

# **MONTHLY FINANCIAL STATUS REPORT**

**July 2020** 

#### Financial Status Report as of July 31, 2020

This report summarizes the City's financial performance for the month ended July 31, 2020. Financial analysis for the report is provided for the General Fund, select Special Revenue Funds, Enterprise Operating Funds, and Capital Improvement Funds. Financial information included in this report is unaudited.

#### **General Fund**

The General Fund is the major operating fund for the City and includes multiple programs, services, and activities for the residents and businesses of the City. The adopted budget for operating revenues and expenditures for fiscal year 2020/21 was \$286.9 million. The amended budget for revenues and expenditures was amended to \$291.4 million to reflect carryover appropriations from fiscal year 2019/20 and various budget amendments approved by the City Council through July 2020.

While it is very early in the fiscal year, General Fund revenues are currently expected to end the year below budget due to the COVID-19 impacts. When the FY 2020/21 budget was adopted, there was limited data regarding the COVID-19 impacts and significant uncertainty regarding the length and depth of the associated shutdowns. The budget did assume reductions in various categories to account for the anticipated COVID-19 impacts, with the largest reductions in the transient occupancy tax and sales tax categories. With a few months of additional data and the continued implementation of COVID-19 safety precautions, further downward adjustments are expected to be brought forward.

The lower collection level is expected to be partially offset by General Fund expenditure savings. Through July, expenditures are tracking below budget and this trend is expected to continue as departments continue to control expenditures through various cost control measures. Some departments have also significantly changed their operations to comply with the COVID-19 safety measures.

With the shelter-in-place and other actions residents and businesses have been taking to reduce the spread of the virus, economic activity in this region and throughout the country has experienced a

**U.S.** unemployment rate

significant decline. This is evidenced in various economic indicators, some of which have begun to show some improvement.

On a national level, the unemployment rate remains high at 8.4% in August 2020. This rate, however, was well below the record setting high of 14.7% in April 2020.

The drop brings the unemployment rate below the peak of the last recession a decade ago, when unemployment briefly hit 10 percent, but joblessness is still higher than the peak of many past recessions.

# 14.7% in April 10 8.4% in August, down 1.8 points from July January 2019 August 2020 Note: Seasonally adjusted

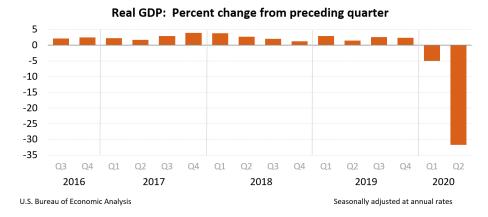
THE WASHINGTON POST

Source: Labor Department

# Financial Status Report as of July 31, 2020

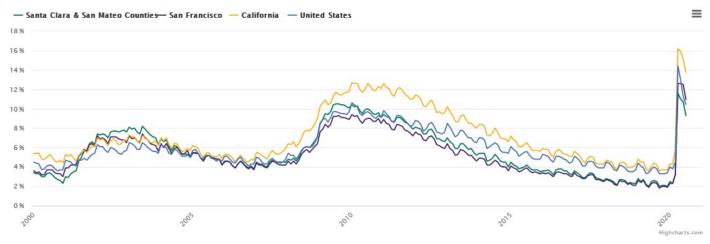
"We still have a long way to go," said Beth Ann Bovino, chief U.S. economist for S&P Global.1

In the second quarter 2020, the Gross Domestic Product (GDP) declined by almost 32% as a result of the COVID-19 safety precautions. This is the largest contraction ever experienced, pushing the economy into a recession. The recovery will depend on the capacity of the county to control the pandemic and avoid more waves of infection.<sup>2</sup>



Significant impacts are also expected on the State and local level. After the State's largest increase in the unemployment rate in April 2020, the California unemployment rate has continued to improve to 13.3% by July 2020. The unadjusted unemployment rate in the San Jose-Sunnyvale-Santa Clara Metropolitan Statistical Area (MSA) was 9.4% in July 2020, down from a revised 10.8% in June 2020 but significantly higher than the July 2019 level of 2.8%.<sup>3</sup>

# Monthly Unemployment Rate Santa Clara & San Mateo Counties, San Francisco, California, and the United States



<sup>&</sup>lt;sup>1</sup> https://www.nytimes.com/live/2020/09/04/business/stock-market-today-coronavirus

<sup>&</sup>lt;sup>2</sup> https://tradingeconomics.com/united-states/gdp-growth

<sup>&</sup>lt;sup>3</sup> https://www.labormarketinfo.edd.ca.gov/file/lfmonth/sjos\$pds.pdf

#### Financial Status Report as of July 31, 2020

Santa Clara's General Fund revenues have been significantly impacted and this impact is expected to continue over the longer term based on the current economic situation. In FY 2020/21, a General Fund shortfall of almost \$23 million was addressed in the revised FY 2020/21 budget approved in June 2020 with the use of the Budget Stabilization Reserve. Additional downward revenue adjustments and budget balancing actions are expected to be brought forward during the year.

The City currently has \$57 million in the Budget Stabilization Reserve to address any negative balance after factoring in the use of \$22.7 million of this reserve in the FY 2020/21 budget. Staff will closely monitor the City's financial performance during this uncertain time and provide updates as part of future Monthly Financial Reports.

## Financial Status Report as of July 31, 2020

#### **General Fund Revenues**

As of July 31, 2020, \$2.1 million or 1.0% of the General Fund estimated revenue was received. This very low collection level through July is largely due to the timing of payments. In some categories, the revenues received in July account for activity that occurred in FY 2019/20 and those revenues are accrued back to that year. In other cases, such as property tax, most payments are scheduled to occur later in the fiscal year. Revenues were below the prior year due to a one-time settlement payment of \$5.0 million that was received last year. While there is limited data available, revenues are currently expected to end the year below budget as a result of the COVID-19 impacts as discussed below.

