



FORTY NINERS STADIUM MANAGEMENT COMPANY

May 5, 2020

VIA EMAIL - DSantana@SantaClaraCA.gov

Deanna J. Santana
Executive Director
Santa Clara Stadium Authority
1500 Warburton Avenue
Santa Clara, CA 95050

RE: LCP Tracker

Hello Deanna,

Stadium Manager is prepared to enter into a contract with LCP Tracker to provide certified payroll tracking and related services for projects at Levi's Stadium. The terms of this contract will be similar to the terms of the contract between the vendor and the City of Santa Clara dated June 21, 2018.

Based on our discussions with you, we understand that you did not want us to piggy-back on that existing City contract, but preferred that we enter into a separate contract.

Attached is a brief write up on the terms of the contract, along with a copy of the contract itself. Please let us know when you have received approval from your Board for the Stadium Manager to execute this agreement.

On a related topic, as you know from your review of the 2020/21 budget, we have hired a Procurement Manager to facilitate compliance with your recent changes to the stadium procurement process. Before we begin soliciting proposals from vendors for a number of upcoming projects, it would be helpful for us to meet with Mr. Giovanetti to get clarity on a number of procedural matters. It is our understanding that you have approved this meeting with Mr. Giovanetti and have requested that we contact Ms. Jung to coordinate that meeting. Given the recent public health requirements, we will contact Ms. Jung to arrange an online meeting next week.

Sincerely,

V.L. on behalf of

Larry MacNeil
San Francisco 49ers

REPORT TO COUNCIL

SUBJECT

Action on the Award of Agreement to LCPtracker, Inc. for Certified Payroll, Prevailing Wage and Workforce Compliance and Management Solution.

BACKGROUND

The Forty Niners Stadium Management Company LLC (Stadium Manager) provides management services for the Levi's Stadium on a continual, year around basis, including overseeing the day-to-day operations and maintenance of the Stadium. The Stadium Manager has engaged third party suppliers and contractors to assist with the operations and maintenance and is required to follow specific state and local procurement and state prevailing wage laws including reporting to the California Department of Industrial Relations. It is a requirement for agencies and prime contractors working on construction projects to generate certified payroll reports including detailed worker information for compliance and workforce reporting. The certified payroll data lists every employee, their wages, the benefits to which they are entitled, the type of work they performed, and the hours worked. It shows withholdings and gross wages and includes a statement of compliance.

For Fiscal Year 2020-2021, Stadium Manager anticipates projects with an approximate total value of \$8 million dollars that fall under the category of generating certified payroll reports and reporting to the California Department of Industrial Relations.

DISCUSSION

The Stadium Manager has determined that a cloud based software management system (SaaS) is an efficient and effective solution to provide oversight for various projects that require insight to multiple levels of contractors and subcontractors. The solution must include certified payroll and workforce reporting systems which reduce the risk of audit failure and fines. This is accomplished by creating credibility and requisite tracking with a validation engine for instant compliance verification, which should result in time and cost savings.

The Stadium Manager conducted market research to identify software solutions and contacted the following providers to learn about their core functionality and pricing:

1. LCPtracker Inc.
2. Construction Partner, Inc.
3. e-Mars, Inc.

Each firm provided information on the software solutions they offer.

Construction Partner, Inc. offers a turnkey solution from accounting and payroll to job costing and estimating, accounts payable, accounts receivable, equipment management, inventory and labor compliance. Their solution covers industrial,

commercial, public or residential work. While their product pricing was determined to be cost effective, they only provide online training and support.

e-Mars' pricing option was on a project by project basis with a charge per month per contractor and a tiered cost for the contract value of the project. They would only negotiate an acceptable fee for projects within the \$200-\$300 million range. This cost model did not meet our requirements given our anticipated volume of \$8 million a year.

During our research we learned that LCPtracker Inc. has a large footprint in the Bay Area including a number of public agencies. City of Santa Clara, City of Sunnyvale, City of Richmond, Santa Clara Valley Transportation Authority, City and County of San Francisco were few of the agencies who have contracted with LCPtracker Inc. In addition, LCPtracker Inc. has a 10 year Federal GSA Agreement Contract Number GS-35F-364BA through May 2024. They also offer onsite training and support.

