# AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN THE CITY OF SANTA CLARA, CALIFORNIA, AND HYAS GROUP, LLC

# **PREAMBLE**

This Agreement is entered into between the City of Santa Clara, California, a chartered California municipal corporation (City) and Hyas Group, LLC, an Oregon limited liability company, with its principal place of business located at 108 NW 9<sup>th</sup> Avenue, Suite #203, Portland, Oregon, 97209, (Contractor). City and Contractor may be referred to individually as a "Party" or collectively as the "Parties" or the "Parties to this Agreement."

#### **RECITALS**

- A. City desires to secure the services more fully described in this Agreement, at Exhibit A "Scope of Services";
- B. Contractor represents that it, and its subcontractors, if any, have the professional qualifications, expertise, necessary licenses and desire to provide certain goods and/or required services of the quality and type which meet objectives and requirements of City; and,
- C. The Parties have specified herein the terms and conditions under which such services will be provided and paid for.

The Parties agree as follows:

#### AGREEMENT TERMS AND CONDITIONS

#### 1. AGREEMENT DOCUMENTS

The documents forming the entire Agreement between City and Contractor shall consist of these Terms and Conditions and the following Exhibits, which are hereby incorporated into this Agreement by this reference:

Exhibit A - Scope of Services

Exhibit B - Schedule of Fees

Exhibit C – Insurance Requirements

This Agreement, including the Exhibits set forth above, contains all the agreements, representations and understandings of the Parties, and supersedes and replaces any previous agreements, representations and understandings, whether oral or written. In the event of any inconsistency between the provisions

of any of the Exhibits and the Terms and Conditions, the Terms and Conditions shall govern and control.

# 2. TERM OF AGREEMENT

Unless this paragraph is subsequently modified by a written amendment to this Agreement, the term of this Agreement shall commence on June 25, 2019 and terminate on June 24, 2020, with four options to extend the term of this Agreement for one year each, which options may be exercised at the sole discretion of the City. Exercise of options by City shall be in writing and served in accordance with paragraph 17 "Notices" prior to each April 30.

# 3. SCOPE OF SERVICES & PERFORMANCE SCHEDULE

Contractor shall perform those Services specified in Exhibit A within the time stated in Exhibit A. Time is of the essence.

#### 4. WARRANTY

Contractor expressly warrants that all materials and services covered by this Agreement shall be fit for the purpose intended, shall be free from defect and shall conform to the specifications, requirements and instructions upon which this Agreement is based. Contractor agrees to promptly replace or correct any incomplete, inaccurate or defective services at no further cost to City when defects are due to the negligence, errors or omissions of Contractor. If Contractor fails to promptly correct or replace materials or services, City may make corrections or replace materials or services and charge Contractor for the cost incurred by City.

# 5. QUALIFICATIONS OF CONTRACTOR - STANDARD OF CARE

Contractor represents and maintains that it has the expertise in the professional calling necessary to perform the services, and its duties and obligations, expressed and implied, contained herein, and City expressly relies upon Contractor's representations regarding its skills and knowledge. Contractor shall perform such services and duties in conformance to and consistent with the professional standards of a specialist in the same discipline in the State of California.

# 6. COMPENSATION AND PAYMENT

In consideration for Contractor's complete performance of services, City shall pay Contractor for all materials provided and services rendered by Contractor in accordance with Exhibit B, entitled "SCHEDULE OF FEES." The maximum compensation of this Agreement is Two Hundred Two Thousand dollars (\$202,000.00), subject to budget appropriations, which includes all payments that may be authorized for services and for expenses, supplies, materials and equipment required to perform the services. All work performed or materials

provided in excess of the maximum compensation shall be at Contractor's expense. Contractor shall not be entitled to any payment above the maximum compensation under any circumstance.

# 7. TERMINATION

- A. <u>Termination for Convenience</u>. City shall have the right to terminate this Agreement, without cause or penalty, by giving not less than thirty (30) calendar days' prior written notice to Contractor.
- B. <u>Termination for Default</u>. If Contractor fails to perform any of its material obligations under this Agreement, in addition to all other remedies provided by law, City may terminate this Agreement immediately upon written notice to Contractor.
- C. Upon termination, each Party shall assist the other in arranging an orderly transfer and close-out of services. As soon as possible following the notice of termination, but no later than ten (10) calendar days after the notice of termination, Contractor will deliver to City all City information or material that Contractor has in its possession.

