

**SANTA CLARA CONVENTION CENTER
FISCAL YEAR 2019
INCOME STATEMENT
BUDGET PROPOSAL**

Attachment 3

	Spectra BUDGET 2019/2020	Actual Projected 2019	Chamber Budget 2019	Actual 2017/2018	Actual 2016/2017	Budget VARIANCE FAV/(UNFAV)
# OF EVENTS	479					479
ATTENDANCE	458,770					458,770
DAYS	904					904
DIRECT EVENT REVENUE						
RENTAL REVENUE	5,539,868			3,718,344	3,131,387	5,539,868
SERVICE REVENUE	2,384,925			1,119,418	1,116,905	2,384,925
TOTAL DIRECT EVENT REVENUE	7,924,792	0	0	4,837,762	4,248,292	7,924,792
ANCILLARY REVENUE						
FOOD AND BEVERAGE REVENUE	7,764,960			2,874,957	3,060,064	7,764,960
AUDIO-VISUAL REVENUE	2,620,587			853,587	638,611	2,620,587
TOTAL ANCILLARY REVENUE	10,385,547	0	0	3,728,544	3,698,674	10,385,547
TOTAL EVENT REVENUE	18,310,340	0	0	8,566,305	7,946,966	18,310,340
OTHER REVENUE	174,200			481,298	146,798	174,200
TOTAL GROSS REVENUE	18,484,540	0	0	9,047,604	8,093,764	18,484,540
EVENT EXPENSE						
SERVICE EXPENSE	(1,395,081)	0				(1,395,081)
FOOD & BEVERAGE EXPENSE	(5,349,806)	0				(5,349,806)
AUDIO-VISUAL EXPENSE	(1,729,588)	0				(1,729,588)
TOTAL EVENT EXPENSE	(8,474,474)	0	0	0	0	(8,474,474)
TOTAL EVENT INCOME	9,835,865	0	0	8,566,305	7,946,966	9,835,865
TOTAL INCOME WITH OTHER REVENUE	10,010,065	0	0	9,047,604	8,093,764	10,010,065
INDIRECT EXPENSES						
EXECUTIVE	714,027					(714,027)
FINANCE	521,694					(521,694)
MARKETING & SALES	344,579					(344,579)
EVENTS	632,968					(632,968)
OPERATIONS	4,128,248					(4,128,248)
OVERHEAD	1,384,852			6,820,238		(1,384,852)
TOTAL INDIRECT EXPENSES	7,726,368	0	0	6,820,238	0	(7,726,368)
NET INCOME / (SUBSIDY)	2,283,697	0	0	2,227,366	8,093,764	2,283,697

