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City of Santa Clara

1500 Warburton Avenue
Santa Clara, CA 95050
santaclaraca.gov
@SantaClaraCity

Agenda Report

18-1327

Agenda Date: 9/18/2018

SUPPLEMENTAL REPORT TO COUNCIL

SUBJECT

Direction on Management Agreement with Santa Clara Chamber of Commerce & Convention-Visitors Bureau for Santa Clara Convention Center

BACKGROUND AND DISCUSSION

On Friday September 14, staff released the subject Report to Council recommending that the City Council direct the City Manager to issue a 180-day notice to terminate the Convention Center Management Agreement (Agreement), while simultaneously engaging in a competitive bid process for the management and operation of the Santa Clara Convention Center and take necessary actions to stabilize Convention Center operations and to minimize further impact to public resources and assets.

Attached to this supplemental report is the Notice of Termination pursuant to the terms of the Agreement, which states that "*At any time during the Term of the Agreement either party may terminate the Agreement, with or without cause, by giving the other party written notice of one hundred eighty days (180) or more days, of such intention to terminate*". If Council approves staff's recommendation, the termination of Agreement will be effective 180 days from the date of this notice which will be March 17, 2019.

Deanna J. Santana
City Manager

POST MEETING MATERIAL

September 18, 2018

Mr. Nick Kaspar, President/CEO
Santa Clara Chamber of Commerce
Santa Clara Convention & Visitors Bureau
1850 Warburton Ave.
Santa Clara, CA 95050

**Re: Notice of Termination of Management Agreement
for the Santa Clara Convention Center**

Dear Mr. Kaspar:

The purpose of this letter is to formally notice the Santa Clara Chamber of Commerce of the City of Santa Clara's decision to terminate the Management Agreement (Agreement) for the Santa Clara Convention Center in accordance with the terms of the Agreement. Pursuant to the terms of the Management Agreement, *"At any time during the Term of the Agreement either party may terminate the Agreement, with or without cause, by giving the other party written notice of one hundred eighty days (180) or more days, of such intention to terminate"*.

The termination of Agreement shall be effective 180 days from the date of this notice which will be March 17, 2019.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

Deanna J. Santana
City Manager

Cc: Mayor and City Council Members
City Attorney