#### 8. ASSIGNMENT AND SUBCONTRACTING

City and Contractor bind themselves, their successors and assigns to all covenants of this Agreement. This Agreement shall not be assigned or transferred without the prior written approval of City. Contractor shall not hire subcontractors without express written permission from City.

Contractor shall be as fully responsible to City for the acts and omissions of its subcontractors, and of persons either directly or indirectly employed by them, as Contractor is for the acts and omissions of persons directly employed by it.

# 9. NO THIRD PARTY BENEFICIARY

This Agreement shall not be construed to be an agreement for the benefit of any third party or parties and no third party or parties shall have any claim or right of action under this Agreement for any cause whatsoever.

# 10. INDEPENDENT CONTRACTOR

Contractor and all person(s) employed by or contracted with Contractor to furnish labor and/or materials under this Agreement are independent contractors and do not act as agent(s) or employee(s) of City. Contractor has full rights to manage its employees in their performance of services under this Agreement.

#### 11. CONFIDENTIALITY OF MATERIAL

All ideas, memoranda, specifications, plans, manufacturing procedures, data, drawings, descriptions, documents, discussions or other information developed or received by or for Contractor and all other written information submitted to Contractor in connection with the performance of this Agreement shall be held confidential by Contractor and shall not, without the prior written consent of City, be used for any purposes other than the performance of the Scope of Services nor be disclosed to an entity not connected with performance of the Scope of Services. Nothing furnished to Contractor which is otherwise known to Contractor or becomes generally known to the related industry shall be deemed confidential.

#### 12. OWNERSHIP OF MATERIAL

All material, which shall include, but not be limited to, data, sketches, tracings, drawings, plans, diagrams, quantities, estimates, specifications, proposals, tests, maps, calculations, photographs, reports, designs, technology, programming, works of authorship and other material developed, collected, prepared or caused to be prepared under this Agreement shall be the property of City but Contractor may retain and use copies thereof. City shall not be limited in any way or at any time in its use of said material. However, Contractor shall not be responsible for damages resulting from the use of said material for work other than Project, including, but not limited to, the release of this material to third parties.

# 13. RIGHT OF CITY TO INSPECT RECORDS OF CONTRACTOR

City, through its authorized employees, representatives or agents shall have the right during the term of this Agreement and for four (4) years from the date of final payment for goods or services provided under this Agreement, to audit the books and records of Contractor for the purpose of verifying any and all charges made by Contractor in connection with Contractor compensation under this Agreement, including termination of Contractor. Contractor agrees to maintain sufficient books and records in accordance with generally accepted accounting principles to establish the correctness of all charges submitted to City. Any expenses not so recorded shall be disallowed by City. Contractor shall bear the cost of the audit if the audit determines that there has been a substantial billing deviation in excess of five (5) percent adverse to the City.

Contractor shall submit to City any and all reports concerning its performance under this Agreement that may be requested by City in writing. Contractor agrees to assist City in meeting City's reporting requirements to the State and other agencies with respect to Contractor's services hereunder.

# 14. HOLD HARMLESS/INDEMNIFICATION

A. To the extent permitted by law, Contractor agrees to protect, defend, hold harmless and indemnify City, its City Council, commissions, officers, employees, volunteers and agents from and against any claim, injury,

liability, loss, cost, and/or expense or damage, including all costs and attorney's fees in providing a defense to any such claim or other action, and whether sounding in law, contract, tort, or equity, in any manner arising from, or alleged to arise in whole or in part from, or in any way connected with the services performed by Contractor pursuant to this Agreement – including claims of any kind by Contractor's employees or persons contracting with Contractor to perform any portion of the Scope of Services – and shall expressly include passive or active negligence by City connected with the Scope of Services. However, the obligation to indemnify shall not apply if such liability is ultimately adjudicated to have arisen through the sole active negligence or sole willful misconduct of City; the obligation to defend is not similarly limited.