#### Financial Status Report as of July 31, 2020

# CITY OF SANTA CLARA GENERAL FUND REVENUES OVERVIEW AND COMPARISON BY TYPE

|                                       |                | FISCAL YEA        | AR 2020/21               |                        | PY RE                    | VENUE COMPARIS                  | ON                   |
|---------------------------------------|----------------|-------------------|--------------------------|------------------------|--------------------------|---------------------------------|----------------------|
| Function                              | Adopted Budget | Amended<br>Budget | Actual Through 7/31/2020 | Percentage<br>Received | Actual Through 7/31/2019 | \$<br>Change From<br>Prior Year | Percentage<br>Change |
| TAXES                                 |                |                   |                          |                        |                          |                                 |                      |
| Sales Tax                             | \$ 55,600,000  | \$ 55,600,000     | \$ (59,873)              | -0.11%                 | \$ -                     | \$ (59,873)                     | N/A                  |
| Property Tax                          | 66,982,000     | 66,982,000        | -                        | 0.00%                  | (32)                     | 32                              | -100.00%             |
| Transient Occupancy Tax               | 17,625,000     | 17,625,000        | (225,789)                | -1.28%                 | (14,341)                 | (211,448)                       | 1474.43%             |
| Other Taxes                           | 5,938,000      | 5,938,000         | 203,263                  | 3.42%                  | (198,484)                | 401,747                         | -202.41%             |
| Total Taxes                           | 146,145,000    | 146,145,000       | (82,399)                 | -0.06%                 | (212,857)                | 130,458                         | -61.29%              |
| ICENSES & PERMITS                     |                |                   |                          |                        |                          |                                 |                      |
| Business Licenses                     | 934,000        | 934,000           | 91,148                   | 9.76%                  | 65,378                   | 25,770                          | 39.42%               |
| Fire Operation Permits                | 2,375,000      | 2,375,000         | 174,292                  | 7.34%                  | 188,505                  | (14,213)                        | -7.54%               |
| Building Permits                      | 5,700,000      | 5,700,000         | 500,004                  | 8.77%                  | 337,238                  | 162,766                         | 48.26%               |
| Electric Permits                      | 475,000        | 475,000           | 54,058                   | 11.38%                 | 24,520                   | 29,538                          | 120.46%              |
| Plumbing Permits                      | 428,000        | 428,000           | 38,125                   | 8.91%                  | 22,239                   | 15,886                          | 71.43%               |
| Mechanical Permits                    | 380,000        | 380,000           | 38,645                   | 10.17%                 | 19,890                   | 18,755                          | 94.29%               |
| Miscellaneous Permits                 | 92,000         | 92,000            | 8,827                    | 9.59%                  | 12,003                   | (3,176)                         | -26.46%              |
| <b>Total Licenses &amp; Permits</b>   | 10,384,000     | 10,384,000        | 905,099                  | 8.72%                  | 669,773                  | 235,326                         | 35.14%               |
| INES & PENALTIES                      | 1,570,000      | 1,570,000         | 4,978                    | 0.32%                  | 34,642                   | (29,664)                        | -85.63%              |
| NTERGOVERNMENTAL                      | 226,000        | 226,000           | (25,079)                 | -11.10%                | 4,999,293                | (5,024,372)                     | -100.50%             |
| HARGES FOR SERVICES                   | 37,174,855     | 37,174,855        | 1,597,639                | 4.30%                  | 1,452,909                | 144,730                         | 9.96%                |
| ONTRIBUTION IN LIEU                   | 23,699,830     | 23,699,830        | -                        | 0.00%                  | -                        | -                               | N/A                  |
| SE OF MONEY & PROPERTY                |                |                   |                          |                        |                          |                                 |                      |
| Interest                              | 5,246,000      | 5,501,000         | (941,418)                | -17.11%                | 512,413                  | (1,453,831)                     | -283.72%             |
| Rent                                  | 9,407,909      | 9,407,909         | 602,974                  | 6.41%                  | 663,134                  | (60,160)                        | -9.07%               |
| Total Use of Money & Property         | 14,653,909     | 14,908,909        | (338,444)                | -2.27%                 | 1,175,547                | (1,513,991)                     | -128.79%             |
| IISCELLANEOUS REVENUES<br>AND PROCEED | 350,000<br>-   | 350,000<br>-      | 8,250<br>-               | 2.36%<br>N/A           | 31,755<br>-              | (23,505)<br>-                   | -74.02%<br>N/A       |
| THER FINANCING SOURCES                |                |                   |                          |                        |                          |                                 |                      |
| Operating Transfer In - Storm Drain   | 1,460,000      | 1,460,000         | 1,460,000                | 100.00%                | _                        | 1,460,000                       | N/A                  |
| Operating Transfer In - Reserves      | 38,952,083     | 38,952,083        | 38,952,083               | 100.00%                | _                        | 38,952,083                      | N/A                  |
| Operating Transfer In - Fund Balances |                | 4,273,692         | 4,273,692                | 100.00%                | _                        | 4,273,692                       | N/A                  |
| Operating Transfer In - Miscellaneous | 2,527,419      | 2,547,419         | 2,547,419                | 100.00%                | _                        | 2,547,419                       | N/A                  |
| Total Other Financing Sources         | 42,939,502     | 47,233,194        | 47,233,194               | 100.00%                |                          | 47,233,194                      | N/A                  |
| TADIUM OPERATION                      |                |                   |                          |                        |                          |                                 |                      |
| Charges for Services                  | 9,102,263      | 9,102,263         | 24,156                   | 0.27%                  | 83,398                   | (59,242)                        | -71.04%              |
| Rent and Licensing                    | 647,500        | 647,500           | <u>-</u> -, 100          | 0.00%                  | -                        | (00,242)                        | N/A                  |
| Total Stadium Operation               | 9,749,763      | 9,749,763         | 24,156                   | 0.25%                  | 83,398                   | (59,242)                        | -71.04%              |
| OTAL GENERAL FUND                     | \$ 286,892,859 | \$ 291,441,551    | \$ 49,327,394            | 16.93%                 | \$ 8,234,460             | \$ 41,092,934                   | 499.04%              |

