



Axon Enterprise, Inc.
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Q-369826-44623.927CM

Issued: 03/03/2022



Quote Expiration:

Estimated Contract Start Date: 04/01/2022

Account Number: 107259

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-601 El Camino Real 601 El Camino Real Santa Clara, CA 95050-4307 USA	Santa Clara Police Dept. - CA 601 El Camino Real Santa Clara, CA 95050-4307 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Morton Phone: +1 2063106165 Email: cmorton@axon.com Fax:	Cory Morgan Phone: Email: cmorgan@santaclaraca.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$412,236.00
ESTIMATED TOTAL W/ TAX	\$439,293.98

Discount Summary

Average Savings Per Year	\$26,469.08
TOTAL SAVINGS	\$132,345.40

Payment Summary

Date	Subtotal	Tax	Total
Mar 2022	\$82,447.20	\$5,411.62	\$87,858.82
Mar 2023	\$82,447.20	\$5,411.59	\$87,858.79
Mar 2024	\$82,447.20	\$5,411.59	\$87,858.79
Mar 2025	\$82,447.20	\$5,411.59	\$87,858.79
Mar 2026	\$82,447.20	\$5,411.59	\$87,858.79
Total	\$412,236.00	\$27,057.98	\$439,293.98

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	77	09/01/2024
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	10	09/01/2024
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	77	03/01/2027
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	10	03/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	75	04/01/2022	03/31/2027
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	75	04/01/2022	03/31/2027
A la Carte	73682	AUTO TAGGING LICENSE	75	04/01/2022	03/31/2027

Services

Bundle	Item	Description	QTY
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	75	04/01/2022	03/31/2027
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	2	04/01/2022	03/31/2027
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	10	04/01/2022	03/31/2027

Payment Details

Mar 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73682	AUTO TAGGING LICENSE	75	\$4,269.74	\$0.00	\$4,269.74
Year 1	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Year 1	BWCUwTAP	BWC Unlimited with TAP	75	\$53,730.26	\$3,180.82	\$56,911.08
Year 1 - Cost of INUS055715	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$24,447.20	\$2,230.80	\$26,678.00
Total				\$82,447.20	\$5,411.62	\$87,858.82

Mar 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73682	AUTO TAGGING LICENSE	75	\$4,269.74	\$0.00	\$4,269.74
Year 2	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Year 2	BWCUwTAP	BWC Unlimited with TAP	75	\$53,730.26	\$3,180.79	\$56,911.05
Year 2 - Cost of INUS055715	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$24,447.20	\$2,230.80	\$26,678.00
Total				\$82,447.20	\$5,411.59	\$87,858.79

Mar 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73682	AUTO TAGGING LICENSE	75	\$4,269.74	\$0.00	\$4,269.74
Year 3	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Year 3	BWCUwTAP	BWC Unlimited with TAP	75	\$53,730.26	\$3,180.79	\$56,911.05
Year 3 - Cost of INUS055715	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$24,447.20	\$2,230.80	\$26,678.00
Total				\$82,447.20	\$5,411.59	\$87,858.79

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73682	AUTO TAGGING LICENSE	75	\$4,269.74	\$0.00	\$4,269.74
Year 4	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Year 4	BWCUwTAP	BWC Unlimited with TAP	75	\$53,730.26	\$3,180.79	\$56,911.05
Year 4 - Cost of INUS055715	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$24,447.20	\$2,230.80	\$26,678.00
Total				\$82,447.20	\$5,411.59	\$87,858.79

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73682	AUTO TAGGING LICENSE	75	\$4,269.74	\$0.00	\$4,269.74
Year 5	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Year 5	BWCUwTAP	BWC Unlimited with TAP	75	\$53,730.26	\$3,180.79	\$56,911.05
Year 5 - Cost of INUS055715	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$24,447.20	\$2,230.80	\$26,678.00
Total				\$82,447.20	\$5,411.59	\$87,858.79

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract #13786/13787 (originated via Q-93888) and is terminating that contract upon the new license start date (4/1/2022) of this quote.

The parties agree that Axon is granting a refund of \$124,223.10 to refund paid, but undelivered services. This discount is based on a ship date range of 3/1/2022-3/15/2022, resulting in a 4/1/2022 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Year 5 Billing of contract 13786/13787. The value of outstanding Invoice INUS055715 for \$122,236.00, before taxes, is included in the value of this quote.

Signature

Date Signed

3/3/2022