Stadium Manager requested a demonstration of the software and discussed the volume and pricing options with LCPtracker Inc. while simultaneously requesting copies of agreements from public organizations with a plan to piggyback off one of the agreements. In a memo dated September 23, 2019, the Executive Director of the Santa Clara Stadium Authority (SCSA) asked the Stadium Manager to consider using the "piggybacking" provision to expedite the purchase of goods and services that require competitive bidding. There are no competitive bidding requirements for SaaS agreements under \$250,000.00 under the SCSA Procurement Code 17.30. Nonetheless, the Stadium Manager reached out to the Executive Director of SCSA to piggyback off the City of Santa Clara's agreement with LCPtracker Inc. The Stadium Manager was advised to initiate their own agreement.

Stadium Manager requested a software license and cost proposal from LCPtracker Inc. LCPtracker Inc. requires all public entities to utilize their standard agreement while allowing the inclusion of specific local mandatory provisions as negotiated. LCPtracker Inc. also updates their pricing annually for a multi-year agreement. Stadium Manager was able to negotiate a 10% discount off the 2020 calendar year pricing for the annual bulk project pricing and 10% off the future published pricing document during the anniversary renewal period.

The cost structure includes the following:

1. One-time start-up fee for LCPtracker Professional - \$5,950
2. One-time flat rate travel fee (including flight, car, hotel for one night) - \$1,200
3. Plan A: Bulk Project Pricing for up to \$10 million per year - \$6,030 (10% off of list price of \$6,700)
- 4. Total cost for Year 1 - \$13,180**

Since the bulk project pricing is tiered, Stadium Manager will evaluate the total volume and select the appropriate cost structure in subsequent years.

Stadium Manager recommends award of an agreement to LCPtracker Inc. as the vendor who provides the best solution with their extensive footprint in the public sector.

The initial term of the agreement is one year, with the ability to extend. Costs shall not exceed \$25,000 in any contract year under the agreement.

ENVIRONMENTAL REVIEW

FISCAL IMPACT

COORDINATION

PUBLIC CONTACT

RECOMMENDATION

Contract

SOFTWARE SERVICE AGREEMENT

This Agreement ("Agreement") is made this June 1, 2020 between LCPtracker, Inc. ("LCPtracker" herein) and Forty Niners Stadium Management Company LLC ("LCPtracker's Client").

Name of LCPtracker's Client

Together, in this Agreement, LCPtracker and LCPtracker's Client are called the "Parties".

The Parties agree as follows:

Section 1.1. Consideration. LCPtracker's consideration supporting this contract is the provision of that which is described herein. LCPtracker's Client's consideration supporting this contract is money payment(s), as described herein.

Section 2.1. Choice of Law. This Agreement shall be governed by the laws of the State of California, and substantive Federal law that governs intellectual property

Section 3.1. Choice of Venue. The Parties agree that any legal action brought pursuant or related to this Agreement shall be brought in the Superior Court of California, for the County of Orange.

Section 4.1. Entire Agreement. This Agreement supersedes any other agreement between the Parties regarding any specific term contained herein.

Section 5.1. License. LCPtracker grants to LCPtracker's Client a non-exclusive, revocable, limited license to use software, owned by LCPtracker. Such software is named "LCPtracker" and "Daily Reporter". Whether the use of LCPtracker software, or both LCPtracker software and Daily Reporter software, is licensed is delineated in Section 6.1, as is the specific use(s) hereby licensed. Herein the software that is the subject of this license is called the "Licensed Software".

Said license can only be used as delineated in this Agreement.

Section 5.2. LCPtracker may, at its sole discretion, revoke this license, with or without court approval, if LCPtracker's Client violates this Agreement in any way.

Section 5.3. Any right(s) not expressly granted by this Agreement shall not be implied; the license granted pursuant to this Agreement permits only the use of the Licensed Software, as expressly delineated in this Agreement.

Section 5.4. The license granted herein is operative as of _____, and

Date of, or condition upon which license begins

continues as allowed herein.