<sup>(1)</sup> Negative sales tax revenue resulting from accrual of revenue that has not yet been received. Revenue is anticipated in August 2020.

#### **General Fund Revenues**

**Sales Tax:** The City of Santa Clara sales tax rate is 9.0%, of which the City receives 1.0%. As of July 31, 2020, no sales tax revenue has been booked. Given the timing of payments, the sales tax payments received in July accounted for activity in the prior fiscal year and those funds were accrued to last year. The negative amount shown in the table above represents a small accrual of sales tax revenue to the prior year. While no sales tax receipts are reflected through July, the City recently received information on the City's Sales Tax receipts for the second quarter of 2020. Collections in that

<sup>(2)</sup> The Operating Transfer In - Fund Balances includes the carryover encumbrances of open purchase orders as of June 30, 2020 and mid year budget amendment from reserves.

#### Financial Status Report as of July 31, 2020

quarter declined 15.4% when compared to the second quarter of 2019 and reflects the first full quarter impacted by COVID-19. This follows a decline of 10.9% in the first quarter of 2020. In the second quarter of 2020, the county pool, which accounts for internet sales, was up 7.4% from the same quarter in the prior year. However, the City's portion of the pool, totaling \$2.6 million, was down 5.9% as a result of a City of San Jose online retail agreement that resulted in a larger share of internet sales allocated to that City. In the second quarter 2020, all economic sectors in Santa Clara also experienced declines when compared to the second quarter 2019, with the largest drops in the Food Products (down 47.0%), General Retail (down 46.5%), and Transportation (down 41.5%) sectors. Smaller declines were also experienced in the Construction (down 20.6%) and Business-to-Business (down 8.2%) sectors. Based on lower actual collections and the continuation of the COVID-19 safety precautions, it is anticipated that revenues may fall below the budgeted estimate of \$55.6 million by approximately \$5.0 million. Data for the third quarter 2020 will be available in November 2020.

**Property Tax:** No property tax receipts were received in July 2020. The majority of property tax revenue is collected in January and April each year. Based on initial information from the County of Santa Clara, property tax receipts would fall approximately \$1.0 million below the budgeted estimate of \$67.0 million if the City does not receive excess Education Revenue Augmentation Fund (ERAF) revenues in FY 2020/21 that are budgeted at \$2.0 million. Beginning in 1992, agencies have been required to reallocate a portion of property tax receipts to the ERAF, which offsets the State's General Fund contributions to school districts under Proposition 98. However, once there are sufficient funds in ERAF to fulfill obligations, the remainder is to be returned to the taxing entities that contributed to it. The State of California is challenging the calculation of the excess ERAF revenue distribution to local jurisdictions. If excess ERAF funds are received, receipts would slightly exceed the budgeted estimate. The secured property tax growth is expected to reach approximately 7.5% in FY 2020/21.

**Transient Occupancy Tax (TOT):** TOT is calculated as a percentage of City hotel/motel room charges. The City's current TOT rate is 9.5%. Through July 31, 2020, no revenue has been received in this category. Similar to the sales tax, the negative year-to-date amount reflects an accrual amount. TOT has been impacted severely by COVID-19. To meet the budgeted estimate of \$17.6 million, collections would need to reach almost \$1.5 million per month. Actual collections have been tracking well below this level with monthly receipts averaging \$0.2 million in the last quarter when adjusted for the timing of payments. Assuming receipts improve from this extremely low collection level, TOT revenues may fall below the budgeted estimate by approximately \$11 million.

**Other Taxes**: Includes franchise tax and documentary transfer tax. The City has collected \$0.2 million through July, which is 3.4% of the budgeted estimate of \$5.9 million. Receipts through July reflect franchise tax collections. This is an increase in collections compared to the same period last fiscal year, primarily due to differences in the revenue accruals. No documentary transfer tax revenue is reflected through July as the receipts received in July were accrued to the prior fiscal year. Growth of approximately 1% from the prior year is needed to meet the revenue estimate.

Licenses & Permits: Includes business licenses, building permits, and other building and planning permits and fees. Overall licenses and permits revenue collections are slightly above par and totaled

## Financial Status Report as of July 31, 2020

\$0.9 million, or 8.7% of the budget of \$10.4 million. These collections are 35.1% higher than the collection level experienced through the same period last fiscal year. For the building development revenues, any excess revenues over expenditures will be placed in the Building Inspection Reserve. This reserve is also available to cover any difference if revenues fall below the expenditure level.

**Fines & Penalties:** Includes vehicle, parking, court fines, and miscellaneous penalty fines. The revenue collected in this category through July of \$5,000 is lower than the prior year actual collection level of \$35,000 as a result of lower activity levels in the collection charges and library and traffic fines accounts. Given restricted activity levels as a result of COVID-19, collections in this category are anticipated to come in lower than the budgeted estimate of \$1.6 million.

