



EXCELLENT



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INNOVATIVE

**Field Service Proposal**  
**Siemens Industry, Inc.**  
**7000 Siemens Dr,**  
**Wendell, NC 27591**

**SIEMENS**

To: **Silicon Valley Power**  
Proposal #: **Change order R3**

Date: **5/2/2018**

Subject: **Transformer Assembly and Commissioning**

Please find attached Siemens proposed change order request. While preparing for this project, it was determined that a mistake was made in the beginning that has resulted in the supply of the incorrect number of replacement bushings. The original Siemens proposal was for (3) HV bushings and (2) LV bushings per unit. Upon further review, it has been identified that (1) LV N and (2) Y bushings have not been ordered. Siemens apologizes for the error, but since it was not included in the original proposal, it will require a change order to get the bushings ordered and delivered.

Below, please find details about the change order request for the bushings. Approval or receipt of a change order is required before bushings can be ordered.

As a secondary note, we would like to remind you of a statement in section 6 about the transformer oil. I want to bring this up now, because the price for transformer oil has changed from April 2017 when we quoted this project. This too will require a change order after the oil is ordered.

#### **6. Terms and Conditions Statement**

- Work shall be performed in accordance with Siemens standard Terms and Conditions
- Parts to be billed after shipment
- Pricing is ONLY valid assuming completion of work on or before December 31, 2017
- Bushing lead time is 8-10 weeks.
- Oil Prices subject to change upon PO award.
- Payment terms and conditions are subject to credit approval.
- Bid is valid for a period of 60 days. Pricing is subject to change after this time period.

#### **SIEMENS INDUSTRY**

Bryson Berlin  
Business Development Manager

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## 1. Pricing

The pricing for the additional bushings is as follows

a) 2, LV N Bushings:	Price each: \$0.00	Ext Price: \$0.00
b) 4, Y Bushings:	Price each: \$1,963.08	Ext Price: \$7,852.32
c) Change in transformer oil price (delivered)	Price per gallon \$0.66	Ext Price: \$8,206.44

**Change order total: \$16,058.76**

- Siemens to buy the 2 LV N bushings.
- New scheduled work start date is June 27 based on bushing lead time

Unless specifically noted, prices do not include:

- Any additional or special and/or site-specific safety, PPE, or environmental requirements
- Local Sales or Use tax
- Any required insurance additional to Siemens insurances.

## 2. Terms and Conditions Statement

- Work shall be performed in accordance with Siemens standard Terms and Conditions
- Bushing lead time is 4-6 weeks.
- Oil Prices will be locked in per above pricing