Section 5.5. The Parties agree, and LCPtracker warrants, that LCPtracker is the exclusive owner of the Licensed Software. LCPtracker further warrants that it has full authority to grant this license.

Section 5.6. LCPtracker's Client acknowledges that the source code, and anything else that underlies the Licensed Software, including without limitation, underlying ideas, underlying algorithms, underlying concepts, underlying procedures, underlying processes, underlying principles, and underlying methods of operations are trade secrets, which belong to LCPtracker. To the extent that LCPtracker's Client may ever learn any of the foregoing, LCPtracker's Client agrees to never communicate such to any individual or entity.

Section 5.7. LCPtracker's Client may not sublease, assign, transfer, rent, loan, hypothecate, or in any other way allow anyone other than LCPtracker's Client to use the Licensed Software, without LCPtracker's express, written permission.

Section 5.8. LCPtracker's Client shall indemnify LCPtracker for any claim, liability, damages, expense (including reasonable attorney fees and other litigation costs), or any other loss, arising out of any allegation that the Licensed Software was used by LCPtracker's Client in any way that is inconsistent

with this license. Said indemnification duties begin at the moment said allegation is made, outside of a lawsuit or in a lawsuit.

Section 6.1. Services Licensed & Price. Attached hereto and incorporated herein are Schedules One and Two. Schedule One contains a list of LCPtracker services, each of which is designated by a letter, and sometimes a subcategory number. Each service is priced on Schedule One. Below is a list, by Schedule One letter designation (along with any applicable subcategory number designations), of the services for which LCPtracker is hereby licensing LCPtracker's Client to use, for that time period designated at Section 5.4. LCPtracker's Client agrees to pay LCPtracker the amount of money that corresponds to the Schedule One letter (and, if applicable subcategory number) listed below. Said payment shall be made pursuant to the terms of Schedule Two.

Client will receive a 10% discount from Letters: H, J, L in Schedule One for year one and subsequent years.

C – Standard Start-Up Fees; H-2 – Bulk Project License Fee; and W – Flat Rate Travel Fee shall be the initial services licensed at the commencement of this Agreement; LCPtracker's Client shall have the right to modify its list of services licensed from Schedule One at any time during the term of this Agreement or any renewal thereof, and payment shall be made pursuant to the terms of Schedule Two.

Schedule One Letter (and if applicable, subcategory number) Designation(s)

Section 6.2. As used in this contract "Construction Cost" means the sum of all bid award amounts for all of LCPtracker's Client's projects plus any increases in such dollar amounts, as discussed below. LCPtracker's Client must enter the Construction Cost into the LCPtracker "Budget" field.

Section 7.1. Confidential Information. Herein "Confidential Information" means data that is or is somehow related to financial, accounting, statistical, personal, goal-related, need-related, strategic-plan-related, account, insurance-related, other proprietary-related, and/or personnel data of any entity/individual with which LCPtracker ever has had any dealings, and any entity/individual related to such, inclusive without limitation of any employee of such, and of any entity/individual with which such has ever had a business/contracting relationship.

Section 7.2. LCPtracker's Client promises that it will never disseminate, distribute, share, copy, send, or in any other manner of communicate, and that it will never allow anyone else to disseminate, distribute, share, copy, send, or in any other manner of communicate Confidential Information to anyone other

than someone who absolutely must have such Confidential Information in order for the service defined in Section 6.1 to operate.

Section 8.1. Assumption of the Risk Regarding Loss of Confidential Information. LCPtracker's Client strictly assumes all risks that are at all associated with LCPtracker's Client and/or anyone who has accessed Confidential Information through, because, or by way of LCPtracker's Client, disseminating, distributing, sharing, copying, sending, or in any other manner communicating any Confidential Information to anyone other than as such is absolutely necessary in order for the service defined in Section 6.1 to operate.

Section 9.1. Indemnity Regarding Loss of Confidential Information. LCPtracker's Client agrees to indemnify LCPtracker for any claim, judgment, injunction, damages, attorney fees, litigation expenses, settlement, or any other loss that results from LCPtracker's Client or anyone who has accessed Confidential Information through, because, or by way of LCPtracker's Client, disseminating, distributing, sharing, copying, sending, or in any other manner communicating any Confidential Information to anyone other than as such is absolutely necessary in order for the service defined in Section 6.1 to operate. This indemnity clause is operative against LCPtracker's Client regardless of fault. The indemnity described herein is owed from the moment that a claim is made, outside of a lawsuit or in a lawsuit. The indemnity set forth in this Section 9.1 does not apply if LCPtracker's Client's action were in compliance with federal or state laws or court order.