**Intergovernmental:** Includes motor vehicle fees, state homeowner tax relief, state mandated reimbursement and redistribution of land sale proceeds and ground leases from the Successor Agency. Through July 31, 2020, the negative balance of \$25,000 reflects an accrual of miscellaneous revenue items.

**Charges for Services:** Includes various plan check and zoning-related fees, engineering fees, administrative fees, and community service revenue from various recreational activities. Through July 31, 2020, collections totaled \$1.6 million or 4.3% of the budget. This reflects a slight increase compared to last year's collections through the same period of \$1.5 million, particularly in the fire construction permits and plan check and sign fees. However, as a result of the COVID-19 safety precautions, the revenues from various recreational activities are expected to fall well below the budget.

**Contribution in Lieu:** In accordance with the City's charter, Silicon Valley Power pays 5.0% of gross revenues as contribution-in-lieu of taxes. These revenues provide funding for general government services such as public safety, public works, parks and recreation, library, and administration. Through July, no revenues have been received. Growth of 4% from the prior year is needed to meet the budgeted estimate of \$23.7 million.

**Use of Money & Property**: Includes realized investment income and rental income. Interest income and rent revenue collections totaled a negative \$0.3 million, reflecting an accrual in the interest accounts. The collections through July 31, 2020 are significantly lower than prior year collections primarily due to the timing of payments.

**Miscellaneous Revenues:** Includes various sources, such donations, damage recovery, sale of scrap, and one-time miscellaneous revenues. As of July 31, 2020, collections of \$8,250 were 74% lower than collections through the same period last fiscal year. Collections in this category can vary significantly from year to year.

**Stadium Operation:** The revenue for Stadium Operations totaled approximately \$24,000 through July 31, 2020, which reflects charges for services.

#### Financial Status Report as of July 31, 2020

#### **General Fund Expenditures**

As of July 31, 2020, \$41.2 million or 14.1% of the General Fund operating budget had been expended. Overall, expenditures in the General Fund are within budgeted levels through July. Departmental expenditures totaled \$16.1 million, or 6.2% of the budget, which is below the par level of 8.3% of the budget. Several cost-control measures that were implemented last fiscal year remain in place to generate expenditure savings to partially offset the drop in revenues associated with COVID-19. These measures include a hiring freeze and controls around overtime, as-needed staff, marketing, travel, technology and vehicle purchases. With these measures and restricted activity levels due to COVID-19, expenditures are expected to end the year below budget.

CITY OF SANTA CLARA
GENERAL FUND
EXPENDITURES OVERVIEW AND COMPARISON BY FUNCTION

|  |                | FISCAL YE         | AR 2020/21               |                    | PY EXPE                  | NDITURES COMPA                  | RISON                |
|--|----------------|-------------------|--------------------------|--------------------|--------------------------|---------------------------------|----------------------|
| Function                                   | Adopted Budget | Amended<br>Budget | Actual Through 7/31/2020 | Percentage<br>Used | Actual Through 7/31/2019 | \$<br>Change From<br>Prior Year | Percentage<br>Change |
| GENERAL GOVERNMENT                         |                |                   |                          |                    |                          |                                 |                      |
| Non-Departmental                           | \$ 7.849.688   | \$ 8.148.783      | \$ 109,810               | 1.35%              | \$ 429.841               | \$ (320,031)                    | -74.45%              |
| City Council                               | 834.241        | 834,241           | 44,081                   | 5.28%              | 71.287                   | (27,206)                        | -38.16%              |
| City Clerk                                 | 2.070.555      | 2.091.412         | 86,491                   | 4.14%              | 93.338                   | (6,847)                         | -7.34%               |
| City Manager                               | 6,125,034      | 6,415,938         | 463.864                  | 7.23%              | 379.668                  | 84,196                          | 22.18%               |
| City Attorney                              | 2.716.125      | 2.730.674         | 175.166                  | 6.41%              | 162.360                  | 12.806                          | 7.89%                |
| Human Resources                            | 4,477,933      | 4,695,273         | 228.114                  | 4.86%              | 307.094                  | (78,980)                        | -25.72%              |
| Finance                                    | 17,456,419     | 17,951,242        | 1,010,036                | 5.63%              | 1,210,770                | (200,734)                       | -16.58%              |
| Total General Government                   | 41,529,995     | 42,867,563        | 2,117,562                | 4.94%              | 2,654,358                | (536,796)                       | -20.22%              |
| PUBLIC WORKS                               | 24,287,567     | 24,893,684        | 1,695,798                | 6.81%              | 1.746.675                | (50,877)                        | -2.91%               |
| COMMUNITY DEVELOPMENT                      | 17,233,763     | 18,464,507        | 901,108                  | 4.88%              | 1,103,189                | (202,081)                       | -18.32%              |
| PARKS AND RECREATION                       | 22,987,124     | 23,738,192        | 1,053,894                | 4.44%              | 1,432,924                | (379,030)                       | -26.45%              |
| PUBLIC SAFETY                              |                |                   |                          |                    |                          |                                 |                      |
| Fire                                       | 58,731,539     | 59,195,497        | 4,146,213                | 7.00%              | 4,615,170                | (468,957)                       | -10.16%              |
| Police                                     | 78,033,073     | 78,118,360        | 5,498,407                | 7.04%              | 5,688,740                | (190,333)                       | -3.35%               |
| Total Public Safety                        | 136,764,612    | 137,313,857       | 9,644,620                | 7.02%              | 10,303,910               | (659,290)                       | -6.40%               |
| LIBRARY                                    | 11,905,848     | 11,968,930        | 669,913                  | 5.60%              | 749,794                  | (79,881)                        | -10.65%              |
| DEPARTMENTAL TOTAL                         | 254,708,909    | 259,246,733       | 16,082,895               | 6.20%              | 17,990,850               | (1,907,955)                     | -10.61%              |
| OTHER FINANCING USES                       |                |                   |                          |                    |                          |                                 |                      |
| Operating Transfer Out - Miscellaneous     | 10,445         | 10,445            | 10,445                   | 100.00%            | -                        | 10,445                          | N/A                  |
| Operating Transfer Out - Debt Services     | 2,500,344      | 2,500,344         | 2,500,344                | 100.00%            | -                        | 2,500,344                       | N/A                  |
| Operating Transfer Out - Maintenance Dtrct | 990,929        | 990,929           | 990,929                  | 100.00%            | -                        | 990,929                         | N/A                  |
| Operating Transfer Out - Cemetery          | 771,769        | 771,769           | 771,769                  | 100.00%            | -                        | 771,769                         | N/A                  |
| Operating Transfer Out - CIP               | 19,678,672     | 19,678,672        | 19,678,672               | 100.00%            | -                        | 19,678,672                      | N/A                  |
| Operating Transfer Out - Reserves          | 924,654        | 924,654           | 924,654                  | 100.00%            |                          | 924,654                         | N/A                  |
| Total Other Financing Uses                 | 24,876,813     | 24,876,813        | 24,876,813               | 100.00%            | -                        | 24,876,813                      | N/A                  |
| STADIUM OPERATION                          | 7,307,137      | 7,318,006         | 214,616                  | 2.93%              | 413,488                  | (198,872)                       | -48.10%              |
| TOTAL GENERAL FUND                         | \$ 286,892,859 | \$ 291,441,552    | \$ 41,174,324            | 14.13%             | \$ 18,404,338            | \$ 22,769,986                   | 123.72%              |