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	TOTAL	July	August	September	October	November	December	January	February	March	April	May	June
# OF EVENTS	479	32	29	49	49	45	35	35	25	59	47	34	40
GENERAL ATTENDANCE	57,132	16,492	5,553	7,173	3,384	2,613	5,949	4,155	3,752	4,490	1,762	1,153	656
DAYS	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL EVENT REVENUE													
Consumer Shows	1,419,166	42,685	61,411	119,952	236,199	182,685	42,685	98,510	42,685	171,105	230,885	7,685	182,685
Conventions	3,284,386	183,920	231,716	425,716	266,259	168,974	221,394	374,409	284,009	375,423	118,170	459,038	175,354
Banquets	310,831	12,307	7,307	12,307	52,102	43,932	52,347	12,307	11,497	36,017	31,827	21,637	17,242
Meetings/Conferences	784,984	45,885	58,625	129,397	68,270	76,385	35,380	57,880	43,070	76,410	66,455	64,275	62,955
Special Events	538,572	69,092	83,484	55,434	30,587	29,477	57,510	27,557	30,972	94,297	38,591	13,687	7,882
Sporting Events	127,100	35,100	6,960	0	0	0	0	35,920	0	49,120	0	0	0
Trade Shows	1,459,753	23,830	104,812	213,435	233,973	171,336	39,940	219,202	99,054	78,053	165,455	60,453	50,210
TOTAL DIRECT EVENT REVENUE	7,924,792	412,819	554,315	956,241	887,390	672,789	449,256	825,785	511,287	880,425	651,383	626,775	496,328
ANCILLARY REVENUE													
Food & Beverage Revenue	7,764,960	120,200	300,450	1,184,050	629,075	742,950	1,313,750	628,975	321,250	909,800	504,460	548,000	562,000
Audio-Visual Revenue	2,620,587	160,356	185,606	379,806	293,581	208,266	273,406	198,056	160,336	263,106	157,956	184,556	155,556
Parking Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Decorating Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Business Center Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ANCILLARY REVENUE	10,385,547	280,556	486,056	1,563,856	922,656	951,216	1,587,156	827,031	481,586	1,172,906	662,416	732,556	717,556
TOTAL EVENT REVENUE	18,310,340	693,375	1,040,371	2,520,097	1,810,046	1,624,005	2,036,412	1,652,816	992,873	2,053,331	1,313,799	1,359,331	1,213,884
OTHER REVENUE													
Advertising & Sponsorship	30,000	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
Cancellation Fees	97,000	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083
Interest and Dividends	7,500	625	625	625	625	625	625	625	625	625	625	625	625
F&B Vending	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Miscellaneous Revenue	39,700	3,308	3,308	3,308	3,308	3,308	3,308	3,308	3,308	3,308	3,308	3,308	3,308
TOTAL OTHER REVENUE	174,200	14,517	14,517	14,517	14,517	14,517	14,517	14,517	14,517	14,517	14,517	14,517	14,517
TOTAL GROSS REVENUE	18,484,540	707,891	1,054,888	2,534,614	1,824,563	1,638,522	2,050,928	1,667,333	1,007,389	2,067,847	1,328,316	1,373,848	1,228,401
EVENT EXPENSE													
Service Expense	(1,395,081)	(67,402)	(125,307)	(184,581)	(156,831)	(124,049)	(86,827)	(126,118)	(86,087)	(105,549)	(71,065)	(190,205)	(71,065)
Food & Beverage Expense	(5,349,806)	(87,626)	(219,369)	(863,792)	(459,526)	(541,611)	(957,724)	(458,523)	(234,191)	(350,503)	(367,751)	(399,492)	(409,698)
Audio-Visual Expense	(1,729,588)	(105,835)	(122,500)	(250,672)	(193,763)	(137,456)	(180,448)	(130,717)	(105,822)	(173,650)	(104,251)	(121,807)	(102,667)
TOTAL EVENT EXPENSE	(8,474,474)	(260,862)	(467,176)	(1,299,045)	(810,120)	(803,115)	(1,224,998)	(715,358)	(426,100)	(629,702)	(543,067)	(711,503)	(583,429)
NET EVENT INCOME	9,835,865	432,512	573,196	1,221,052	999,926	820,891	811,413	937,458	566,773	1,423,629	770,733	647,828	630,455
NET INCOME W/OTH REVENUE	10,010,065	447,029	587,712	1,235,569	1,014,443	835,407	825,930	951,975	581,290	1,438,146	785,249	662,344	644,971
INDIRECT EXPENSES													
PERSONNEL EXPENSE													
Salaries	3,754,805	288,831	288,831	288,831	433,247	288,831	288,831	288,831	288,831	433,247	288,831	288,831	288,831
Payroll Taxes	294,601	22,662	22,662	22,662	33,992	22,662	22,662	22,662	22,662	33,992	22,662	22,662	22,662
Employee Benefits	1,458,122	120,626	120,626	120,626	125,931	120,626	120,626	120,626	120,626	125,931	120,626	120,626	120,626
Part-time Wages	60,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000