Section 10.1. Proprietary Information. Amongst LCPtracker's proprietary information is: LCPtracker's prices, including without limitation all dollar amounts and all terms; the format used to display said dollar amounts and terms, which includes without limitation the wording used in said display is LCPtracker proprietary information.

Section 10.2. LCPtracker's client agrees to not publish, give, share, disclose, or in any other way provide LCPtracker's proprietary information to anyone. LCPtracker's client further agrees to take all reasonable steps necessary to prevent the publication, giving, sharing, disclosure, or any other provision of its proprietary information to anyone.

Section 11.1. Limited Warranty; and Warranty Disclaimer. LCPtracker warrants that the Licensed Software will perform as LCPtracker says it will, only if LCPtracker's Client uses the Licensed Software as LCPtracker instructs it should be used (inclusive, without limitation, of what data should be entered).

LCPtracker makes no warranty of merchantability, warranty of fitness for a particular purpose, or any other warranty, except for that expressly stated in this Section 11.1. Further, LCPtracker disclaims any warranties not expressly stated in this Section 11.1.

Section 12.1. Limitation on Remedies. In the event of a breach, failure of condition, or any other ground for liability on the part of LCPtracker, LCPtracker shall only be liable for the return of any payment made by LCPtracker's Client that was to cover the time period when said breach, failure of condition, or other ground for liability occurred. LCPtracker shall not be liable for any other damages, inclusive without limitation, of consequential damages, and LCPtracker shall not be subject to any other remedies.

Section 13.1. Force Majeure. LCPtracker shall not be liable for any damages that are caused by anything that is not reasonably within LCPtracker's control, such as Acts of God, hacking, and an internet shut-down.

Section 14.1. Waiver. If LCPtracker does not exercise one or more its rights hereunder, such shall not be construed as a waiver of any right(s).

Section 15.1. Intentionally left blank.

Section 16.1. Agreement Not To Be Interpreted Against Scribner. The Parties agree that this Agreement shall not be construed against a party because that party may have drafted this Agreement.

Section 17.1. Partial Invalidity/Enforceability. If any particular portion(s) of this Agreement is found by a court of competent jurisdiction to be invalid, unenforceable, or both, then the remainder of this Agreement shall be valid and enforceable.

WE AGREE TO THE ABOVE:

Dated: _____

Client (Printed Name of Entity)

Individual Signing for Client (Printed)

Job Title of Individual Signing for Client

Individual Signing for Client (Signature)

Dated: _____

Individual Signing for LCPtracker (Printed)

Job Title of Individual Signing for LCPtracker

Individual Signing for LCPtracker (Signature)

EXHIBIT A
SCHEDULE ONE & SCHEDULE TWO

Schedule One

LCPtracker and Daily Reporter are software owned by LCPtracker. Below, and designated by letter, and number subcategory if applicable, is a list of services, and the pricing for those services. In the main body of this Agreement, at Section 6.1 is a list of the “Schedule One Letter (and if applicable, subcategory number) Designation(s)” for each service that LCPtracker is hereby licensing to LCPtracker’s Client, designated in the main body of this Agreement. The terms of payment are on Schedule Two.

