  
Santa Clara, CA 95050  
Telephone: (408) 615-2210  
Fax: (408) 241-6771

"CITY"

**SMART ENERGY SYSTEMS, INC.**

a Delaware corporation

Dated: June 14, 2023

By (Signature): 

Name: Harman Sandhu

Title: President

Principal Place of Business Address: 15495 Sand Canyon Ave., Suite 100  
Irvine, CA 92618

Email Address: harman.sandhu@sew.ai

Telephone: (909) 217-3344

Fax: (909) 614-7125

"CONTRACTOR"

**SECOND REVISED EXHIBIT B-1  
DETAILED FEE SCHEDULE**

This Exhibit provides the fee rates that Contractor may charge the City for services and products with regard to the use of the software and/or services provided. The City may modify this Exhibit to add/delete services and products as may be required. Such changes shall require no modification of the Agreement if the Total Maximum Compensation is not exceeded.

The unit prices set forth in the tables below shall be fixed for the Initial Term of the Agreement.

In the event the rates charge by Contractor's third-party provider for any pass-through fees exceed the increase in the CPI (Consumer Price Index - West Region, as published by the U.S. Bureau of Labor after the Initial Term, Contractor may pass through such increase to the City. All price increases that exceed the increase in the CPI must be supported by documentation from the third-party provider or a formal cost justification letter from Contractor.

<b>Table B1-A – Annual Software Subscription Fee</b>		
<b>Description of Software / Service</b>	<b>Price</b>	<b>Notes</b>
SCM® - Customer Web Portal and Mobile Platform <b>V10.0</b>	\$115,716	For 86,000 Meter Accounts, Includes Following Modules: My Account, Usage, Billing, Notifications, Connect Me, Compare, Efficiency, Service
Outage Module with Outage Notifications	\$20,404	For 86,000 Meter Accounts, Includes Following Modules: My Account, Usage, Billing, Notifications, Connect Me, Compare, Efficiency, Service
SCM® - Enterprise Web Portal and Platform V2.4	\$31,533	For 125 Names Users, Includes Following Modules: My Portfolio, Usage, Billing, Notifications, Connect Me, Compare, Efficiency, Service
SCM® Utility Customer Service Portal (utility-facing admin/customer service portal)	\$0	For 70 Utility Employee Users - Includes Following Modules: Dashboard, Customer Engagement Analytics, Administration, CSR Workbench
Hosting	\$0	Hosting for two years' worth of data
Maintenance & Support	\$0	Includes Support and Software Updates
Smart iQ Analytics – Meter Data Analytics Version 1.9	\$38,488	For 86,000 Meter Accounts, Includes Following Modules: Customers & Segments, Leakage Analytics, High Usage Analytics, Program Management, Violation Management

<b>Table B1-A – Annual Software Subscription Fee</b>		
<b>Description of Software / Service</b>	<b>Price</b>	<b>Notes</b>
SMS Text Notifications	\$420	Annual fee for Text Notification
IVR Dialer System	\$5,900	Annual Fee for IVR Notifications
Random Short Code	\$16,000	Provides Random Short Code to Send Out SMS Text Messages (Required by Carriers). Optional Vanity Short Code Available at \$22,800 Annual
IVR Toll Free Number	\$299	Annual Fee to provides Toll Free Number for Outbound / Inbound Calls
<b>Options:</b>		
Smart Mobile Workforce – Service Module V5.1	\$10,000	For 10 Utility Field Workers, Includes Following Modules: Service
SCM® - Smart Home Module	\$12,000	For 86,000Meter Accounts, Allows Utility Customers to Monitor/Maintain Smart Home Devices on Web Portal and Mobile
Web Portal CSR Co browsing / Live Chat (assumes 20 agents)	\$10,000	\$500 is Annual Amount Per Agent (Equals \$25 Per Month Per Agent)
SCM Language Pack	\$19,000	Provides Additional Language Support on Web Portal and Mobile for One Additional Language (In Addition to English)
We Smart Basic Chatbot	\$39,000	AI, natural language processing, machine learning-based responses. Pre-programmable responses.
We Smart Advanced Chatbot	\$59,000	WeSmart Basic + Customer Account specific automated interactions with SCM Billing, Usage, Outage, and Service modules.
<b>Meter Tiers</b>		<b>Blended Fee Per Meter</b>
0-100,000		\$2.66
100,001-150,000 (10% discount from prior bucket)		\$2.39
150,001-200,000 (10% discount from prior bucket)		\$2.15

<b>Table B1-B Monthly/Usage/Transaction-Based Fee Schedule</b>		
<b>Service</b>	<b>Type</b>	<b>Unit Fee</b>
SMS Text Notifications (Inbound)	per message	\$0.003
SMS Text Notifications (Outbound)	per message	\$0.008
IVR Toll Free (Inbound)	per minute	\$0.030
IVR Toll Free (Outbound)	per minute	\$0.020
Up to 1,000,000 Emails Per Month	base fee	\$875.000
<b>Debit/Credit Card Processing Fees</b> for Portal, Mobile, Text to Pay, IVR and Agent Assisted	per transaction	Interchange + 9 Basis Points + \$0.10 per transaction (Visa Mastercard, Discover)  Interchange +\$0.05 per Transaction (AmEx)
<b>Debit/Credit Card Processing Fees</b> for <u>In-Office Payments</u>	per transaction	Interchange + 9 Basis Points + \$0.10 per transaction (Visa Mastercard, Discover)  Interchange +\$0.05 per Transaction (AmEx)
<b>Echecks</b> Processing Fees for Portal, Mobile, Text to Pay, IVR and Agent Assisted	per transaction	\$0.50 Per Transaction up to \$25,000 \$0.50 + 0.15% Per Transaction over \$25,000 Includes One-Time Payment and Recurring
<b>24 Hour IVR</b> - English and Spanish	////	Setup Fee Waived Per Minute Fee Waived Convenience Fee Listed Above
<b>Return Check Fee</b>	per check	\$1.00
<b>Chargeback Fees</b>	per chargeback	\$4.95
<b>Text-and-Pay</b>	////	Setup Fee Waived Per Minute Fee Waived Convenience Fee Listed Above
<b>Agent Assisted Payments and Technology Support for Citizens</b> (9:00 AM to 5:00 PM PST)	Per Agent Per Month	\$95

<b>Table B1-C Commercial Accounts Transaction-Based Fee Schedule</b>			
<b>Service</b>	<b>Transaction Fee</b>	<b>Invoice Timing</b>	<b>Transaction Limit</b>
All Visa, Mastercard, American Express, Discover Card Processing for Commercial Accounts	2.89%	N/A (paid by payee at processing)	\$100,000 (only applies to Mass Market accounts, not Enterprise)

For transaction fees in Table B1-C, Contractor may increase any and all fees related to payment services one time (at any time) each 12-month period upon 30 days written notice to City; provided that, such increase shall not exceed the higher of (i) 5% or (ii) the percentage change in the Consumer Price Index, West Region, as published by the U.S. Bureau of Labor.