- B. Contractor's obligation to protect, defend, indemnify, and hold harmless in full City and City's employees, shall specifically extend to any and all employment-related claims of any type brought by employees, contractors, subcontractors or other agents of Contractor, against City (either alone, or jointly with Contractor), regardless of venue/jurisdiction in which the claim is brought and the manner of relief sought.
- C. To the extent Contractor is obligated to provide health insurance coverage to its employees pursuant to the Affordable Care Act ("Act") and/or any other similar federal or state law, Contractor warrants that it is meeting its obligations under the Act and will fully indemnify and hold harmless City for any penalties, fines, adverse rulings, or tax payments associated with Contractor's responsibilities under the Act.

# 15. INSURANCE REQUIREMENTS

During the term of this Agreement, and for any time period set forth in Exhibit C, Contractor shall provide and maintain in full force and effect, at no cost to City, insurance policies as set forth in Exhibit C.

# 16. WAIVER

Contractor agrees that waiver by City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement. Neither City's review, acceptance nor payments for any of the services required under this Agreement shall be constructed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement.

#### 17. NOTICES

All notices to the Parties shall, unless otherwise requested in writing, be sent to City addressed as follows:

City of Santa Clara Attention: Angela Kraetsch, Director of Finance 1500 Warburton Avenue Santa Clara, CA 95050 and by email at AKraetsch@SantaClaraCA.gov

And to Contractor addressed as follows:

Hyas Group Attention: Vincent Galindo 108 NW 9<sup>th</sup> Avenue, Suite #203 Portland, Oregon 97209 and by e-mail at VGalindo@HyasGroup.com

The workday the e-mail was sent shall control the date notice was deemed given. An e-mail transmitted after 1:00 p.m. Pacific Time on a Friday shall be deemed to have been transmitted on the following business day.

#### 18. COMPLIANCE WITH LAWS

Contractor shall comply with all applicable laws and regulations of the federal, state and local government, including but not limited to "The Code of the City of Santa Clara, California" ("SCCC"). In particular, Contractor's attention is called to the regulations regarding Campaign Contributions (SCCC Chapter 2.130), Lobbying (SCCC Chapter 2.155), Minimum Wage (SCCC Chapter 3.20), Business Tax Certificate (SCCC section 3.40.060), and Food and Beverage Service Worker Retention (SCCC Chapter 9.60), as such Chapters or Sections may be amended from time to time or renumbered. Additionally, Contractor has read and agrees to comply with City's Ethical Standards (<a href="http://santaclaraca.gov/home/showdocument?id=58299">http://santaclaraca.gov/home/showdocument?id=58299</a>).

#### 19. CONFLICTS OF INTEREST

Contractor certifies that to the best of its knowledge, no City officer, employee or authorized representative has any financial interest in the business of Contractor and that no person associated with Contractor has any interest, direct or indirect, which could conflict with the faithful performance of this Agreement. Contractor is familiar with the provisions of California Government Code section 87100 and following, and certifies that it does not know of any facts which would violate these code provisions. Contractor will advise City if a conflict arises.

#### 20. FAIR EMPLOYMENT

Contractor shall not discriminate against any employee or applicant for employment because of race, sex, color, religion, religious creed, national origin, ancestry, age, gender, marital status, physical disability, mental disability, medical condition, genetic information, sexual orientation, gender expression, gender identity, military and veteran status, or ethnic background, in violation of federal, state or local law.

# 21. NO USE OF CITY NAME OR EMBLEM

Contractor shall not use City's name, insignia, or emblem, or distribute any information related to services under this Agreement in any magazine, trade paper, newspaper or other medium without express written consent of City.

# 22. GOVERNING LAW AND VENUE

This Agreement shall be governed and construed in accordance with the statutes and laws of the State of California. The venue of any suit filed by either Party shall be vested in the state courts of the County of Santa Clara, or if appropriate, in the United States District Court, Northern District of California, San Jose, California.

# 23. SEVERABILITY CLAUSE

In case any one or more of the provisions in this Agreement shall, for any reason, be held invalid, illegal or unenforceable in any respect, it shall not affect the validity of the other provisions, which shall remain in full force and effect.

# 24. AMENDMENTS

This Agreement may only be modified by a written amendment duly authorized and executed by the Parties to this Agreement.

#### 25. ADDITIONAL TERMS

<u>Fiduciary Responsibility.</u> Contractor acknowledges and agrees that in providing services described in the Scope of Services, it is acting as an investment advisor fiduciary as defined in ERISA § 3(21) in rendering investment advice to the City based on the particular needs of the City as stated herein.