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	TOTAL	July	August	September	October	November	December	January	February	March	April	May	June
Temporary Labor	137,000	11,417	11,417	11,417	11,417	11,417	11,417	11,417	11,417	11,417	11,417	11,417	11,417
TOTAL PERSONNEL EXPENSE	5,704,528	448,535	448,535	448,535	609,587	448,535	448,535	448,535	448,535	609,587	448,535	448,535	448,535
OTHER OPERATING EXPENSE													
Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0
Automobile Expense	1,500	125	125	125	125	125	125	125	125	125	125	125	125
Building Supplies	197,290	16,441	16,441	16,441	16,441	16,441	16,441	16,441	16,441	16,441	16,441	16,441	16,441
Computer Services	50,000	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167
Consulting & Professional Fees	12,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Contracted Services	33,150	2,763	2,763	2,763	2,763	2,763	2,763	2,763	2,763	2,763	2,763	2,763	2,763
Data Processing Fees	90,400	7,533	7,533	7,533	7,533	7,533	7,533	7,533	7,533	7,533	7,533	7,533	7,533
Dues & Subscriptions	3,500	292	292	292	292	292	292	292	292	292	292	292	292
Equipment & Supply Rental	6,500	542	542	542	542	542	542	542	542	542	542	542	542
Equip Maintenance Agreement	35,668	2,972	2,972	2,972	2,972	2,972	2,972	2,972	2,972	2,972	2,972	2,972	2,972
Good & Welfare	10,000	833	833	833	833	833	833	833	833	833	833	833	833
Insurance	331,810	27,651	27,651	27,651	27,651	27,651	27,651	27,651	27,651	27,651	27,651	27,651	27,651
Licenses and Permits	11,250	938	938	938	938	938	938	938	938	938	938	938	938
Management Fee	284,287	23,691	23,691	23,691	23,691	23,691	23,691	23,691	23,691	23,691	23,691	23,691	23,691
Office Supplies	16,000	1,333	1,333	1,333	1,333	1,333	1,333	1,333	1,333	1,333	1,333	1,333	1,333
Postage	3,500	292	292	292	292	292	292	292	292	292	292	292	292
Printing	16,150	1,346	1,346	1,346	1,346	1,346	1,346	1,346	1,346	1,346	1,346	1,346	1,346
Promotions	0	0	0	0	0	0	0	0	0	0	0	0	0
Relocation	10,000	833	833	833	833	833	833	833	833	833	833	833	833
Repairs/Maintenance	59,010	4,918	4,918	4,918	4,918	4,918	4,918	4,918	4,918	4,918	4,918	4,918	4,918
Telephone	11,232	936	936	936	936	936	936	936	936	936	936	936	936
Tools/Equipment	15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
Training	20,000	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667	1,667
Trash Hauling	66,519	5,543	5,543	5,543	5,543	5,543	5,543	5,543	5,543	5,543	5,543	5,543	5,543
Travel & Entertainment	100	8	8	8	8	8	8	8	8	8	8	8	8
Uniforms	35,620	2,968	2,968	2,968	2,968	2,968	2,968	2,968	2,968	2,968	2,968	2,968	2,968
Utilities	844,355	70,363	70,363	70,363	70,363	70,363	70,363	70,363	70,363	70,363	70,363	70,363	70,363
Allocation of Utilities	(143,000)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)	(11,917)
TOTAL OPERATING EXPENSES	2,021,841	168,487	168,487	168,487	168,487	168,487	168,487	168,487	168,487	168,487	168,487	168,487	168,487
TOTAL INDIRECT EXPENSES	7,726,368	617,022	617,022	617,022	778,073	617,022	617,022	617,022	617,022	778,073	617,022	617,022	617,022
NET INCOME	2,283,697	(169,993)	(29,310)	618,546	236,370	218,385	208,908	334,953	(35,732)	660,072	168,227	45,322	27,949
SURPLUS/(SUBSIDY)	2,283,697	(169,993)	(29,310)	618,546	236,370	218,385	208,908	334,953	(35,732)	660,072	168,227	45,322	27,949