#### Financial Status Report as of July 31, 2020

#### **General Fund Expenditures**

Below is an explanation of certain budget to actual expenditure variances by program. Other program expenditures not described below are within expectations.

**Non-Departmental:** Includes expenditures that are not attributable to a single department, but a function of the City in general. Through July 31, 2020, expenditures were \$0.1 million, or 1.4% of the budget. This low expenditure level is 74.5% below the prior fiscal year.

**City Council:** Through July 31, 2020, expenditures were 5.3% of the budget, which is below par for this time of year. This spend level is also 38% lower than that of last year through the same period. As a result of the cost reduction measures taken by the City in April of last fiscal year, departments, citywide, eliminated or reduced as-needed staffing. The decrease in the City Council actuals is a result of that reduction.

**City Manager:** The actual expenditures through July 31, 2020 were at 7% of the budget, which is close to par for this time of the year. Through the same period last fiscal year, expenditures are higher by 22%. This reflects higher spending related to the Small Business Assistance Program.

**City Attorney:** Actual expenditures through July totaled \$0.2 million, which is below par. Compared to last year; however, expenditures are approximately 7% higher. This reflects higher costs in the salary and benefits categories due to one additional position approved by the City Council for FY 2020/21.

**City Clerk:** Through July 31, 2020, actual expenditures were \$0.1 million or 4% of the budget. This is slightly lower than last year's spending through the same period, primarily due to lower spending in the materials, services, and supplies categories.

**Community Development:** This department consists of three divisions: Planning, Building, and Housing and Community Services. Through July, departmental expenditures of \$0.9 million were at 5% of the budget, which is below par for this time of year.

**Fire Department:** Through July, actual expenditures totaled \$4.1 million, or 7% of the budget, which is on the par with the budget. These expenditures reflect an 11% decrease from expenditures through the same period last fiscal year. All COVID-19 related expenditures have been charged centrally to the Other City Department Operating Grant Trust Fund. The Fire Department has charged approximately \$0.2 million to this fund. Combined with the \$4.1 million charged in the General Fund, total Fire Department expenditures through July totaled \$4.3 million, or 7.2% of budget.

**Police Department:** Expenditures through July 31, 2020 are tracking at expected levels at \$5.5 million, or 7% of the budget; this is 4% lower than prior year expenditures through the same period. Similar to the Fire Department, Police Department expenditures related to COVID-19 have also been charged to the Other City Department Operating Grant Trust Fund. Through July, charges totaled approximately \$34,000.

# Financial Status Report as of July 31, 2020

**Stadium Operation:** Stadium operating expenditures are incurred first and billed on a reimbursement basis creating a timing difference in revenue recognition. Stadium expenditures totaled \$0.2 million through July 31, 2020 and are tracking below budgeted levels. Due to COVID-19, events at the Stadium have been cancelled or postponed causing a decrease in salary costs for public safety personnel and outside agency public safety costs.

# Financial Status Report as of July 31, 2020

#### **Special Revenue Funds**

The table below is a summary of revenues and expenditures of select Special Revenue Funds as of July 31, 2020. The amended budget for both reflects carryover appropriations from fiscal year 2019/20 in addition to various budget amendments approved by the City Council through July 2020. The revenues and expenditures through the end of July each totaled approximately \$0.3 million.