<u>Proxy Voting.</u> Contractor does not exercise proxy voting authority over City's securities. The obligation to vote client proxies at all times rests with City. However, City is not precluded from contacting Contractor for advice or information about a particular proxy vote. However, Contractor will not be deemed to have proxy voting authority as a result of providing such advice to City.

Should Contractor inadvertently receive proxy information for a security held in the Plan's account, Contractor will immediately forward such information to City, but will not take any further action with respect to the voting of such proxy. Upon termination of this Agreement, Contractor will make a good faith and reasonable attempt to forward proxy information inadvertently received by Contractor on City's behalf in conformance with Section 17 – Notices hereof.

Risk. City recognizes that there may be loss or depreciation of the value of any investment due to the fluctuation of market values. City represents that no Party to this Agreement has made any guarantee, either oral or written, that the Plan's investment objectives will be achieved. Contractor will not be liable for any error in judgment and/or for any investment losses in the absence of malfeasance, negligence or violation of applicable law. Nothing in this Agreement will constitute a waiver or limitation of any rights which City may have under applicable state or federal law, including without limitation state and federal securities laws.

Acknowledgement of Receipt of Part 2 Form ADV. City acknowledges that it has received and has had an opportunity to read Contractor's firm brochure (Form ADV, Part 2A) and applicable brochure supplements (Form ADV, Part 2B) prior to, or at the time of, entering into this Agreement.

Acknowledgement of Receipt of Privacy Notice. City acknowledges that it has received and has had an opportunity to read Contractor's privacy notice prior to, or at the time of, entering into this Agreement.

# 26. COUNTERPARTS

Approved as to Form:

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but both of which shall constitute one and the same instrument.

The Parties acknowledge and accept the terms and conditions of this Agreement as evidenced by the following signatures of their duly authorized representatives.

# **CITY OF SANTA CLARA, CALIFORNIA**

a chartered California municipal corporation

Dated: \_\_\_\_

BRIAN DOYLE	DEANNA J. SANTANA		
City Attorney	City Manager		
	1500 Warburton Avenue		
	Santa Clara, CA 95050		
	Telephone: (408) 615-2210		
	Fax: (408) 241-6771 "CITY"		
	CHT		
HYAS GROUP, LLC			
an Oregon Limited Liability Company			
Dated:	2 13 2019		
By (Signature):	Vide		
Name:	Dale Parker		
Title:	Managing Partner, Director of Analytical Services		
Principal Place of	108 NW 9 <sup>th</sup> Avenue, Suite #203		
Business Address:	Portland, Oregon 97209		
Email Address:	dparker@hyasgroup.com		

"CONTRACTOR"

Telephone: (971) 634-1502

Fax: \_(503) 914-0022

# EXHIBIT A SCOPE OF SERVICES

The services to be performed for the City by the Contractor under this Agreement are set forth below.

# **CONSULTING SERVICES**

The Contractor shall be a fiduciary to the Plan and shall serve in the best interests of the City, the Committee, and Plan participants and beneficiaries.

The Contractor shall attend quarterly Deferred Compensation Plan Committee ("Committee") meetings and other special meetings and conference calls related to the Plan as requested by the City and/or Committee. The Consultant shall also provide advice and answer questions on an ongoing basis from City staff and the Committee, as requested, via telephone and email.

The Consultant may be requested to provide, but shall not be limited to, the following consulting services:

#### **Create and Review Plan Documents**

The Consultant shall assist with creating all documents necessary for the City to administer the Plan in accordance with fiduciary best practices. The Consultant shall review existing and future documents at least annually and make suggested changes. The documents that assist in the prudent process of monitoring the Plan include, but are not limited to, the following:

- The Plan Document;
- Committee Charter/Bylaws—grants administration and decision-making authority and outlines all roles, responsibilities and functions;
- Investment Policy Statement (IPS)—serves as a guide for both the Committee and Consultant in the monitoring of the investment menu:
- Fee Policy—discusses Plan expenses and the various ways administration costs are paid (e.g., revenue share versus direction administration fee);
- Plan procedures, policies, manuals, and forms, as needed; and
- City Council reports, ordinances, and resolutions, as needed.