	CONVENTIONS	TRADE SHOWS	CONSUMER SHOWS	SPECIAL EVENTS	MEETINGS	BANQUETS	SPORTING EVENTS	TOTALS
NUMBER OF EVENTS	54	19	43	69	246	43	5	479
GENERAL ATTENDANCE	89,000	37,800	139,700	50,100	105,290	30,580	6,300	458,770
DAYS	230	69	96	151	290	47	21	904
DIRECT EVENT REVENUE								
RENTAL REVENUE	2,020,030	787,155	1,300,965	459,463	606,535	239,740	125,980	5,539,868
SERVICE REVENUE	1,264,356	672,598	118,201	79,109	178,449	71,091	1,120	2,384,925
DIRECT EVENT REVENUE	3,284,386	1,459,753	1,419,166	538,572	784,984	310,831	127,100	7,924,792
SERVICE REVENUE								
OPERATIONS LABOR	1,190	0	0	0	0	0	0	1,190
EQUIPMENT RENTAL	24,340	5,994	17,762	22,723	50,470	12,055	280	133,624
CLEANING BILLED	16,451	0	0	0	0	0	0	16,451
ELECTRICAL BILLED	133,012	905	5,225	17,350	13,722	20,350	840	191,404
TELECOMMUNICATIONS BILLED	1,085,444	514,157	95,214	38,086	114,257	38,086	0	1,885,244
OTHER SERVICE BILLED	3,920	13,790	0	950	0	600	0	19,260
TOTAL SERVICE REVENUE	1,264,356	534,846	118,201	79,109	178,449	71,091	1,120	2,247,173
SERVICE REVENUE TO RENTAL REVENUE RATIO	62.6%	85.4%	9.1%	17.2%	29.4%	29.7%	0.9%	43.1%
LESS SERVICE EXPENSES:								
TELECOMMUNICATIONS EXPENSE	(803,228)	(380,477)	(70,459)	(28,183)	(84,550)	(28,183)	0	(1,395,081)
TOTAL SERVICE EXPENSES	(803,228)	(380,477)	(70,459)	(28,183)	(84,550)	(28,183)	0	(1,395,081)
NET SERVICE INCOME/(LOSS)	461,128	154,370	47,743	50,926	93,899	42,907	1,120	852,092
SERVICE REVENUE PROFIT MARGIN	36.5%	28.9%	40.4%	64.4%	52.6%	60.4%	100.0%	37.9%
FOOD & BEVERAGE								
CATERING	4,414,460	830,025	61,000	32,400	863,525	1,549,550	14,000	7,764,960
GROSS FOOD & BEVERAGE REVENUE	4,414,460	830,025	61,000	32,400	863,525	1,549,550	14,000	7,764,960
CATERING EXPENSE-Food	(2,905,400)	(605,088)	(46,360)	(23,620)	(629,510)	(1,129,622)	(10,206)	(5,349,806)
TOTAL FOOD & BEVERAGE EXPENSE	(2,905,400)	(605,088)	(46,360)	(23,620)	(629,510)	(1,129,622)	(10,206)	(5,349,806)
NET FOOD & BEVERAGE INCOME	1,509,060	224,937	14,640	8,780	234,015	419,928	3,794	2,415,154
FOOD & BEVERAGE EVENT PROFIT MARGIN	34.2%	27.1%	24.0%	27.1%	27.1%	27.1%	27.1%	31.1%
AUDIO VISUAL REVENUE								
AV SERVICE REVENUE	1,058,823	370,588	185,294	158,823	317,647	529,412	0	2,620,587
AV SERVICE EXPENSE	(698,823)	(244,588)	(122,294)	(104,823)	(209,647)	(349,412)	0	(1,729,588)
NET AUDIO VISUAL INCOME	360,000	126,000	63,000	54,000	108,000	180,000	0	891,000
AUDIO VISUAL PROFIT MARGIN	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	#DIV/0!	34.0%

SANTA CLARA CONVENTION CENTER
EVENTS BUDGET
FISCAL YEAR 2019

Attachment 3

	CONVENTIONS	TRADE SHOWS	CONSUMER SHOWS	SPECIAL EVENTS	MEETINGS	BANQUETS	SPORTING EVENTS	TOTALS
TOTAL ANCILLARY INCOME	1,869,060	350,937	77,640	62,780	342,015	599,928	3,794	3,306,154
EVENT OPERATING INCOME	4,350,218	1,430,213	1,426,348	573,168	1,042,449	882,575	130,894	9,835,865
TOTAL GROSS REVENUE	8,757,670	2,660,366	1,665,460	729,795	1,966,156	2,389,792	141,100	18,310,340

Santa Clara Convention Center Recommended Adjustments**ProForma as Presented**

ProForma	2,678,000
Aramark Restricted Funds	(394,000)
Initial Proposed FY 2019/20 Spectra Budget	2,284,000

Recommended Adjustments to ProForma

Personnel	(130,000)
Maintenance	(85,000)
Travel	(70,000)
Marketing	(65,000)
Total Recommended Adjustments	(350,000)

Proposed FY 2019/20 Spectra Operating Budget	1,934,000
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Spectra - Convention Center Capital Improvement Program
FY 2019/20 - 2023/24