Letter Designation for Service	Service	Price
A.	Basic Start-up fee for CA Contractor or Federal-only. The start-up fee pays for the following LCPtracker service: (1) Setup of LCPtracker’s Client’s electronic administrative account; (2) Configuration of LCPtracker software per Client’s needs; (3) 2-3 Web-based Implementation sessions: Admin #1, contractor training, Go Live (these may be combined); (4) Unlimited Contractor web training sessions that can be accessed on-demand; (5) One prevailing wage data load (up to four hours of load time); (6) Training and consulting regarding how to load prevailing wage data; (7) Unlimited relevant data storage for the term of LCPtracker’s Client’s contract, after which all data will be archived for 3 years; and (8) All regular software updates. The start-up fee alone does not allow for usage; rather, it lays the electronic and human resources groundwork for usage by way of the one of the below designations.	\$3,950
B.	Standard Start-up fee. The start-up fee pays for the following LCPtracker service: (1) Setup of LCPtracker’s Client’s electronic administrative account; (2) Configuration of LCPtracker software per Client’s needs; (3) 3-4 Implementation sessions (web-based or in-person, depending on selection); Admin #1, Admin #2, contractor training, Go Live (these may be combined); (4) Unlimited Contractor web training sessions that can be accessed on-demand; (5) One prevailing wage data load (up to eight hours of load time); (6) Training and consulting regarding how to load prevailing wage data; (7) Unlimited relevant data storage for the term of LCPtracker’s Client’s contract, after which all data will be archived for 3 years; (8) Travel billed at cost, unless a flat fee (see “W” below) has been elected (for selection of in-person training only); and (9) All regular software updates. The start-up fee alone does not allow for usage; rather, it lays the electronic and human	\$5,950

	resources groundwork for usage by way of the one of the below designations.	
C.	Select Start-up fee, with on-site, in person training. This start-up fee pays for the following LCPtracker service: (1) Setup of LCPtracker's Client's electronic administrative account; (2) Configuration of LCPtracker software per Client's needs; (3) Two additional Administrative web-based training sessions for staff; (4) One day of in person training at LCPtracker's Client's location ; (5) 3 additional, client-specific, web-based contractor training sessions; (6) Unlimited Contractor web training sessions that can be accessed on-demand; (7) One prevailing wage data load (up to sixteen hours of load time); (8) Training and consulting regarding how to load prevailing wage data; (9) Unlimited relevant data storage for the term of LCPtracker's Client's contract, after which all data will be archived for 3 years; and (10) All regular software updates. Travel costs will be billed to client. This may be at cost or as a Flat Rate (see "W" below) and will be specified by client at time of contract signing. The startup fee alone does not allow for usage; rather, it lays the electronic and human resources groundwork for usage by way of the one of the below designations.	\$7,950
D.	Expedited Implementation Fee. Guarantees implementation within one week. Only available with Basic or Standard options. * Client must provide prevailing wages expeditiously. Not applicable to projects with NY and NJ state prevailing wages.	\$1,000
E.	Start-up fee, OnSite module. The start-up fee pays for the following LCPtracker service: (1) Configuration and setup of OnSite module, including mapping of one form.	\$500
F.	National Accounts: New database/office start-up fee. (Must have a minimum of 10, separate offices/databases implemented.) The start-up fee pays for the following LCPtracker service: (1) Setup of LCPtracker's Client's electronic administrative account; (2) Configuration of LCPtracker software per Client's needs; (3) Three Administrative web training sessions for new staff on software updates; (4) Unlimited Contractor web training sessions as reasonably scheduled by LCPtracker; (5) One prevailing wage data load (up to eight hours of load time); (6) Training and consulting regarding how to load prevailing wage data; (7) Unlimited relevant data storage for the term of LCPtracker's Client's contract, after which all data will be archived for 3 years; and (8) All regular software updates. The start-up fee alone does not allow for usage; rather, it lays the electronic and human resources groundwork for usage by way of the one of the below designations.	\$2,500