# **Quarterly Plan Performance Reporting and Monitoring**

- Provide comprehensive Plan review including asset distribution and cash flows
- Present economic and financial market overview, including fixed Income, domestic and international markets
- Provide performance reporting versus appropriate benchmarks and peers
- Assess investment policy adherence
- Assist with developing, distributing, and evaluating Plan participant surveys
- Conduct regulatory updates

On-site meetings with the Committee, along with conference calls

# **Overall Portfolio Analysis and Recommendations**

- Analyze investment managers using quantitative and qualitative research tools
- Determine investment overlap and/or under-weighted asset classes
- Assess risk parameters
- Offer recommendations for option/asset class changes and implementation strategy
- Assess overall client objectives and market driven factors
- Negotiate terms, if necessary, with investment managers/mutual funds/custodian

# **Detailed Plan Cost Analysis and Benchmarking**

- Provide in depth cost review of all aspects of Plan
- Benchmark cost to other plans
- Chart historical cost and revenue
- Work with vendor to monitor administrative budget and contract
- Renegotiate revenue share agreements where appropriate

# **Investment Manager Searches**

- Initiate comprehensive data collection and review
- Define appropriate screening criteria
- Assess performance and tracking error
- Provide risk and return analysis
- Identify suitable investment manager candidates
- Present results to the Committee and offer recommendations

# **Investment Manager Transition Services**

- Review timing and implementation
- Assist in platform and fee negotiations
- Facilitate necessary agreements between investment manager, custodian, and recordkeeper, where necessary

# **Plan Structure and Contract Evaluation Services**

- Review all provider contracts and communications
- Assess overall plan structure
- Recommend changes to structure and/or contracts as necessary
- Periodically assess the services and performance of the Administration Services Provider (currently, Nationwide)
- Assist with plan acquisitions and transitions

- Analyze and identify the need for new or enhanced services and assist with the development of Request for Proposals and/or Requests for Qualifications for such services and aggregate, review, summarize, and provide input regarding responses to proposals
- Assist with any service and pricing negotiations

#### Plan Governance and Committee Function Assistance

- Develop Charter/By-laws for fiduciary Committee
- Establish compliance criteria and checklist
- Review Plan and other relevant legal documents
- Review meeting minutes
- Document any action items that result from decisions made during meetings

# **Education**

The Contractor shall provide education to the City and the Committee to assist each in meeting fiduciary responsibility requirements. Onsite education sessions shall include, but not be limited to, the following:

- A curriculum of three core seminars. The core seminars shall include:
  - Fiduciary Fundamentals for Governmental Defined Contribution Plan Committees;
  - Modern Defined Contribution Plan Industry Trends in Administration, Services, and Features; and
  - Investment Fundamentals for DC Retirement Plan Fiduciaries.
- Special focus seminars developed by the Contractor to meet the changing needs of the deferred compensation industry.
- Education and counseling regarding regulatory and legislative changes in connection with retirement plan administration and the state of defined contribution participant fee calculations and collection models.
- Training and assistance with understanding and implementing new and evolving defined contribution plan investment products and services. Examples include retiree income products, new generation participant investment advice services, and "real return" investment products.

# EXHIBIT B SCHEDULE OF FEES

Contractor will bill City on a quarterly basis for Services provided by Contractor during the preceding quarter on an invoice and in a format approved by City and subject to verification and approval by City. City will pay Contractor within thirty (30) calendar days of City's receipt of an approved invoice.

The Consultant's fee is an all-inclusive annual consulting fee, payable in equal quarterly installments, as outlined in the schedule below to provide all the services as outlined in in Exhibit A – Scope of Services. There will be no charge for any additional meetings the City may want to conduct outside the normal performance report meetings.

The annual fee includes travel costs and is capped by the contracted amount.

Year 1: \$38,000

Year 2: \$39,000 (optional)

Year 3: \$40,000 (optional)

Year 4: \$42,000 (optional)

Year 5: \$43,000 (optional)

# PERFORMANCE GUARANTEES

The Consultant will provide the following performance guarantees as outlined in the chart below.