FY 2019/20		
Item	Description	Amount
HVAC	Engineering study/survey of all MEP equipment and systems	10,000
Duct Work	Recoat exterior duct work for GA wing	51,000
Split Unit	Split Unit that cools the IDF room in the MCB and Control Room. MCB not currently, not operational	40,000
Cameras	Replacement of all cameras on outside and inside of building	100,000
Avigilon Camera System	Purchase/Install new camera security system	50,000
Elevators	Replace Escalator soft start, main Lobby 2-1 escalator	11,000
Building Envelope	Repairs to roof part 1 - Public space membrane	4,000,000
Roof Membrane	Repairs to roof part 2 - Glass Pyramids	1,000,000
Terrace and Building front	Both of these areas need a permanent solution to chipping and broken tiles. Both for aesthetic and long term safety reasons	100,000
Marquees	Upgrade of the three (3) outdoor marquees and its operating system. Upgrade to indoor video boards and potential installation of digital signage for all meeting rooms, ballrooms and Exhibit Hall signage.	450,000
Walls and Ceilings	Refresh painting of indoor public spaces, preferably to be painted white to brighten areas and create the illusion of a larger space. Removal of aluminum railings and wall repairs to take place prior to painting.	450,000
Vehicles/Equipment	Purchase riding vacuum	35,000
Repairs to surface of parking lots	Repaint ADA parking, walkways and fire lanes	100,000
BMS	Operating computer to control HVAC, current PC is no longer supported and is 4-years over useful life expectancy. Need new BMS server (proprietary) for year 1.	25,000
Doors	Repairs to doors as needed	50,000
Contingency		50,000
FY 2019/20 Subtotal		6,522,000

FY 2020/21		
Item	Description	Amount
Cameras	Replacement of all cameras on outside and inside of building	100,000
Avigilon Camera System	Purchase/Install new camera security system	50,000
Dist. Panels > 200 amps	Infrared testing/repair for all buildings	5,000
Transformers 12KVA	Infrared testing/repair for all buildings	5,000
Stairwell Lighting	Purchase/install motion sensors	20,000
Office Lighting Control	Purchase/install motion sensors in offices	5,000
Two way radios	Radio System overhaul to go from Analog to Digital	27,000
Two way radios	Replace/upgrade radio repeater system	10,000
Access control & alarm monitoring processor	Purchase Access readers	20,000
Comm center control station	Console & Monitor upgrade to digital	5,000
Rekeying of facility	The facility needs a complete rekeying	75,000
Rekeying of facility	Purchase Key Cutting Machine	10,000
Floor Treatment, carpets, etc	Upgrade of carpet in all spaces except Mission City Ballroom, and an upgrade of main lobby tile.	1,100,000
Concrete floors	Resurface Exhibit Hall floors	200,000
Theater State Flooring	New Marley Dance Floor	50,000

Spectra - Convention Center Capital Improvement Program
FY 2019/20 - 2023/24

FY 2020/21		
Item	Description	Amount
Walls and Ceilings	Replace acoustical Baffles in theatre	80,000
Air Walls	Exhibit Hallas and Grand Ballroom Air Wall replacement	4,000,000
F & B upgrades	Renovations to concession stands and Restrooms (ADA compliance)	250,000
Concrete repairs	Repairs to sidewalks, Stairs, curb walls, railings, comm boxes	500,000
Concrete repairs	Install bollards around fire control valves.	50,000
FF&E	Purchase new Table Skirting (200)	40,000
FF&E	Public Space Furniture (soft seating) - includes Accessories	500,000
FF&E	Purchase new trash receptacles interior and exterior	100,000
Vehicles/Equipment	Purchase New Hydroforce Olympus M3-500 Concrete Extraction system (2)	14,000
Vehicles/Equipment	Purchase New Walk Behind Floor Scrubber (2)	16,000
Contingency		50,000
FY 2020/21 Subtotal		7,282,000

FY 2021/22		
Item	Description	Amount
Cameras	Replacement of all cameras on outside and inside of building	150,000
Water Heaters	Replace point-to-point water heaters	8,000
Auto Flush	Auto flush valves in restrooms for urinals and toilets	5,000
Chillers	Current system is antiquated and it is becoming increasingly difficult to find parts. Age of equipment also makes it difficult for building staff to quickly react to client requests for temperature change requests. Need to add a VSD to Chiller #3 to control power costs.	320,000
Facility Lighting	Either a retrofit of current fixtures or the purchase of new fixtures and lighting to help lower utility costs and brighten up the public areas of the center.	720,000
Exterior Wall	Paint Exterior of Building	295,000
Vehicles/Equipment	Purchase New Ride on Floor Scrubber/sweeper	40,000
Vehicles/Equipment	Purchase New Kaivac 1250 Machines all surface cleaning system (2)	9,000
FF&E	Purchase new 6' x 8' Portable stages. (40)	65,000
FF&E	Purchase new Tables 8' x 30" with carts (100)	50,000
FF&E	Purchase new Tables 6' x 30" with carts (150)	15,000
Phones	New phones and PBX switch	150,000
BMS	Operating computer to control HVAC, current PC is no longer supported and is 4-years over useful life expectancy. Need new BMS server (proprietary) for year 1.	350,000
Contingency		50,000
FY 2021/22 Subtotal		2,227,000

