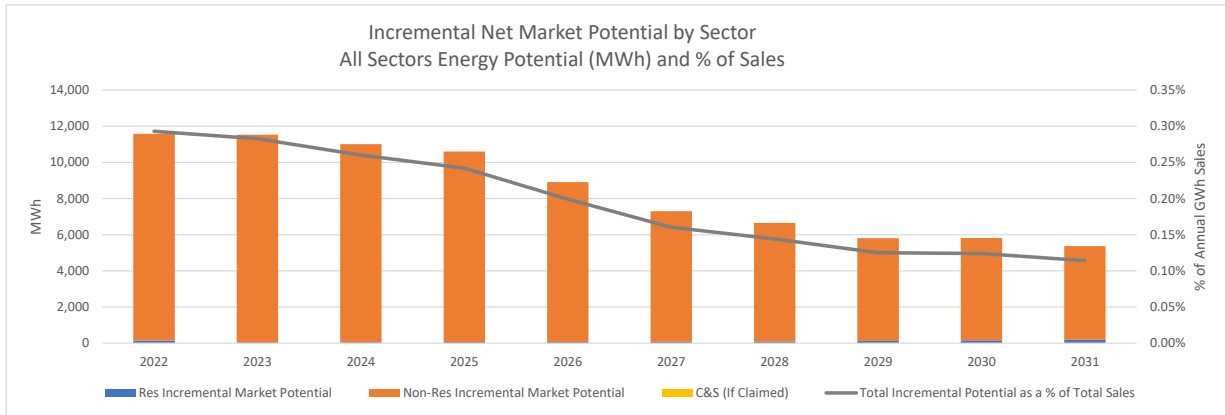


2021 Net Energy Efficiency Potential Results

10 Year Energy Goals (Incremental Net MWh)



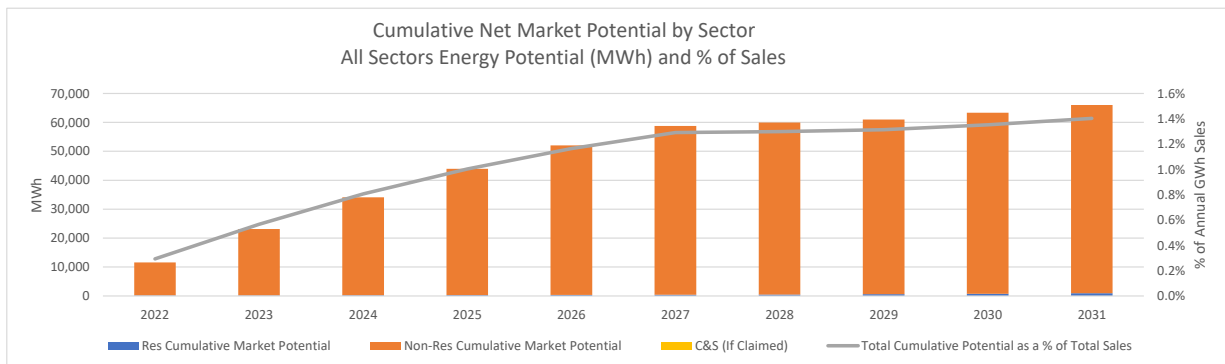
10 Year Energy Goals (Incremental Net MWh)

ALL Sectors (MWh)	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Incremental Market Potential	11,584	11,536	11,013	10,604	8,913	7,305	6,651	5,808	5,817	5,372
Res Incremental Market Potential	146	49	54	57	64	75	95	120	151	187
Non-Res Incremental Market Potential	11,438	11,487	10,959	10,547	8,848	7,230	6,556	5,688	5,666	5,186
C&S (If Claimed)										
Total Incremental Potential as a % of Total Sales	0.29%	0.28%	0.26%	0.24%	0.20%	0.16%	0.14%	0.13%	0.12%	0.11%
Res Incremental Potential as a % of Res Sales	0.06%	0.02%	0.02%	0.02%	0.02%	0.03%	0.03%	0.04%	0.05%	0.06%
Non-Res Incremental Potential as a % of Non-Res Sales	0.31%	0.30%	0.28%	0.26%	0.21%	0.17%	0.15%	0.13%	0.13%	0.12%

10 Year Demand Goals (Incremental kW)

ALL Sectors (kW)	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Incremental Market Potential	1,665	1,695	1,618	1,542	1,254	1,033	877	725	759	682
Res Incremental Market Potential	11	5	8	12	15	21	29	38	50	62
Non-Res Incremental Market Potential	1,654	1,689	1,610	1,530	1,238	1,012	848	686	709	620
C&S (If Claimed)										

10 Year Energy Goals (Cumulative Net MWh)



10 Year Energy Goals (Cumulative Net MWh)

ALL Sectors (Cumulative MWh)	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Cumulative Market Potential	11,584	23,116	34,107	43,969	52,035	58,791	59,939	61,012	63,370	66,040
Res Cumulative Market Potential	146	192	241	294	354	423	512	626	769	948
Non-Res Cumulative Market Potential	11,438	22,925	33,866	43,675	51,682	58,368	59,427	60,386	62,600	65,092
C&S (If Claimed)										
Total Cumulative Potential as a % of Total Sales	0.3%	0.6%	0.8%	1.0%	1.2%	1.3%	1.3%	1.3%	1.4%	1.4%
Res Cumulative Potential as a % of Res Sales	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.2%	0.2%	0.3%	0.3%
Non-Res Cumulative Potential as a % of Non-Res Sales	0.3%	0.6%	0.9%	1.1%	1.2%	1.4%	1.4%	1.4%	1.4%	1.5%

10 Year Demand Goals (Cumulative kW)

ALL Sectors (Cumulative kW)	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Cumulative Market Potential	1,665	3,360	4,977	6,434	7,589	8,555	8,789	8,964	9,322	9,694
Res Cumulative Market Potential	11	16	24	36	51	71	100	138	187	248
Non-Res Cumulative Market Potential	1,654	3,344	4,953	6,398	7,538	8,484	8,689	8,826	9,135	9,445
C&S (If Claimed)										

Utility Sales

	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031
Total Utility Sales (MWh)	3,952,441	4,079,406	4,232,697	4,379,785	4,471,581	4,553,851	4,617,116	4,644,727	4,685,026	4,706,679
Total Residential Sales (MWh)	253,923	258,531	268,246	277,567	283,385	288,599	292,608	294,358	296,912	298,284
Total Non-Res Sales (MWh)	3,698,519	3,820,875	3,964,452	4,102,217	4,188,196	4,265,252	4,324,507	4,350,369	4,388,114	4,408,394