	Skameland	Ammorganican Blisk
Lead consultant response time	< 24 hours	\$2,000 per occurrence
Back-up consultant response time	< 24 hours	\$2,000 per occurrence
Analytics response time	< 24 hours	\$2,000 per occurrence
Report delivery	As contracted	\$2,000 per occurrence
Overall Satisfaction Review	Satisfactory	>\$5,000 if necessary

# EXHIBIT C INSURANCE REQUIREMENTS

Without limiting the Contractor's indemnification of the City, and prior to commencing any of the Services required under this Agreement, the Contractor shall provide and maintain in full force and effect during the period of performance of the Agreement and for twenty-four (24) months following acceptance by the City, at its sole cost and expense, the following insurance policies from insurance companies authorized to do business in the State of California. These policies shall be primary insurance as to the City of Santa Clara so that any other coverage held by the City shall not contribute to any loss under Contractor's insurance. The minimum coverages, provisions and endorsements are as follows:

# COMMERCIAL GENERAL LIABILITY INSURANCE

a. Commercial General Liability Insurance policy which provides coverage at least as broad as Insurance Services Office form CG 00 01. Policy limits are subject to review, but shall in no event be less than, the following:

\$1,000,000 Each Occurrence

\$2,000,000 General Aggregate

\$2,000,000 Products/Completed Operations Aggregate

\$1,000,000 Personal Injury

- b. Exact structure and layering of the coverage shall be left to the discretion of Contractor; however, any excess or umbrella policies used to meet the required limits shall be at least as broad as the underlying coverage and shall otherwise follow form.
- c. The following provisions shall apply to the Commercial Liability policy as well as any umbrella policy maintained by the Contractor to comply with the insurance requirements of this Agreement:
  - Coverage shall be on a "pay on behalf" basis with defense costs payable in addition to policy limits;
  - There shall be no cross liability exclusion which precludes coverage for claims or suits by one insured against another; and
  - Coverage shall apply separately to each insured against whom a claim is made or a suit is brought, except with respect to the limits of liability.

# BUSINESS AUTOMOBILE LIABILITY INSURANCE

Business automobile liability insurance policy which provides coverage at least as broad as ISO form CA 00 01 with policy limits a minimum limit of not less than one million dollars (\$1,000,000) each accident using, or providing coverage at

least as broad as, Insurance Services Office form CA 00 01. Liability coverage shall apply to all owned (if any), non-owned and hired autos.

In the event that the Work being performed under this Agreement involves transporting of hazardous or regulated substances, hazardous or regulated wastes and/or hazardous or regulated materials, Contractor and/or its subcontractors involved in such activities shall provide coverage with a limit of one million dollars (\$1,000,000) per accident covering transportation of such materials by the addition to the Business Auto Coverage Policy of Environmental Impairment Endorsement MCS90 or Insurance Services Office endorsement form CA 99 48, which amends the pollution exclusion in the standard Business Automobile Policy to cover pollutants that are in or upon, being transported or towed by, being loaded onto, or being unloaded from a covered auto.

#### WORKERS' COMPENSATION

- d. Workers' Compensation Insurance Policy as required by statute and employer's liability with limits of at least one million dollars (\$1,000,000) policy limit Bodily Injury by disease, one million dollars (\$1,000,000) each accident/Bodily Injury and one million dollars (\$1,000,000) each employee Bodily Injury by disease.
- e. The indemnification and hold harmless obligations of Contractor included in this Agreement shall not be limited in any way by any limitation on the amount or type of damage, compensation or benefit payable by or for Contractor or any subcontractor under any Workers' Compensation Act(s), Disability Benefits Act(s) or other employee benefits act(s).
- f. This policy must include a Waiver of Subrogation in favor of the City of Santa Clara, its City Council, commissions, officers, employees, volunteers and agents.

#### PROFESSIONAL LIABILITY

Professional Liability or Errors and Omissions Insurance as appropriate shall be written on a policy form coverage specifically designed to protect against negligent acts, errors or omissions of the Contractor. Covered services as designated in the policy must specifically include work performed under this agreement. Coverage shall be in an amount of not less than one million dollars (\$1,000,000) per claim or two million dollars (\$2,000,000) aggregate. Any coverage containing a deductible or self-retention must first be approved in writing by the City Attorney's Office.

# COMPLIANCE WITH REQUIREMENTS

All of the following clauses and/or endorsements, or similar provisions, must be part of each commercial general liability policy, and each umbrella or excess policy.