# CITY OF SANTA CLARA SPECIAL REVENUE FUNDS REVENUE AND EXPENDITURE - OVERVIEW AND COMPARISON BY FUND

|   | R   | EVENUES - FISC                                | AL YEAR 2020/2                           | PRIOR YEAR REVENUE COMPARISON     |  |                                 |  |  |
|---|---|---|--|-----------------------------------|--|---------------------------------|--|--|
| Fund<br>Description   | Adopted<br>Budget                             | Amended<br>Budget                             | Actual<br>Through<br>7/31/2020           | Percentage received               | Actual<br>Through<br>7/31/2019         | \$<br>Change From<br>Prior Year | Percent<br>Change                        |  |
| Housing Authority Fund<br>City Affordable Housing Fund<br>Housing Successor Fund<br>Housing and Urban Development | \$ 285,000<br>781,703<br>531,000<br>5,150,000 | \$ 285,000<br>781,703<br>531,000<br>5,150,000 | \$ 8,357<br>13,235<br>111,788<br>129,162 | 2.93%<br>1.69%<br>21.05%<br>2.51% | \$ 56,101<br>3,250<br>27,179<br>35,404 | 9,985<br>84,609                 | -85.10%<br>307.23%<br>311.30%<br>264.82% |  |
| TOTAL   | \$ 6,747,703                                  | \$ 6,747,703                                  | \$ 262,542                               | 3.89%                             | \$ 121,934                             | \$ 140,608                      | 115.31%                                  |  |

|   | EXP   | ENDITURES - FI                                    | SCAL YEAR 202                             | PRIOR YEAR EXPENDITURE COMPARISON |   |                                 |  |  |
|---|---|---|---|-----------------------------------|---|---------------------------------|--|--|
| Fund<br>Description   | Adopted<br>Budget                                 | Amended<br>Budget                                 | Actual<br>through<br>7/31/2020            | Percentage<br>used                | Actual<br>through<br>7/31/2019          | \$<br>Change From<br>Prior Year | Percent<br>Change                        |  |
| Housing Authority Fund<br>City Affordable Housing Fund<br>Housing Successor Fund<br>Housing and Urban Development | \$ 552,222<br>1,556,772<br>5,964,944<br>5,150,000 | \$ 587,822<br>2,017,150<br>6,162,712<br>5,897,929 | \$ 23,251<br>23,645<br>109,110<br>117,064 | 3.96%<br>1.17%<br>1.77%<br>1.98%  | \$ 8,004<br>89,670<br>19,675<br>364,277 | (66,025)<br>89,435              | 190.49%<br>-73.63%<br>454.56%<br>-67.86% |  |
| TOTAL   | \$13,223,938                                      | \$ 14,665,613                                     | \$ 273,070                                | 1.86%                             | \$ 481,626                              | \$ (208,556)                    | -43.30%                                  |  |

#### Financial Status Report as of July 31, 2020

#### **Governmental Capital Improvement Funds**

The table below lists the total amended budget amounts for the Capital Improvement Funds, which consist of current year appropriations, prior year carryover balances in Governmental Capital Improvement Funds, and budget amendments approved through July 2020. As of July 31, 2020, these capital fund expenditures totaled \$1.2 million, or 1% of the amended budget. As part of the adoption of the FY 2020/21 and FY 2021/22 budget, capital funds were carried over from the prior fiscal year for those projects that have not yet been completed. Any necessary adjustments to the capital carryover amounts based on actual year-end expenditures will be completed as part of the FY 2019/20 year-end reconciliation process.

The carryover of prior year budget amounts is necessary when services or projects are started but not completed at the end of the fiscal year. This is especially true for the Capital Improvement Program (CIP) that typically spans several years.

# CITY OF SANTA CLARA GOVERNMENTAL CAPITAL IMPROVEMENT FUNDS SUMMARY OF EXPENDITURES

|  | EXPENDITURES - FISCAL YEAR 2020/21 |   |    |  |    |   |  |  |  |  |
|--|------------------------------------|---|----|--|----|---|--|--|--|--|
| Fund<br>Description  | _                                  | Current Year ppropriation   |    | Prior Year<br>Carryforward   | То | otal Amended<br>Budget  | Actual<br>Through<br>7/31/2020                                     | Percentage<br>Used   |  |  |
| Parks & Recreation<br>Streets & Highways<br>Storm Drain<br>Fire<br>Library<br>Public Buildings<br>General Gov't - Other<br>Related Santa Clara Developer | \$                                 | 5,758,558<br>24,360,764<br>4,489,447<br>290,796<br>123,681<br>1,737,751<br>4,098,669<br>562,062 | \$ | 15,741,394<br>39,525,658<br>7,220,645<br>715,373<br>190,107<br>9,975,548<br>11,203,108 | \$ | 21,499,952<br>63,886,422<br>11,710,092<br>1,006,169<br>313,788<br>11,713,299<br>15,301,777<br>562,062 | \$ 1,025,304<br>54,792<br>25,469<br>-<br>37,050<br>2,314<br>11,239 | 4.77%<br>0.09%<br>0.22%<br>0.00%<br>0.00%<br>0.32%<br>0.02%<br>2.00% |  |  |
| TOTAL  | \$                                 | 41,421,728  | \$ | 84,571,833   | \$ | 125,993,561   | \$ 1,156,168   | 0.92%  |  |  |

#### Financial Status Report as of July 31, 2020

#### **Enterprise Funds**

The table below is a summary of revenues and expenses for the Enterprise Operating Funds as of July 31, 2020. Overall, revenues and expenditures are tracking below budgeted levels.

Effective fiscal year 2019/20, the City switched from a cash basis budgetary reporting to an accrual basis, which is reflected in the tables of this report. At the end of July 2020, revenue and expenditures are tracking lower than through the same period last fiscal year.