Spectra - Convention Center Capital Improvement Program
FY 2019/20 - 2023/24

FY 2022/23		
Item	Description	Amount
Cameras	Replacement of all cameras on outside and inside of building	100,000
Boiler	Current system is antiquated and it is becoming increasingly difficult to find parts. Age of equipment also makes it difficult for building staff to quickly react to client requests for temperature change requests.	85,000
Chilled water	Chilled water and HVAC study	15,000
Tower motors, fans, drives	Sheaves, shafts, bearings and Motors	100,000
System software upgrades	Upgrades to various systems throughout facility	120,000
Main Sound system	Upgrades to the facility sound system	75,000
Portable folding chairs	Purchase new folding, upholstered Chairs (5000)	400,000
FF&E	Purchase new 72" round tables with carts (400)	140,000
FF&E	Purchase new Tables 8' x 18" tables with carts (75)	16,000
FF&E	Purchase Outdoor Furniture for roof deck	20,000
Vehicles/Equipment	Purchase new Floor Burnishers (2)	20,000
FF&E	Purchase new performance stage include 40'x80, acc, barricade, carts	150,000
Servers	New servers	60,000
PC's	New computers monitors docking stations	45,000
Doors	Repairs to doors as needed	50,000
Contingency		50,000
FY 2022/23 Subtotal		1,446,000
FY 2023/24		
Item	Description	Amount
Cameras	Replacement of all cameras on outside and inside of building	100,000
Restroom Renovations	Begin updating all restroom facilities throughout the venue to match those facilities near the Mission City Ballroom. Installing low flow toilets and urnals, add hand dryers to eliminate paper product waste, install new electronically controlled fixtures, etc.	500,000
Domestic Water Pumps	Replace as needed	20,000
Cooling towers	Media replacement	70,000
Control Systems	Install lighting control automated system	120,000
Crowd Control	Purchase new hand wand metal detectors	50,000
Crowd Control	Purchase new walk through metal detectors	5,000
A/V Equipment	Replace/Upgrade A/V Equipment	25,000
Loading Dock	Replace Dock Levelers	75,000
Vehicles/Equipment	Purchase New Electric Boom lift	170,000
Dist. Panels > 200 amps	Infrared testing/repair for all buildings	5,000
Transformers 12KVA	Infrared testing/repair for all buildings	5,000
Water Heaters	Replace point-to-point water heaters	8,000
Auto Flush	Auto flush valves in restrooms for urinals and toilets	5,000
Contingency		50,000
FY 2023/24 Subtotal		1,208,000
Five-Year CIP Total		18,685,000
Inflation adjusted		19,245,550



Convention Center Enterprise Fund (860)

	2017/18 Actual	2018/19 Amended	2018/19 Estimate	2019/20 Adopted	2020/21 Adopted
Beginning Fund Balance					
Encumbrance Carryover	170,000	141,120	141,120	141,120	141,120
Capital Improvement Reserve	0	0	0	0	0
Operating Surplus	0	0	0	0	1,933,698
Unrestricted	1,160,170	3,393,291	3,393,291	1,606,108	1,052,644
Total Beginning Fund Balance	1,330,170	3,534,411	3,534,411	1,747,228	3,127,462
Revenue					
Spectra Capital Contribution	0	0	0	1,150,000	0
Charges for Services	8,996,160	7,504,647	7,504,647	0	0
Interest	51,444	24,000	24,000	0	0
Event Revenue	0	0	0	18,310,340	0
Other Revenue	0	0	0	174,200	0
Total Revenue	9,047,604	7,528,647	7,528,647	19,634,540	0
Transfers From					
General Fund	0	330,020	330,020	0	0
Total Transfers From	0	330,020	330,020	0	0
Total Source of Funds	10,377,774	11,393,078	11,393,078	21,381,768	3,127,462
Expenditures					
Salaries	0	202,846	202,846	281,048	295,353
Retirement and Benefits	0	110,154	110,154	129,718	139,059
Materials/Services/Supplies	6,776,363	7,693,600	7,693,600	100,000	100,000
Interfund Services	67,000	85,000	85,000	42,698	42,499
Event Expense	0	0	0	8,474,474	0
Indirect Expense	0	0	0	8,076,368	0
Total Expenditures	6,843,363	8,091,600	8,091,600	17,104,306	576,911
Transfers To					
General Fund	0	54,250	54,250	0	0
Public Buildings Capital Fund	0	0	1,500,000	1,150,000	0
Total Transfers To	0	54,250	1,554,250	1,150,000	0
Ending Fund Balance					
Encumbrance Carryover	141,120	141,120	141,120	141,120	141,120
Capital Improvement Reserve	0	0	0	0	0
Operating Surplus	0	0	0	1,933,698	1,933,698
Unrestricted	3,393,291	3,106,108	1,606,108	1,052,644	475,733
Total Ending Fund Balance	3,534,411	3,247,228	1,747,228	3,127,462	2,550,551
Total Use of Funds	10,377,774	11,393,078	11,393,078	21,381,768	3,127,462