- g. Additional Insureds. City of Santa Clara, its City Council, commissions, officers, employees, volunteers and agents are hereby added as additional insureds in respect to liability arising out of Contractor's work for City, using Insurance Services Office (ISO) Endorsement CG 20 10 11 85, or the combination of CG 20 10 03 97 and CG 20 37 10 01, or its equivalent.
- h. Primary and non-contributing. Each insurance policy provided by Contractor shall contain language or be endorsed to contain wording making it primary insurance as respects to, and not requiring contribution from, any other insurance which the indemnities may possess, including any self-insurance or self-insured retention they may have. Any other insurance indemnities may possess shall be considered excess insurance only and shall not be called upon to contribute with Contractor's insurance.

# i. <u>Cancellation</u>.

Each insurance policy shall contain language or be endorsed to reflect that no cancellation or modification of the coverage provided due to non-payment of premiums shall be effective until written notice has been given to City at least ten (10) days prior to the effective date of such modification or cancellation. In the event of non-renewal, written notice shall be given at least ten (10) days prior to the effective date of non-renewal.

Each insurance policy shall contain language or be endorsed to reflect that no cancellation or modification of the coverage provided for any cause save and except non-payment of premiums shall be effective until written notice has been given to City at least thirty (30) days prior to the effective date of such modification or cancellation. In the event of non-renewal, written notice shall be given at least thirty (30) days prior to the effective date of non-renewal.

j. Other Endorsements. Other endorsements may be required for policies other than the commercial general liability policy if specified in the description of required insurance set forth in Sections A through E of this Exhibit C, above.

# ADDITIONAL INSURANCE RELATED PROVISIONS

Contractor and City agree as follows:

k. Contractor agrees to ensure that subcontractors, and any other party involved with the Services, who is brought onto or involved in the performance of the Services by Contractor, provide the same minimum insurance coverage required of Contractor, except as with respect to

limits. Contractor agrees to monitor and review all such coverage and assumes all responsibility for ensuring that such coverage is provided in conformity with the requirements of this Agreement. Contractor agrees that upon request by City, all agreements with, and insurance compliance documents provided by, such subcontractors and others engaged in the project will be submitted to City for review.

- I. Contractor agrees to be responsible for ensuring that no contract used by any party involved in any way with the project reserves the right to charge City or Contractor for the cost of additional insurance coverage required by this Agreement. Any such provisions are to be deleted with reference to City. It is not the intent of City to reimburse any third party for the cost of complying with these requirements. There shall be no recourse against City for payment of premiums or other amounts with respect thereto.
- m. The City reserves the right to withhold payments from the Contractor in the event of material noncompliance with the insurance requirements set forth in this Agreement.

#### **EVIDENCE OF COVERAGE**

Prior to commencement of any Services under this Agreement, Contractor, and each and every subcontractor (of every tier) shall, at its sole cost and expense, provide and maintain not less than the minimum insurance coverage with the endorsements and deductibles indicated in this Agreement. Such insurance coverage shall be maintained with insurers, and under forms of policies, satisfactory to City and as described in this Agreement. Contractor shall file with the City all certificates and endorsements for the required insurance policies for City's approval as to adequacy of the insurance protection.

# **EVIDENCE OF COMPLIANCE**

Contractor or its insurance broker shall provide the required proof of insurance compliance, consisting of Insurance Services Office (ISO) endorsement forms or their equivalent and the ACORD form 25-S certificate of insurance (or its equivalent), evidencing all required coverage shall be delivered to City, or its representative as set forth below, at or prior to execution of this Agreement. Upon City's request, Contractor shall submit to City copies of the actual insurance policies or renewals or replacements. Unless otherwise required by the terms of this Agreement, all certificates, endorsements, coverage verifications and other items required to be delivered to City pursuant to this Agreement shall be mailed to:

EBIX Inc.

City of Santa Clara Finance Department

P.O. Box 100085 – \$2 or 1 Ebix Way

Duluth, GA 30096 John's Creek, GA 30097

Telephone number; 951-766-2280

Fax number: 770-325-0409

Email address: ctsantaclara@ebix.com

# **QUALIFYING INSURERS**

All of the insurance companies providing insurance for Contractor shall have, and provide written proof of, an A. M. Best rating of at least A minus 6 (A- VI) or shall be an insurance company of equal financial stability that is approved by the City or its insurance compliance representatives.