# CITY OF SANTA CLARA ENTERPRISE OPERATING FUNDS REVENUES AND EXPENSES - OVERVIEW AND COMPARISON BY FUND

|                          | F                 | REVENUES - FISCA  | AL Y |                                | PRIOR YEAR REVENUE COMPARISON |    |                                |    |                                |                   |
|--------------------------|-------------------|-------------------|------|--------------------------------|-------------------------------|----|--------------------------------|----|--------------------------------|-------------------|
| Fund<br>Description      | Adopted<br>Budget | Amended<br>Budget |      | Actual<br>Through<br>7/31/2020 | Percentage received           |    | Actual<br>Through<br>7/31/2019 |    | \$<br>nange From<br>Prior Year | Percent<br>Change |
| Electric Utility Fund    | \$ 515.406.680    | \$ 515.406.680    | \$   | 6.459.634                      | 1.25%                         | \$ | 13.117.922                     | \$ | (6,658,288)                    | -50.76%           |
| Water Utility Fund       | 57,220,287        | 57,220,287        | ·    | 1,492,242                      | 2.61%                         | ·  | 2,140,800                      | ·  | (648,558)                      | -30.30%           |
| Sewer Utility Fund       | 45,495,100        | 45,495,100        |      | 881,332                        | 1.94%                         |    | 521,478                        |    | 359,854                        | 69.01%            |
| Cemetery Fund            | 600,000           | 600,000           |      | 41,642                         | 6.94%                         |    | 47,048                         |    | (5,406)                        | -11.49%           |
| Solid Waste Utility Fund | 31,219,000        | 31,219,000        |      | 952,342                        | 3.05%                         |    | 469,303                        |    | 483,039                        | 102.93%           |
| Water Recycling Fund     | 7,064,710         | 7,064,710         |      | (272,084)                      | -3.85%                        |    | (38,203)                       |    | (233,881)                      | 612.21%           |
| TOTAL REVENUE            | \$ 657,005,777    | \$ 657,005,777    | \$   | 9,555,108                      | 1.45%                         | \$ | 16,258,348                     | \$ | (6,703,240)                    | -41.23%           |

|  | EXPENSES - FISCAL YEAR 2020/21   |  |    |   |  |    |  |    | PRIOR YEAR EXPENSE COMPARISON  |   |  |  |  |  |
|--|--|--|----|---|--|----|--|----|--|---|--|--|--|--|
| Fund<br>Description  | Adopted<br>Budget  | Amended<br>Budget  |    | Actual<br>through<br>7/31/2020                                    | Percentage<br>Used                                 |    | Actual<br>through<br>7/31/2019                                     |    | \$<br>hange From<br>Prior Year   | Percent<br>Change   |  |  |  |  |
| Electric Utility Fund<br>Water Utility Fund<br>Sewer Utility Fund<br>Cemetery Fund<br>Solid Waste Utility Fund<br>Water Recycling Fund | \$ 474,259,218<br>49,106,767<br>28,338,164<br>1,412,953<br>32,563,421<br>5,867,938 | \$ 475,468,120<br>49,322,081<br>28,509,889<br>1,412,953<br>33,013,675<br>5,871,208 | \$ | 23,994,909<br>1,195,778<br>638,937<br>65,336<br>480,157<br>37,201 | 5.05%<br>2.42%<br>2.24%<br>4.62%<br>1.45%<br>0.63% | \$ | 30,049,398<br>3,098,467<br>4,926,958<br>65,836<br>96,779<br>46,797 | \$ | (6,054,489)<br>(1,902,689)<br>(4,288,021)<br>(500)<br>383,378<br>(9,596) | -20.15%<br>-61.41%<br>-87.03%<br>-0.76%<br>396.14%<br>-20.51% |  |  |  |  |
| TOTAL - Operating<br>Appropriations  | \$ 591,548,461   | \$ 593,597,926   | \$ | 26,412,318  | 4.45%  | \$ | 38,284,235   | \$ | (11,871,917)   | -31.01%   |  |  |  |  |

Revenues in the electric (which also includes the Electric Debt Service Fund), water, and sewer utility (which also includes the Sewer Debt Service Fund) and water recycling funds are primarily from customer service charges. The activity levels for these customer service charges also impact the resource and production costs on the expenditure side for these funds. The lower the revenue from customer service charges, the lower the expenditures in the resource and production category.

## Financial Status Report as of July 31, 2020

A summary of expenses in the Enterprise Capital Improvement Funds is detailed in the table below. Actuals through July 2020 totaled \$7.7 million, or 2.9% of the amended budget. Similar to the general government capital funds, capital funds were carried over into next fiscal year as part of the FY 2020/21 budget adoption process for those projects that have not yet been completed. Any necessary adjustments to the capital carryover amounts based on actual year-end expenditures will be completed as part of the FY 2019/20 year-end reconciliation process.

# CITY OF SANTA CLARA ENTERPRISE CAPITAL IMPROVEMENT FUNDS SUMMARY OF EXPENSES

|                               |                               |                            | Prior Year              |                                |                    |                                |
|-------------------------------|-------------------------------|----------------------------|-------------------------|--------------------------------|--------------------|--------------------------------|
| Fund<br>Description           | Current Year<br>Appropriation | Prior Year<br>Carryforward | Total Amended<br>Budget | Actual<br>Through<br>7/31/2020 | Percentage<br>Used | Actual<br>Through<br>7/31/2019 |
| Electric Utility Fund         | \$ 64,592,602                 | \$ 112,296,667             | \$ 176,889,269          | \$ 7,028,613                   | 3.97%              | \$ -                           |
| Street Lighting (1)           | 125,000                       | 5,867,109                  | 5,992,109               | 271                            | 0.00%              | 216                            |
| Water Utility Fund            | 4,610,000                     | 15,010,726                 | 19,620,726              | 116,391                        | 0.59%              | 188,136                        |
| Sewer Utility Fund            | 42,114,351                    | 24,817,115                 | 66,931,466              | 589,861                        | 0.88%              | 4,824,859                      |
| Cemetery Fund                 | 300,000                       | -                          | 300,000                 | -                              | -                  | -                              |
| Solid Waste Utility Fund      | 882,000                       | 150,000                    | 1,032,000               | -                              | 0.00%              | -                              |
| Water Recycling Fund          | 550,000                       | -                          | 550,000                 | -                              | -                  | -                              |
| TOTAL - CIP<br>Appropriations | \$ 113,173,952                | \$ 158,141,618             | \$ 271,315,570          | \$ 7,735,136                   | 2.85%              | \$ 5,013,211                   |