G.	National Accounts: New database/office start-up fee, with on-site, in person training. (Must have a minimum of 10, separate offices/databases implemented.) This start-up fee pays for the following LCPtracker service: : (1) Setup of LCPtracker's Client's electronic administrative account; (2) Configuration of LCPtracker software per Client's needs; (3) Three Administrative web training sessions for new staff on software updates; (4) One day of in person training at LCPtracker's Client's location ; (4) Unlimited Contractor web training sessions as reasonably scheduled by LCPtracker; (5) One prevailing wage data load (up to eight hours of load time); (6) Training and consulting regarding how to load prevailing wage data; (7) Unlimited relevant data storage for the term of LCPtracker's Client's contract, after which all data will be archived for 3 years; and (8) All regular software updates. Travel costs will be billed to client. This may be at cost or as a Flat Rate (see "W" below) and will be specified by client at time of contract signing. The startup fee alone does not allow for usage; rather, it lays the electronic and human resources groundwork for usage by way of the one of the below designations	\$4,000		
H.	Bulk project license fee, for LCPtracker. The bulk project license fee for LCPtracker pays for the following LCPtracker service: (1) Unlimited administrative users; (2) Unlimited contractor access; (3) Phone and email technical support for administrative users; (4) Phone and email technical support for contractors; (5) Web-based training for all contractors; and (6) Supplemental online video training.	#	Construction Cost up to	Amount
		1	\$5 million	\$3,450
		2	\$10 million	\$6,700
		3	\$25 million	\$10,000
		4	\$50 million	\$17,500
		5	\$100 million	\$23,000
		6	\$200 million	\$29,500
		7	\$300 million	\$37,500
		8	\$400 million	\$44,500
		9	\$500 million	\$52,000
		10	\$750 million	\$58,500
		11	\$1 billion	\$65,000
		12	\$2 billion	\$75,000
		13	\$4 billion	\$107,000
		14	\$6 billion	\$138,000
		15	\$8 billion	\$167,500
		16	\$10 billion	\$196,000
		17	Please Note: For Bulk Contracts \$2 Billion & Above, you can choose to increase your level in \$500 million increments.	Base Level Cost (\$83.3k/\$115.3k/\$146.3k/ \$175.8k/\$204.3k) + \$8,300 per each additional \$500 million.
I.	Single project license fee, for LCPtracker. The single project license fee for LCPtracker pays for the following LCPtracker service: (1) Unlimited administrative users; (2) Unlimited contractor access; (3) Phone and email technical support for administrative users; (4) Phone and email technical support for contractors; (5) Web-based training for all contractors; and (6) Supplemental online video training.	#	Construction Cost up to	Amount
		1	\$5 million	\$1,100
		2	\$10 million	\$2,400
		3	\$25 million	\$3,500
		4	\$50 million	\$4,600
		5	\$100 million	\$6,700
		6	\$250 million	\$9,800
		7	\$500 million	\$12,000
		8	\$ 1 billion	\$14,400
		9	\$ 2 billion	\$17,500
		10	Please Note: For projects that are larger than \$2 Billion, an incremental fee will be added for every additional \$500 Million	\$17,500 + \$3,200/each additional \$500 million over \$2 billion.

			over the \$2 Billion base price level.	
J.	Bulk project license fee , for Daily Reporter. The bulk project license fee Daily reporter pays for the following LCPtracker service: Use of Daily Reporter, in order for contractors to electronically input, track, and report all daily log information.	#	Construction Cost up to	Amount for unlimited # of contractors
		1	\$5 million	\$1,800
		2	\$10 million	\$3,300
		3	\$25 million	\$5,000
		4	\$50 million	\$8,800
		5	\$100 million	\$11,600
		6	\$200 million	\$15,000
		7	\$300 million	\$18,800
		8	\$400 million	\$22,000
		9	\$500 million	\$26,000
		10	\$750 million	\$29,000
		11	\$1 billion	\$32,400
		11	\$2 billion	\$37,600
		12	\$4 billion	\$53,600
		13	\$6 billion	\$69,000
		14	\$8 billion	\$83,700
		15	\$10 billion	\$98,000
		16	Please Note: For Bulk Projects \$2 billion and above, you can choose to increase your level in \$500 million increments.	Base Level Cost (\$41.8k/\$57.8k/\$73.2k/\$87.9k/\$102.2k) + \$4,200 per each additional \$500 million.
K.	Single project license fee , for Daily Reporter. The single project license fee Daily reporter pays for the following LCPtracker service: Use of Daily Reporter, in order for contractors to electronically input, track, and report all daily log information.		# of Subcontractors	Annual Amount
		1	Project with < 20 subcontractors	\$2,500
		2	Project with > 20 subcontractors	\$5,000
L.	Bulk project license fee , for OnSite module. The bulk project license fee OnSite module pays for the following LCPtracker service: Use of OnSite, in order for administrators to electronically input, track, and report all site interview information.	#	Construction Cost up to	Amount for unlimited # of contractors
		1	\$5 million	\$1,500
		2	\$10 million	\$1,500
		3	\$25 million	\$2,000
		4	\$50 million	\$2,600
		5	\$100 million	\$3,000
		6	\$200 million	\$3,000
		7	\$300 million	\$4,000
		8	\$400 million	\$4,000
		9	\$500 million	\$5,200
		10	\$750 million	\$5,200
		11	\$1 billion	\$6,200
		11	\$2 billion	\$7,200
		12	\$4 billion	\$10,300
		13	\$6 billion	\$13,400
		14	\$8 billion	\$15,500
		15	\$10 billion	\$18,500
		16	Please Note: For Bulk Projects \$2 billion and above, you can choose to increase your level in \$500 million increments.	\$18,500 + \$800 per each additional \$500 million over \$2 billion.
M.	Single project license fee , for OnSite module. The single project license fee for the OnSite module pays for the following LCPtracker service: Use of OnSite, in order for administrators to electronically input, track, and report all site interview information.	#	Construction Cost up to	Amount for unlimited # of contractors
		1	\$5 million	\$500
		2	\$10 million	\$800
		3	\$25 million	\$1,000
		4	\$50 million	\$1,300
		5	\$100 million	\$1,500