Public Buildings Capital Fund (538)

	2017/18 Actual	2018/19 Amended	2018/19 Estimate	2019/20 Proposed	2020/21 Proposed
Beginning Fund Balance					
Encumbrance Carryover	141,847	1,574,542	1,574,542	1,574,542	1,574,542
Unrestricted	2,117,574	1,897,811	1,897,811	3,038,998	38,998
Total Beginning Fund Balance	2,259,421	3,472,353	3,472,353	4,613,540	1,613,540
Transfers From					
Convention Center Enterprise Fund	0	1,500,000	1,500,000	1,150,000	0
Expendable Trust Fund	100,000	0	0	0	0
Fleet Management Fund	230,000	0	0	0	0
General Fund	0	1,500,000	1,500,000	100,571	101,834
General Fund - Capital Projects Reserve	2,233,000	3,838,592	3,838,592	2,697,000	575,000
Total Transfers From	2,563,000	6,838,592	6,838,592	3,947,571	676,834
Total Source of Funds	4,822,421	10,310,945	10,310,945	8,561,111	2,290,374
Expenditures					
6153 - ADA Self Evaluation and Transition Plan Update	0	500,000	500,000	0	0
6147 - Building Security Upgrade	545,194	46,870	46,870	0	0
6085 - Cafeteria Upgrade	0	15,785	15,785	0	0
6047 - City Building Assessment	41,440	209,210	209,210	0	0
6132 - City Hall HVAC Renovation	0	107,828	107,828	0	0
6150 - City Hall Security & Key System Upgrade	16,101	283,899	283,899	0	0
NEW - Civic Center Campus Renovation (Multi-Department)	0	0	0	1,000,000	0
6154 - Convention Center Condition Assessment Repairs	0	3,000,000	0	4,150,000	0
6078 - Council Chamber Remodel	0	1,604	1,604	0	0
6159 - Fall Safety Building Improvements	0	200,000	200,000	100,000	100,000
6137 - Hazardous Material Management for Soil and Groundwater on City Properties	1,075	193,928	193,928	0	0
6149 - HVAC Chiller Unit	0	250,000	250,000	260,000	0
6134 - Overfill-Tank Replacement	60,443	22,213	22,213	0	0
6123 - Public Building Parking Lot Improvements	0	162,105	162,105	50,000	50,000
6199 - PW Capital Projects Management Costs	0	0	0	100,571	101,834
6139 - Repair to Historic Buildings	132,718	184,310	184,310	240,000	240,000
6138 - Repairs-Modifications to City Buildings	205,635	295,876	295,876	150,000	150,000
6146 - Stationary Standby Generators	166,160	2,976,488	2,976,488	725,000	0
6054 - Street Corporation Yard Renovation	87,449	115,642	115,642	137,000	0
6140 - Triton Museum Repair and Modifications	93,853	131,647	131,647	35,000	35,000
Total Expenditures	1,350,068	8,697,405	5,697,405	6,947,571	676,834
Ending Fund Balance					
Encumbrance Carryover	1,574,542	1,574,542	1,574,542	1,574,542	1,574,542
Unrestricted	1,897,811	38,998	3,038,998	38,998	38,998
Total Ending Fund Balance	3,472,353	1,613,540	4,613,540	1,613,540	1,613,540
Total Use of Funds	4,822,421	10,310,945	10,310,945	8,561,111	2,290,374