<sup>(1)</sup> Street Lighting fund is part of Electric Capital Improvement Funds

# Financial Status Report as of July 31, 2020

#### **Fund Reserves**

By policy, City Council established the City's General Contingency Reserve, under which reserves for Budget Stabilization and Capital Projects were established.

- Budget Stabilization Reserve is set aside for weathering economic downturns, emergency financial crisis, or disaster situations. The reserve target is equal to the expenditures of the City's General Fund operations for three months (90-day or 25% General Fund Adopted Operating Budget). In FY 2020/21, the City Council approved an exception to the policy to allow the Reserve to drop below the 25% level.
- Capital Projects Reserve earmarks funds for the Capital Improvement Program.

Other General Reserves and Enterprise Fund Reserves included in this report are highlighted as follows:

- Building Inspection Reserve accounts for surplus funds from user fees in the Community Development Department's Building Inspection Division and is restricted to fund Building Division costs.
- Technology Fee Reserve is set aside to update and/or replace the City's aging technology and to ensure internal controls are in compliance with current business standard and legal requirements.
- Land Sale Reserve is net proceeds from the sale of City-owned land, with interest earned on these funds available to be appropriated for General Fund operating expenditures. This reserve is available for appropriation by City Council action.
- The Electric Utility Reserve assures sufficient operating cash is available to ensure debt service coverage.
- The Replacement and Improvement Reserve in the Water and Sewer Utility Funds is for future capital improvement.

The table below summarizes select reserve balances.

# Financial Status Report as of July 31, 2020

#### CITY OF SANTA CLARA RESERVE BALANCES July 31, 2020

| DETAIL OF SELECTED FUND RESER            | DETAIL OF SELECTED FUND RESERVE BALANCES: |                 |    |             |    |         |    |       |  |  |  |
|--|---|-----------------|----|-------------|----|---------|----|-------|--|--|--|
|  |   | GENERAL<br>FUND |    | ELECTRIC    |    | WATER   |    | SEWER |  |  |  |
| Budget Stabilization Reserve             | \$  | 57,709,688      |    |             |    |         |    |       |  |  |  |
| Capital Projects Reserve                 |   | 1,958,983       |    |             |    |         |    |       |  |  |  |
| Land Sale Reserve                        |   | 24,488,392      |    |             |    |         |    |       |  |  |  |
| Building Inspection Reserve              |   | 12,284,067      |    |             |    |         |    |       |  |  |  |
| Technology Fee Reserve                   |   | 485,129         |    |             |    |         |    |       |  |  |  |
| Rate Stabilization Fund Reserve          |   |                 | \$ | 25,000,000  |    |         |    |       |  |  |  |
| Cost Reduction Fund Reserve              |   |                 |    | 98,947,182  |    |         |    |       |  |  |  |
| <b>DVR Power Plant Contracts Reserve</b> |   |                 |    | 78,163      |    |         |    |       |  |  |  |
| Replacement & Improvement                |   |                 |    |             | \$ | 303,090 |    |       |  |  |  |
| TOTALS                                   | \$  | 96,926,259      | \$ | 124,025,345 | \$ | 303,090 | \$ | -     |  |  |  |

# Financial Status Report as of July 31, 2020

#### **Long-Term Interfund Advances**

The funds below have made advances/loans which are not expected to be repaid within the next year. The loan from the General Fund to for Parks and Recreation Facilities reflects proceeds from the Land Sale Reserve for the purchase of property at the Reed and Grant Sports Park. This loan is anticipated to be repaid by 25% of future Mitigation Fee Act revenue until the loan is paid in full.

| DETAIL OF LONG TERM INTERF  | FUND ADVANCE                                 | BALANCES                   | :  |                                     |
|---|--|----------------------------|----|-------------------------------------|
| Fund Receiving Advance/Loan   | Fund Making<br>Advance/Loan                  | Туре                       |    | Amount of<br>Advance/<br>ommitment  |
| Cemetery Santa Clara Golf & Tennis Club Parks and Recreation Facilities | General Fund<br>General Fund<br>General Fund | Advance<br>Advance<br>Loan | \$ | 7,111,149<br>4,224,134<br>9,033,044 |
| TOTALS  |  |                            | \$ | 20,368,327                          |

#### **Donations to the City of Santa Clara**

Donations received by department during the month of July 2020 and for fiscal year 2020/21 are shown in the table below.

| Department            | Jul-20       | 2  | cal Year<br>2020/21<br>Ir To Date | Donor   | Designated Use     |
|-----------------------|--------------|----|-----------------------------------|---------|--------------------|
| City Manager's Office | \$<br>460    | \$ | 460                               | Various | Help Your Neighbor |
| Non-Departmental      | \$<br>14,331 | \$ | 14,331                            | Various | COVID-19           |
| TOTALS                | \$<br>14,791 | \$ | 14,791                            |         |                    |