		6	\$250 million	\$2,000
		7	\$500 million	\$3,000
		8	\$1 billion	\$4,000
		9	\$2billion	\$5,200
		10	Please Note: For projects that are larger than \$2 Billion, an incremental fee will be added for every additional \$500 Million over the \$2 Billion base price level..	\$5,200 + \$900/each additional \$500 million over \$2 billion.
N.	Interfaces to external client systems. This license to interface to an external client system allows data from client's financial and/or procurement systems to interface with the LCPtracker system. This assumes the data is in a ready-to-read, unduplicated, clean, well-defined and approved electronic format. Any additional work required to clean up data will be billed at an hourly rate. a. Creation of external interface (per data group, i.e., project, contractor or payroll data) b. Maintenance of external interfaces	\$5,950/interface \$1,950/year/interface		
O.	Area Look Up. Under this service, LCPtracker will integrate to client GIS systems in order for employees to be auto-assigned to client-defined geographic areas. a. Set up fee (one-time) b. Annual license fee (includes one (1) update to map per year) c. Additional update fee (only if client requests, i.e., changes have been made to geographic areas)	\$2,500/geographic area \$2,500/geographic area \$2,500/geographic area		
P.	Prevailing wage input & maintenance. Under this service, LCPtracker will on a routine basis check for all new relevant modifications, and update such as changes occur. Please note that, under this service, LCPtracker's client must (a) electronically send to LCPtracker, all new wage decisions; (b) verify the accuracy of the relevant wages; (c) assign the relevant wages to their corresponding projects; (d) "craft match" for California vs. Davis-Bacon wage comparison s; and, (e) notify LCPtracker, of terminations of applicable wage decisions.	\$125/hour		
Q.	Training of additional administrators for existing LCPtracker's Clients, via the internet. Under this service, LCPtracker, will train, via the internet, additional administrators for existing LCPtracker, Clients. That training will consist of: (a) web based sessions, lasting approximately three hours each; (b) An overview of the validation and background database settings; (c) Teaching on various aspects of the admin database; and, (d) An overview of specific account settings. a. 2 Sessions b. 1 Session	\$1,250/2 sessions \$625/session		

R.	Training of additional administrators for existing LCPtracker's Clients, in person. Under this service, LCPtracker, will train, in person, at LCPtracker's Client's location , additional administrators for existing LCPtracker Clients. That training will consist of: (a) One session; (b) An overview of the validation and background database settings; (c) Teaching on various aspects of the admin database; and, (d) An overview of specific account settings. Travel costs will be billed to client. This may be at cost or as a Flat Rate (see "X" below) and will be specified by client at time of contract signing.	\$1,500/session
S.	Back-up Data DVD/Flash drive. Under this service, LCPtracker will provide a back-up DVD for certain data. The data to be included is within the sole discretion of LCPtracker.	\$525/DVD (excluding tax)
T.	Active Database Fee. Under this service, LCPtracker, will keep open databases where there are no active projects. a. Monthly fee b. Annual fee	\$100/month \$1,200/year
U.	Exclusive, Web-based Subcontractor Training. This is for an exclusive web class for the Administrator's contractors only, no charge classes are available weekly that are not exclusive.	\$250/web session
V.	Development , customization, and other similar software related services	\$275/hour
W.	Flat Rate Travel Fee , for LCPtracker staff to travel to onsite trainings. Includes airfare, hotel, transportation for one night.	\$1,200
X.	Custom Documentation	\$125/hour
Y.	Project Management Services (beyond standard implementation.)	\$150/hour
Z.	Mapping Additional OnSite Forms	\$500.00/form
AA.	Re-activation of an Inactive Database	\$825.00/Database Reactivation

Schedule Two

This attachment contains the pricing terms.

a) Unless otherwise stated, the prices stated in Schedule One cover one year of service.

b) This contract will renew annually, on an automatic basis each year on the anniversary date of this contract, unless either party to this contract gives timely written notice that it does not want such renewal.

c) The annual license fee will remain at the same price level from year to year, unless one of the following occurs:

- 1.) *Applicable for Bulk Purchases:* The Construction Costs increase at any time throughout the year preceding the renewal (if the sum of all active construction values for projects entered in LCPtracker exceed the level purchased in any month within the contract year, the next construction level difference will be invoiced on a pro-rated basis. The client will only pay the overage amount for the number of months left in the contract year. This invoice becomes due and payable upon receipt.);
- 2.) The Construction Cost increases beyond the previously purchased level at the time of renewal;
- 3.) Change orders increase the construction value(s) of projects and result in an increased volume beyond the previously purchased price level (applicable to both Bulk and Single Project Pricing Plans; subject to terms designated in section d in this schedule)
- 4.) LCPtracker's Client has no active projects at the time of renewal and LCPtracker's Client wishes to keep its account open. (In such case the fee stated in "N" of Schedule One applies.)
- 5.) "Applicable for Bulk Purchases: At time of renewal, and if the total Construction Cost (of all active projects) is decreased from the preceding year's level, LCPtracker's Client may request to reduce the LCPtracker level which was purchased for the preceding year. The lower construction level will be invoiced."

d) Change orders that increase the budget of a project will not need to be updated in LCPtracker unless they collectively exceed 25% of the preexisting project's budget. If this occurs, the adjustments to the budget value must be reflected in LCPtracker. These adjustments will only result in an additional fee if the volume of the change order increases the total value above the previous price level (the fee would be the difference between the two price levels) This is applicable for both Billing Plans:

- 1.) Plan A (Bulk Pricing) will result in an overage charge only if the increase causes the client's total active project value to exceed the previously purchased Bulk capacity.
- 2.) Plan B (Per Project Pricing) will result in an additional fee only if the adjustment increases the individual project's construction value above the previous single project price level.

e) Fees for those services stated in "A", "B", "C", "D", "E", "F", "G", "N-a", and "O-a" are one-time fees that are due on the date of this contract.

f) Fees for those services stated in "H", "I", "J", "K", "L", "M", "N-b", and "O-b" on Schedule One, are due on the date of this contract, and then annually on the date of the anniversary of the date of this contract.

g) Fees for those services stated in "O-c", "P", "Q-a", "Q-b", "R", "S", "T-a", "T-b", "U", "V", "W", "X", "Y", "Z", and "AA" on Schedule One are due at the time the service is delivered.

h) LCPtracker's Client shall inform LCPtracker of the completion of each project within 10 days of such completion. Said informing shall be accomplished in that manner prescribed by and as part of the Licensed Software.

i) LCPtracker reserves the right to verify the Construction Cost.

j) The prices and terms are subject to change at the sole discretion of LCPtracker. A thirty (30) day notice will be provided to LCPtracker's Clients of such changes.

k) LCPtracker's Client may request an audit of the accuracy of the Licensed Software's performance as to LCPtracker's Client. If such an audit is requested a charge of \$200/hour will be charged to LCPtracker's Client for staff and resources used by LCPtracker to honor such a request.

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